

Annual report 2006





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This annual report has been printed
on paper from an environmentally
friendly source.

The cover photo shows
two Tanzanian children carrying
medeor parcels to their village

on oor



Heinz-Josef Vogt
Chairman of action medeor



Bernd Pastors
Managing Director

Dear Friends and Supporters,

medeor stands for "Aid in a Box". The packages from action medeor are often the only source of medical aid for remote health care centres in the poor countries of the world. Shipments from the warehouse in Tönisvorst have gone to over 10.000 health care centres in 140 countries so far.

Last year the delivery of drugs and medical equipment was again only part of our life-saving aid: medeor supports its partners throughout the world with pharmaceutical expertise, such as in the education and training of qualified medical personnel and in the development of facilities for the production of high quality, low-priced AIDS and malaria drugs. With its subsidiary in Tanzania, action medeor International Healthcare gGmbH, medeor also makes an important contribution to improving local distribution structures.

All health care centres and hospitals in Tanzania which used to receive supplies from Tönisvorst are now catered for directly from the capital, Dar es Salaam. This is another decisive step towards sustainable and independent local structures.

medeor has taken on a further task since last year: as the only German non governmental organisation, it has been certified by the European Union as a central procurement centre for humanitarian aid.

The living conditions of many children throughout the world underline how sorely necessary medeor's work still is: over half a billion live from less than 1 US\$ a day and every day 30.000 children die from starvation and illness. In the year 2000 the international community decided to rectify this deplorable state of affairs and adopted the eight so-called "millennium development goals". The final declaration in 2000 includes the commitment to do everything necessary to halve the number of people living in abject poverty by the year 2015.

At half time, in mid 2007, there are serious doubts as to whether this goal will be achieved. All the more effort is now necessary to ensure that it is not lost sight of. medeor also recognises its responsibility to play a part in improving the living conditions of people in the poorest regions of the world, and all efforts in this respect are documented in this annual report.

Some especially good news to finish with: the millionth parcel has recently left the Tönisvorst warehouse. Over the past 42 years every single parcel has provided concrete, urgently needed help. This work has only been possible thanks to the faithful support of all donors. Your trust both motivates and encourages us in our efforts to bring health to people throughout the world.

Heinz-Josef Vogt
Heinz-Josef Vogt

Bernd Pastors
Bernd Pastors



medeor helps world-wide

medeor has been providing essential medicines and medical equipment to needy people in developing countries since 1964. Today action medeor is the largest medical aid organisation in Europe and, with its local partners, provides drugs and medical equipment to around 10.000 health centres in 140 countries throughout the world.

Who are the recipients of our aid?

On behalf of various partners, which include other aid organisations, churches, private initiatives, and healthcare centres abroad, medeor sends drugs and medical equipment to countries outside the European Union, either at cost price or as donations. As a charitable, non-profit organisation, medeor provides medical aid for non-commercial purposes.

A donation of medicines is only possible when genuine need can be established. Healthcare centres wishing to receive support for the first time are checked with the help of an extensive questionnaire. References are also required.

High quality at low cost

Through its procurement department, medeor either commissions the production of generic drugs or orders them in bulk from European pharmaceutical manufacturers. These are high-quality, patent-free medicines. This means that they cost about one tenth of usual prices paid at pharmacies. Smaller health facilities especially benefit from the fact that medeor can supply drugs in small quantities.

Experienced members of staff regularly monitor price trends on the European market and invite tenders on an international level in accordance with the strict guidelines of the European Commission for Humanitarian Aid (ECHO), so that the transparency of medeor's work is guaranteed. medeor also gratefully accepts donations of medical products from the industry.

What does medeor do?

- We provide first aid and emergency assistance.
- We continuously provide medical supplies to 10.000 healthcare centres in 140 countries.
- We support local partners in establishing and developing primary health care services.
- We develop own healthcare projects.
- We provide pharmaceutical-medical advice.
- We support the development of local pharmaceutical production facilities.
- We combat malaria, tuberculosis and HIV/AIDS.

Do the drugs reach their destination safely?

medeor uses shatter-proof, light-weight bulk containers for shipping the drugs, in order to ensure that this valuable cargo reaches the recipient safely and undamaged. Thanks to a state of the art track and trace system, the progress of the goods can be continually monitored, even after they have left our premises.

medeor - we help quickly and unbureaucratically in an emergency

Every minute counts when disaster strikes. Not only must the aid workers be on the spot quickly, above all doctors and relief units need the right drugs in order to be able to help.

With our 4.000 m² logistics centre and a permanent supply of 300.000 containers of medicines, the staff at action medeor is able to send drugs and instruments to a disaster area very quickly. Local partners ensure that the aid reaches the victims as quickly as possible.

action medeor can provide Emergency Health Kits for emergency and disaster relief, and special nutrition for hunger-stricken areas. An overview of our products can be found on our website www.medeor.de.

Facts 2006

Total turnover: **8.18 m Euro**

- drugs and equipment sold:

5.38 m Euro

- drugs and equipment donated:

2.80 m Euro

Number of orders: **2.378**

Number of boxes: **25.266**

Weight of drugs and equipment sent (including packaging):

412 tons



medeor employee Andrea Palm prepares an order.

medeor is a certified EU Central Procurement Centre

In a selection process at the Department of the European Commission for Humanitarian Aid, medeor was accredited as a Central Procurement Centre for Humanitarian Aid. There are only ten such non-governmental organisations (NGOs), which have obtained this accreditation worldwide and medeor is the only one in Germany.

This means that medeor is authorised to function as a central procurement centre, providing relief supplies to European Union project partners. medeor fulfils the strict criteria established by ECHO, which sets high standards regarding transparency, pricing, performance and quality. These criteria have been verified by two European Union accountants in two audits at medeor.

EUROPEAN COMMISSION



Humanitarian Aid



medeor drugs can be dispatched immediately when disaster strikes.

Emergency Health Kits save lives

Emergency Health Kits are always in stock and can be dispatched within hours. These emergency kits, which weigh about 900 kilos, can provide up to 10.000 people with medical supplies for up to three months. They are assembled according to World Health Organisation (WHO) guidelines and contain basic drugs such as painkillers, antibiotics, dressings, infusions and water purification tablets.

The exact contents of the Emergency Health Kits depend on the individual needs of those requesting them. Medeor staff is happy to provide details.

Prompt emergency and disaster relief

action medeor's humanitarian aid benefits the victims of natural disasters, epidemics, wars and political conflicts. medeor's first goal is to save lives and to alleviate the misery of the victims. In an emergency the medical infrastructure is frequently completely disrupted. It is important to re-establish this as quickly as possible in order to help the severely injured and to avoid epidemics. In a second step, action medeor concentrates on reconstruction work and on the restoration of community health services. During this phase it is particularly important to rely on the local partners, in order to ensure that aid is really based on specific needs.

In 2006, medeor was involved in emergency and disaster relief in many countries, including the following:

Aid for victims of war in Lebanon

As a member of ADH (Aktion Deutschland Hilft), an alliance of ten German aid organisations, action medeor co-operated with arche noVa e.V. and World Vision in providing medicines for the civilian populations affected by war in the Middle East. action medeor provided drugs in the value of over 50.000 Euros. Included was an Emergency Health Kit which provides pharmaceuticals and equipment for 10.000 people for three months. A consignment of medical supplies weighing about 2.5 tons was also sent to hospitals in southern Beirut.



A Javanese woman in the ruins of her house.

Medicines for earthquake victims on Java

On 27th May 2006, the Indonesian island of Java was shaken by an earthquake measuring 5.9 on the Richter scale. Almost 6.000 people lost their lives,

38.000 were injured and almost half a million were rendered homeless. medeor sent a total of five tons of antibiotics, pain killers and ointments, as well as bandages, splints, suture material and scalpels to Yogyakarta for the acute medical care of the injured.

Fighting cholera in Sudan

The news about the escalation of the situation in Sudan reached action medeor in July 2006. Several thousand people were suffering from cholera. In the rural areas in the south of the country, over 500 people died.

medeor was able to combat the cholera outbreak in collaboration with the Johanner Unfallhilfe, AWO International and ADRA. Breeding grounds for the epidemic were destroyed, health care personnel was trained and patients were treated. The threat of the epidemic spreading to neighbouring Chad was averted. Cholera would have spread very quickly in the unhygienic conditions in the refugee camps.

Lebanese refugees in provisional emergency accommodation.





Reconstruction projects after the tsunami

It is now more than two years since Christmas Day 2004 when the powerful Tsunami wave claimed the lives of around 230.000 people and rendered two million homeless. To date, action medeor has implemented two-thirds of the generous donations received for emergency relief and reconstruction projects. The last third is allocated for further reconstruction aid, which will be used up by 2009. In 2006, 13 reconstruction projects benefiting 254.000 people were overseen in India and Indonesia.



In Indonesia many people who were dependent on fishing lost their livelihoods.

Successful reconstruction in Aceh / Indonesia

Together with the local partner organisation IBU4Aceh action medeor organised comprehensive medical aid for people in emergency accommodations and provisional housing in the area around the coastal town of Meulaboh about 200 km south of Banda Aceh, as well as in the long neglected village communities in the formerly fought-over hinterland. In this region the political conditions for reconstruction improved considerably after a peace agreement was reached in August 2005.

All measures were successfully carried out with the support of the district government. Regular medical care, prophylactic measures, health education and check ups, particularly in the field of maternal and child welfare and the visibly improved health situation motivated many villagers to become more involved in this reconstruction project which reached 116.000 people in the course of last year.

Access to health services in India

In 2006, action medeor continued the projects along the affected coast of the federal states of Kerala, Tamil Nadu and Andhra Pradesh. 138.000 Indian men, women and children profited from action medeor's reconstruction aid.

The newly constructed rural health centres in Tamil Nadu were further developed. On average 580 adults and 300 children were treated in these well established primary health care facilities each week. Almost 1.000 women gave birth with medical assistance. In addition to the work in the health centres, the local partners organised mobile health education campaigns, pre- and post-natal courses as well as training courses for midwives and primary health care workers in the remote villages.

Securing long-term health care

action medeor is planning reconstruction and follow-up projects with established partners through 2009 to ensure long-term access to health services in the affected areas.

Sustainable health care provision in the poorest regions of the world

Health is a basic human right, which is nevertheless denied to a third of the world's population. The reasons for this are manifold: health care facilities in the poorest regions of the world are either non-existent or may be very difficult to access, due to remoteness and lack of transportation. People are frequently unable to afford medical treatment, which means that many die of illnesses that are curable.

medeor - collaboration with partners

From medeor's point of view, successful development cooperation is only possible on the basis of equality with experienced and reliable local organisations. It is important to support the initiatives of the people affected, to enable them to be proactive and to find solutions through dialogue. Projects must be adapted to suit the cultures concerned and to preserve local traditions.

medeor ensures long-term and independent health care

A central concern of medeor health care projects is to enable the partners in the developing countries to improve health care services themselves in the long-term, and to be able to combat illnesses which represent a particular threat in their area. These are often easily curable illnesses, such as gastro-intestinal infections and respiratory diseases, but also life-threatening diseases such as HIV/AIDS, malaria and tuberculosis. Therefore, in addition to establishing medical infrastructures, the education and training of local health care workers and the running of health and awareness campaigns on the prevention of illness play an important role in medeor projects.

Quality assurance of project work

medeor promotes projects in developing countries for up to three years, and places importance on ensuring that state-run and private activities complement each other and that no parallel structures are created. One of the most important criteria for successful projects is sustainability. This means that permanent health care structures should be created which, in the ideal case, can support themselves after a pre-determined period.

Projects are realised through procedures agreed upon between the local partner organisation and action medeor. Costs are set out in a financial plan, progress and expenditures are controlled with the help of regular reports, and the partner is assisted in implementing the plans. Members of the medeor staff regularly

visit the projects in order to assess experiences and results, to audit the books and, if necessary, to offer direct assistance. In 2006 staff from the Department for Development co-operation visited partners in Rwanda, Uganda, Tanzania, Togo, Columbia, Bolivia, Ecuador, Guatemala and Mexico.



Trained health care workers in Columbia thank medeor's Inga Seifert for the support.



Project partners in Mexico explain the use of medicinal plants to medeor's Barbara Kühlen.

Who benefits from the projects?

Local non-governmental organisations in Latin America or Africa can apply to action medeor for project assistance. Aid is preferably targeted to rural populations in medically deprived areas and pregnant women, mothers and small children, socially excluded minorities or people who are discriminated against for any reason.



Health care projects in Africa and Latin America

In 2006 medeor supported 22 health care projects in Africa, Latin America and in Kosovo. Some examples are shown below:

“Flying doctors” help in Columbia

Many Páez Indians in the highlands of Columbia suffer from typical illnesses which result from poverty, such as intestinal parasites and respiratory illness. Illnesses which are curable become life-threatening because the next hospital is often inaccessible. Here the “flying doctors” provide valuable help: Besides providing medical assistance they are currently training 60 villagers and people living in poor areas as health care providers. These will then be able to independently provide health education or primary health care in their communities.

Young people in Ruanda are informed for HIV/AIDS through role play.

Sex education & family planning in Guatemala

The greater part of the predominantly indigenous population of the Department Quetzaltenango is living below the poverty threshold. Early motherhood and many pregnancies in quick succession characterise the lives of many of the women. Contraception and family planning methods were hitherto little known or not accessible for the women. Together with its local partners, medeor has carried out successful educational and counselling work. Several thousand school children, youth groups and families have been informed about family planning, contraception and the prevention of sexually transmitted diseases through educational events and radio programmes. In addition, 225 traditional midwives and health workers have received special training and facilities in the local health centres have been significantly improved.

Rwanda: Education about HIV-AIDS affects whole schools

HIV/AIDS is an enormous problem in Rwanda, particularly after the barbarous genocide of 1994. In an extensive medeor-sponsored educational programme, schoolchildren in and around Kigali are being sensitised for the subject of HIV/AIDS. With plays they have written themselves, the young people here inform their communities about the possibilities of prevention and treatment and about how to behave around people with HIV/AIDS. The programme, which is being realised in collaboration with the partner organisation RAP and HIV/AIDS-self help groups, is reaching about 15.000 people.

Fighting malaria in Togo

In extensive educational campaigns in 30 communities in the malaria high-risk areas Maritime and Kara in West African Togo, a total of 3.000 mosquito nets were distributed and around 50.000 people were informed about the possibilities of prevention and treatment of malaria. 150 trained volunteers are continuing the educational work in their communities, and are instructing the villagers in how to destroy the mosquito breeding grounds and in the correct use of the mosquito nets. They are also informing malaria patients about the possibilities of treatment in the health care centres.



medeor treads innovative paths

The need to improve medical infrastructures in the developing countries is great. A particular challenge lies in improving the hitherto inadequate facilities for the development and production of drugs and for training personnel. This is a focal point of medeor's work, which aims at strengthening local structures.

In concrete terms this means assistance in the fields of education and the training of qualified pharmaceutical personnel, the manufacture of effective ingredients, the production of high-quality medicines and the local distribution of the drugs. The first overseas medeor distribution centre has been working very successfully in Dar es Salaam in Tanzania since 2005. All these measures play a key role in improving the autonomous provision of medicines in the countries concerned.

Education and training of qualified personnel

For the second time in Tanzania, in 2006 medeor ran intensive courses in conjunction with InWEnt (Internationale Weiterbildung und Entwicklung gGmbH), on the production of drugs. The emphasis of the training was on "Good Manufacturing Practices", which define the WHO quality standards for the production of drugs. International advisors discussed in detail the relevant issues for drug production in accordance with international standards. Practical work in the pharmaceutical factory complemented the theoretical training.



Sponsoring a development laboratory

The pharmaceutical industry in East Africa comes up against many problems with regard to the local production of high-quality drugs: where they exist, the pharmaceutical development laboratories are inadequately equipped and personnel is insufficiently trained. Against this background, medeor and the University of Dar es Salaam in Tanzania had the idea of setting up a laboratory which can be used both by pharmacy students and local industry. Thus it is possible for students to carry out research and for local manufacturers to develop the latest forms of pharmaceuticals under the same roof.

Local production of medicines

For some years action medeor has been supporting the local production of drugs in developing countries as a contribution towards liberating these countries from expensive imports and guaranteeing better availability. medeor works closely with local drug manufacturers and assists them, above all, in the field of quality assurance, quality control and in the development of inexpensive, high-quality medicines.

Mrs. Ugulum, Tanzania Food and Drugs Authority, Dr. Thomas Menn, action medeor board member and Jürgen Gotthardt, Honorary Consul of Tanzania at the anniversary celebration held by the medeor distribution centre in Dar es Salaam in September 2006 (from left).



HIV/AIDS

- Currently 39.5 million people world-wide are living with the virus, 2.3 million of them are children under the age of 15.
- Two-thirds of all adults and children with HIV live in sub-Saharan Africa.
- In 2006 there were 4.3 million new infections.
- In 2006, 2.9 million people world-wide died of AIDS. (Source: WHO)

Malaria

- Every year 500 million cases of acute malaria are documented, over a million of which end fatally.
- 90% of the cases are in Africa.
- Malaria is one of the main causes of death for children under 5. In Africa a child dies of this disease every 30 seconds.
- To date no vaccine is available, but the disease can be treated with drugs. (Source: WHO)

medeor's work in the battle against malaria:

- For some years now action medeor has been working in Tanzania with the drug manufacturer Tanzania Pharmaceutical Industries Ltd. (TPI). The new anti-malarial drug that was developed together is based on artemisinin and is available in tablet form and in liquid form for children. Artemisinin is the basic substance of the newest and most effective malaria medication, and is obtained from the artemisia annua plant.

- In co-operation with East African Botanicals, action medeor is supporting small scale farmers in East Africa who are cultivating artemisia annua, and is also sponsoring the processing of this plant. The ingredients obtained are used by the pharmaceutical industry for the manufacture of anti-malarials.

- Mosquito nets are crucial in the prevention of malaria infections. medeor supplies nets which have been treated with long lasting insecticides. The Perma-NetsR® recommended by the WHO are distributed to the inhabitants of affected regions so that they can protect themselves, particularly at night, from the sting of the malaria-carrying anopheles mosquito.

medeor's contribution to the battle against HIV/AIDS

- Inexpensive drugs for treating AIDS, such as Afri-Vir®, have been produced in the Democratic Republic of Congo since 2005. This is the triple combination drug comprising lamivudine, stavudine and nevirapine, which is used world-wide as a therapy for HIV/AIDS. The product is registered and approved for use by the Congolese Ministry of Health. This project is supported by the German Association for Technical Co-operation (GTZ) in a Public Private Partnership (PPP). medeor was entrusted with advising and inspecting the local drug manufacturer.

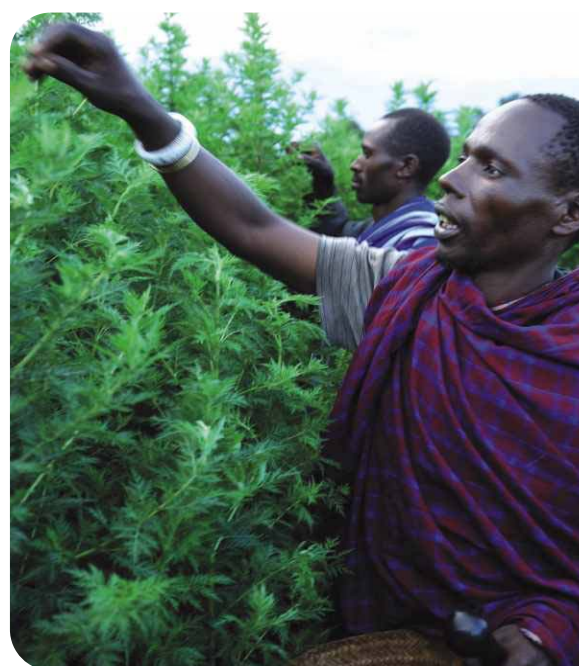
- In December 2005, production of the AIDS drug TT-Vir® (Tanzania-Thailand-Vir) was launched in Arusha in Tanzania. This drug also comprises the fixed combination of lamivudine, stavudine and nevirapine. Local production of this medicine represents a considerable advance in the care of the over 500.000 affected people in Tanzania.

- In November 2006, action medeor and the European Union signed a contract on technology transfer and the construction of a facility for the local production of AIDS drugs in Dar es Salaam. The goal is to produce 100 million tablets a year. The provision of high-quality and inexpensively produced medicines in Tanzania will mean that therapy is available to many tens of thousands of AIDS patients.



Frans Baan, leader of the European Commission delegation in Tanzania and Bernd Pastors, Chief Executive Officer of action medeor, signing the contract (from left to the right).

- medeor is financing the drugs needed for a two-year study with 400 HIV/AIDS patients in Tanzania. The study, which is being supervised by the Mission Institute in Würzburg, is based on the knowledge that cortisone preparations have a stabilising effect on the so-called CD4 cells. In an HIV patient the immune system is weakened and the number of CD4 cells is greatly reduced. Should it be confirmed that low doses of cortisone have no adverse side effects, it would be possible to slow the progress of the illness in many HIV patients throughout the world with a low-priced and simple therapy.



Massai harvesting artemisia annua.

medeor. Aid in a Box.

For people in remote areas in the poor countries of the world, action medeor's boxes of medicines are often a lifesaver. medeor has started a new campaign to raise awareness in the general public: "medeor. Aid in a Box". Through this campaign, donors can sponsor a box of medicines. A sponsor finances a medeor package from one of the categories of medicines, health care or innovation. The donor decides whether he or she would prefer to donate basic medicines, or to support a health care project or innovative technology and training. The sponsor determines the amount and duration of his/her support.

The medicine box

This parcel contains items which are needed most: pharmaceuticals and equipment such as bandaging material, dental or diagnostic instruments which will function even under difficult conditions. Since the drugs cost only 10 per cent of chemists' prices, even a small donation goes a long way.



Sister Rosa
Kilimahewa health care centre in Tanzania

"Thanks to the medicine boxes from medeor I can save many lives here in our health centre. Every day hundreds of sick and needy people seek our help. Of course I pray for them, but I can only fight serious illnesses effectively with drugs. I am grateful that, with the help of your donations, medeor can regularly send us boxes of medicine."



With a medicine box in the value of 30 Euro you can help to treat 30 children suffering from malaria.

The health care box

With the health care box the donor finances long-term health care structures. For instance, it ensures the training of midwives or health care workers, making people in the developing countries independent of help from abroad.



Maria Dora
from San Bernado in Ecuador

"In the past two months many patients have come to me with respiratory infections. The people in my village are happy that sick people can be cared for at last. In the past they often weren't treated because it was too far to the health centres. As a trained health care worker I can now help the people in my village and in the neighbouring communities, and teach them how illness can be avoided."



A 200 Euro box pays for the training of a health care worker in Latin America.

The innovation box

The concept of developing, producing and distributing drugs locally in Africa is innovative. This also requires support for qualified personnel. This help can be provided with an innovation box.



Dr. med. Stefan Kinsch
CCBRT Hospital, Dar es Salaam

"The innovation box contributes to manufacturing medicines here in Tanzania, which I can obtain directly from the local medeor distribution center in Dar es Salaam. Thus I am able to treat many patients."



A 350 Euro box covers the monthly salary of a lab technician in the development laboratory at the University of Dar es Salaam.



The campaign

For this campaign medeor has flyers informing about “medicine boxes”, “health care boxes” and “innovation boxes”, as well as poster and banner motifs and a new internet presence under **www.medeor.de**.

medeor will be happy to send you information about the campaign “medeor. Aid in a Box.” on request. Various advertising motifs have been developed for this campaign, and they can be down-loaded from our web page.



*Anke Engelke in an orphanage in Tanzania:
Drugs also saved this child's life.*

Anke Engelke supports medeor in the fight against malaria

The medeor ambassador Anke Engelke was again active for action medeor in 2006. On a trip to Tanzania she learnt about preventive measures and about how those already infected by malaria can be treated with effective drugs.

Anke Engelke is also interested in medeor's involvement in the production of effective anti-malarial drugs based on artemisia annua. The extent of the disease and its dramatic consequences were news to Anke Engelke: “I learnt that more than one million people die every year in Africa as a result of malaria predominantly children. I was surprised to hear that successful treatment is available even for one Euro per patient. In view of this it is vital to continue to develop the possibilities for prevention and treatment. I would like to win even more people for this cause.”





The banner on the action medeor building calls to the Fight against Poverty.

medeor calls for action against poverty

"Your voice against poverty" the action medeor staff hung a giant white banner with this inscription across the entrance to the office building in Tönisvorst. The banner was intended to symbolically remind the government to increase its efforts on behalf of the poor in the world on the International Day for the Abolition of Poverty on 17.10.2006. The joint campaign "your voice against poverty" is supported by VENRO, the umbrella organisation for 100 non-governmental organisations concerned with development policy, as well as the singer Herbert Grönemeyer. This campaign is part of the international campaign "Global Call to Action against Poverty", in which more than 82 countries have joined forces. The symbol for the world-wide campaign is a white ribbon.

medeor in alliance with "United for Africa"

One name, one bank account, one goal: that is the idea of "United for Africa", an alliance of 32 German aid organisations which have for the past five years been working for better living conditions in Africa. Germany's President Horst Köhler is patron of this campaign, television news presenter Anne Will and BAP singer Wolfgang Niedecken are active as ambassadors. medeor presented its work in Berlin in May 2006 as a member organisation of "United for Africa" at an event sponsored by Puma. Many prominent figures, such as Klaus Wowereit, the mayor of Berlin, Anne Will or the star

of FC Barcelona, Samuel Eto'o, informed themselves personally at the medeor booth about the work of the medical aid organisation.

Memberships and alliances

Alliances and memberships are important in the work of non governmental organisations by concentrating interests and applying different skills synergetically. medeor is currently a member of the alliances and organisations listed below.



Your donation receipt

In order to save money, action medeor sends a receipt for all donations made during the year at the beginning of the following year. We will, of course, send you a receipt immediately if you so wish. Your donation is tax deductible.

Use the online donation form to be found under www.medeor.de or donate by bank transfer to the Volksbank Krefeld, Account no. 555 555 555, bank code number Z 320 603 62, IBAN DE 12 3206 0362 0555 5555 55, BIC GENODED1HTK

DZI seal of approval

Every year medeor voluntarily undergoes an audit by the German Central Institute for Social Affairs (DZI), which is the basis for the award of the DZI seal of approval. With this seal, the DZI certifies that action medeor uses donations cost-effectively, that its accounting is transparent, that the board of directors is supervised by an independent supervisory body and that advertising is honest, clear and factual. The DZI unreservedly recommends medeor as worthy of receiving donations.



Thank you

medeor can only fulfil its commitments thanks to regular donations. Also last year we received support from many private donors, schools, clubs and firms. Here is a selection of the many and varied campaigns of the past year and say "thank you!"

James Rizzi donates picture motif

Ever faithful to their motto "we serve", the Lions Club Krefeld Rheintor, in conjunction with the American pop artist James Rizzi, are selling the limited edition of the 3D graphic "Gone with the wind" for the benefit of the earthquake victims in Pakistan. medeor says thank you for the 25.000 Euros received to date.



Christmas Gala 2006

Again many artists contributed to a rousing programme on the occasion of the 8th Christmas Charity Gala. 13.273 Euros were collected for emergency and disaster relief. The cabaret artist Jochen Butz again directed the proceedings with charm and wit. Many thanks also to the sponsors: Volksbank Krefeld, Sparkasse Krefeld and Stünings Medien.



School children help young people in Rwanda

Pupils from the comprehensive school in Mönchengladbach Hardt organised a charity evening, during which 1.000 Euros were collected. This money will benefit young people in Rwanda.

Our thanks to the Düsseldorf Symphony Orchestra

The concert at the German Opera House on the Rhine, initiated by the Düsseldorf symphony orchestra and moderated by Jochen Butz, was a great success. Bernd Pastors, Managing Director of action medeor, thanked members of the orchestra board, Margaret Sbacea-Ferrett (c.) and Helmut Huy (r.), for the donation of 3.743,35 Euros which benefited the earthquake victims in Pakistan.



Anke Engelke wins 25.000 Euros for a good cause

In Jörg Pilawa's Star Quiz, Anke Engelke and her game partner, Olli Dittrich, gave their best with good results: Anke Engelke was able to leave the show with a total of 25.000 Euros, which she donated for medeor's fight against malaria.

Selling Christmas trees for Togo

The pharmaceutical wholesaler v.d. Linde was active on behalf of medeor in many ways in 2006. One example is the annual clients' Christmas tree sale which brought in 890 Euros for the fight against malaria in Togo.



The "Sports Ball" helps medeor

Tribute to sportsmen and women from Krefeld was the focal point of the "Sports Ball" on 18th November 2006, which was organised by the Krefeld Tennis Association, the Bayer Uerdingen Ski Club and the Krefeld Swimming Club. action medeor gratefully accepted the sum of 1.400 Euros from the proceeds of the charity tombola ticket sales.

Carnival revellers: Have fun and do good!

The Tönisvorst revellers have been supporting medeor's work since 1993. 25 representatives of the Tönisvorst carnival associations visited action medeor and donated 777 Euros for the children's home Hokisa (Home for Kids in South Africa) in the township of Masiphumelele near Capetown.

Long-term aid

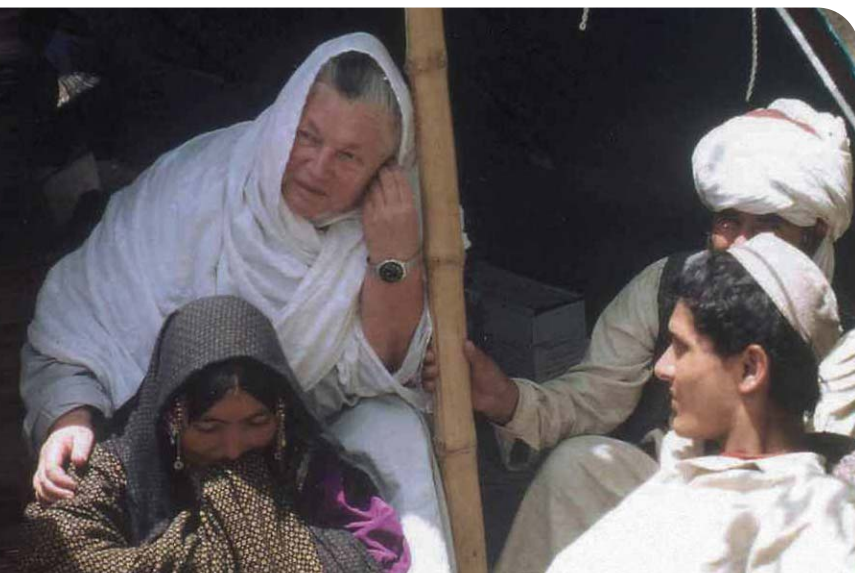
When you support action medeor as a benefactor, you help people in the poorest countries of the world to achieve better and sustainable medical provision, even after your own lifetime. The valuable capital remains intact - only the resulting interest goes into long-term help.

Why make an endowment?

In recent years the state has offered attractive tax incentives for grants made to foundations. Anyone who would like to commit himself to a charitable cause can allocate capital to the foundation and make use of personal tax advantages at the same time. As a benefactor of action medeor you can connect your charitable contribution with an experienced medical aid organisation. You make a contribution to a good cause without having the administrative burden, and your personal commitment will benefit succeeding generations.

With the help of endowments, the projects chosen by the benefactor can be supported long-term. An example is the Chak-e-Wardak Hospital in Afghanistan, which the German nurse, Karla Scheffer, has literally built up from nothing in 1989. It has been possible to keep this facility running in spite of the civil war and military intervention, and today it is one of the five best hospitals in the country.

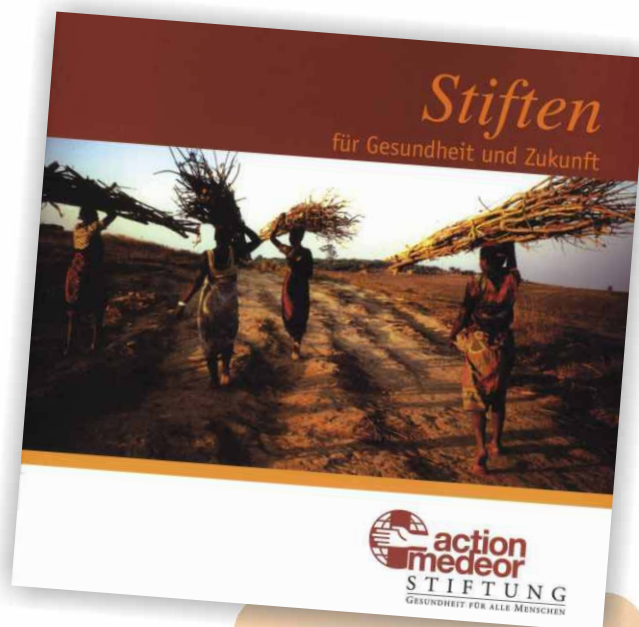
Karla Scheffer working in Afghanistan.



Different forms of endowment

A foundation ensures long-term benefits through accumulated assets and the continual increase in capital. You can donate in many different ways.

- **Endowments:**
endowments made during your lifetime increase the property assets of the action medeor foundation.
- **Last will and testament:**
a bequest or legacy also increases the property assets of the action medeor foundation.
- **Trust fund:**
this is set up in its own name and with its own property assets; it has no legal competence and is administered by the action medeor foundation.
- **Donor fund:**
a fund established in the name of the donor guarantees that the income from the donation is used for a specific aspect of medeor's work.



Background information:

- The action medeor foundation was approved by the district government of Düsseldorf on 17th December 2001. The board of the foundation comprises five members, the chairman of the action medeor foundation is Heinz-Josef Vogt, retired chief municipal director Krefeld.
- The foundation was established thanks to a legacy from Else Eberle, the wife of the former publisher of the Stuttgarter Zeitung, Josef Eberle.
- In its first year the capital assets of the action medeor foundation were 240.000 Euros, currently they stand at around 885.000 Euros.

Private individuals and corporate bodies such as companies, organisations and associations can make endowments - anyone who wants to ensure that people in the poorest regions of the world have the chance of living a healthy life. We would be happy to send you further information and to talk to you personally.

Please contact Karina Janotta-Zach at janotta.zach@medeor.org or Tel. 0049/ (0) 2156/97 88-62.

We are here for you!

46 committed medeor employees are working for world-wide medical aid. You will find your contact person in the web at www.medeor.de.

The board 2006

The board members are elected for a period of three years.

On 31.12.2006, the board comprised five honorary and one employed member.



Chairman:
Heinz-Josef Vogt,
Kempen



Deputy Chairman:
Heinrich Lauf,
Viersen



Treasurer:
Heinz Gommans,
Krefeld



Assessor:
Prof. Dr. Marlis Hochbruck,
Düsseldorf



Assessor:
Dr. Thomas Menn,
Krefeld



Managing Director
Bernd Pastors,
Mönchengladbach

The members of action medeor

On 31.12.2006 the organisation had 48 members. The general meeting is held at least once a year and the members approve such issues as the annual accounts and business report and elect the members of the board.

The advisory committee of action medeor

The members of the advisory committee are elected for a three year period on the recommendation of the board. They advise the board, and provide neutral recommendations to the members with regard to approving the actions of the management and the board.

Chairman of the advisory committee:

Theo Floracks, Hospital pastor, Heinsberg

Deputy Chairman:

Walter Schöler, Tönisvorst

Sister Clara Alicia Rozo,
Sisters of the Poor Child Jesus, Simpelveld/ NL

Otto Fricke, MP, Krefeld

Uwe Schummer, MP, Willich

Albert Petersen, German Institute for Medical
Mission e.V. (DIFÄM), Tübingen

Vocational training with a wider horizon

You can take up a challenging apprenticeship or do an internship at the German medical aid organisation in Tönisvorst, while at the same time helping poor people in developing countries. action medeor works closely with German and international aid organisations and supplies medicines and medical equipment to many small health centres in the third world, which means that the work here is varied and interesting.

action medeor has been training young people for over 30 years. Currently three apprentices for wholesale and foreign trade and one IT systems integration specialist are undergoing training with medeor.



Susanne Dittmaier, Andreas Decker and
Bianca Lippmann (from left).

"We are enjoying our training at medeor. Apart from the fascinating technical aspects, our work also serves a tangible humanitarian purpose. That really motivates us."

Finances

As a promoter of charitable aims, the German medical aid organisation action medeor e.V. is recognised as being particularly worthy of support (support of development aid, appendix 1 no. 12, section A of § 48 (2) Income Tax Implementation Regulation) and, according to the last exemption order received from the Inland Revenue service pursuant to § 5 (1) no. 9 of the corporate tax act, is exempt from corporate taxation.

(Corporate tax exemption order of the Kempen Inland Revenue Service for 2005 dated 30.11.2006, tax no. 115/5756/0401)

Assets	2006	2005	Liabilities	2006	2005
A. Long term fixed assets			A. Net capital	10.637	10.042
I. Immaterial assets	144	111	B. Reserves	162	145
II. Tangible assets	3.885	4.053	C. Unspent		
III. Financial assets	115	105	- donations/project funds	33	905
B. Short term fixed assets			- funds from major projects	4.991	0
I. Inventory stocks	2.726	2.015	D. Liabilities		
II. Accounts receivable - trade	467	356	I. Liabilities to suppliers	360	407
III. Accounts receivable from major projects	4.991	0	II. Other liabilities	423	554
IV. Cash on hand and in other bank accounts	3.784	4.770			
V. Accounts receivable - other	491	641			
C. Accrued income	3	2			
			(in thousand Euro)	16.606	12.053
(in thousand Euro)	16.606	12.053			

Reproduction of the audit certificate

"We have audited the accounts of the German medical aid organisation 'action medeor' e.V. – comprising capital account, earnings statement and cash flow statement - for the financial year from 1st January to 31st December 2006. The book-keeping and accounting are the responsibility of the legal representatives of the organisation. Our task is to assess the accounting and book-keeping on the basis of the audit carried out by us.

We have performed our audit of the accounts and book-keeping in accordance with §317 HGB, with attention to the proper accounting principles laid down by the German Institute of Chartered Accountants on the orderly audit of annual accounts. The audit must be planned and performed in such a way that inaccuracies and offences which fundamentally affect the presentation of the state of the company's affairs can be adequately identified. When assessing the audit, knowledge of the business activities and the economic and legal environment of the organisation and the expectation of possible errors is allowed for. During the audit the efficacy of the accounts-related internal control systems and verification of the entries in the accounts were mainly assessed by random sampling. The audit encompasses the assessment of the applied accounting policies and the fundamental assessments of the legal representatives as well as an appraisal of the over-all view of the book-keeping. We believe that our audit provides an adequately secure basis for our judgement.

Our audit gave rise to no objections.

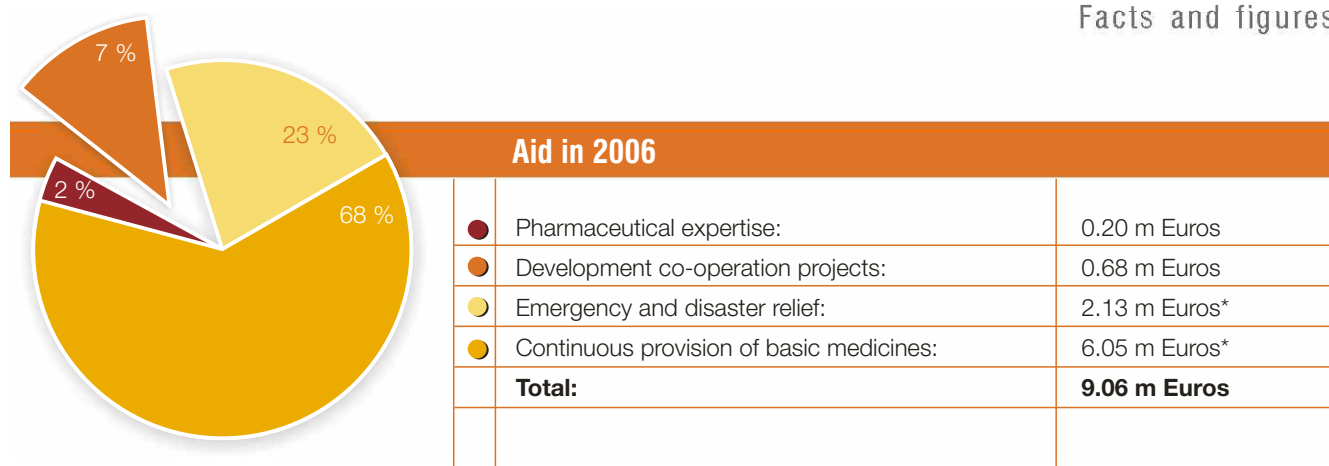
In our judgement, based on knowledge gained during the auditing process, the annual accounts are in accordance with the legal specifications and the supplementary regulations of medeor's constitution and give a true picture of the assets, finances and profits of the organisation."

Krefeld, April 25th, 2007

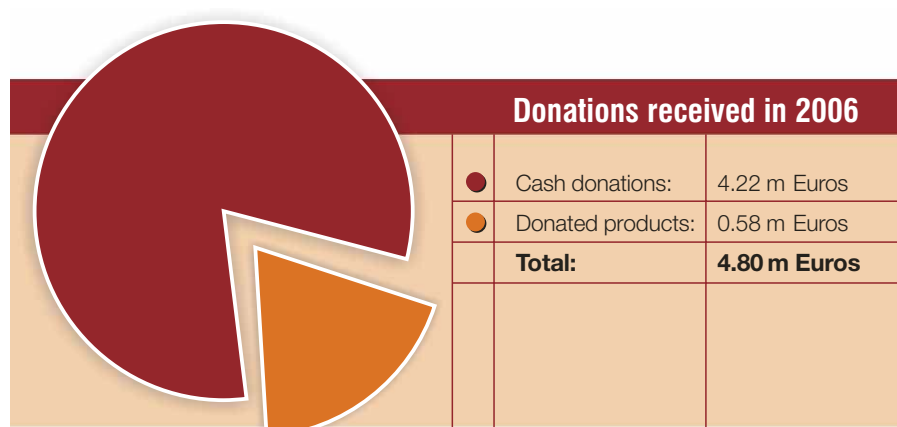
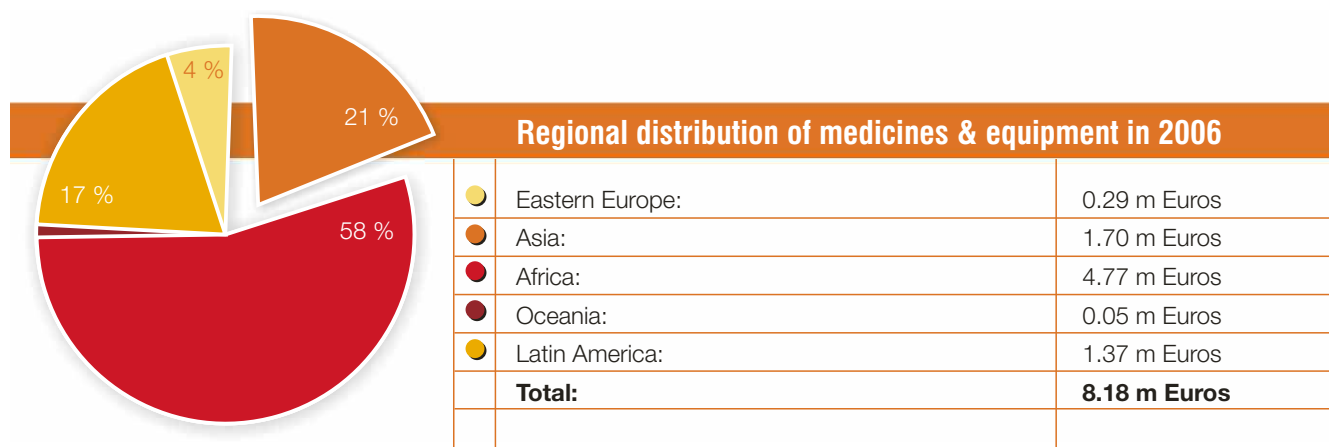
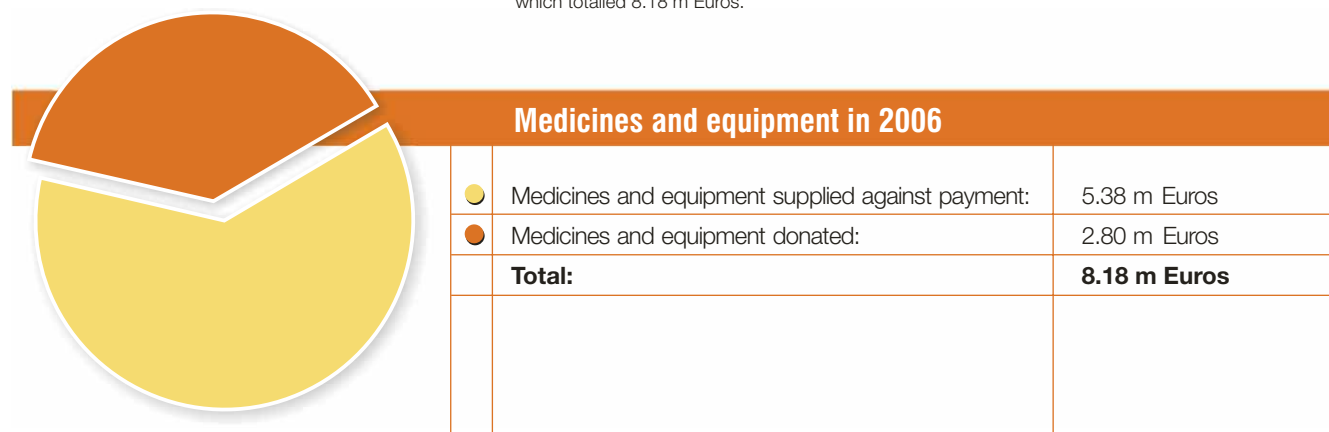
Dipl.-Kfm. Kempkens, Wirtschaftsprüfer

Dr. Heilmayer & Partner GmbH, Wirtschaftsprüfungsgesellschaft, Steuerberatungsgesellschaft

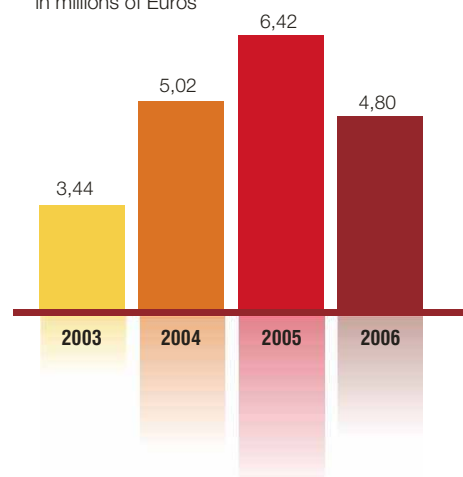




* These figures refer to the gratuitous and nongratuious supply of medicines and equipment which totalled 8.18 m Euros.



Development of donations received
in millions of Euros





medeor. Aid in a Box. Thanks to many donations, these children can also receive medical aid.

**German Medical Aid Organisation
action medeor e.V.**

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info@medeor.de

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Tel.: 0049 / (0) 93 81 / 7 16 97 87
Fax: 0049 / (0) 93 81 / 7 16 97 88

Pechauer Str. 31
D-39114 Magdeburg
Tel.: 0049 / (0) 391 / 85 10 41
Fax: 0049 / (0) 391 / 85 10 43

**action medeor International
Healthcare Tanzania**

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Dar es Salaam
Tel.: +255 (0) 22 286 31 36
Fax: +255 (0) 22 286 30 07
medeortz@bol.co.tz

Bank account for donations:

Volksbank Krefeld,
Bank Code 320 603 62,
Account 555 555 555
IBAN DE 12 3206 0362 0555 5555 55
BIC GENODED1HTK

Website: www.medeor.de

