



Deutsches Medikamenten-Hilfswerk e.V.

# Annual Report 2005

Medical Aid World-Wide



# List of Contents

02

<b>Foreword</b>	page 03
<b>Medical aid</b>	page 04
<b>Pharmaceutical expertise</b>	page 07
<b>Humanitarian aid &amp; development cooperation</b>	page 10
<b>Public relations</b>	page 13
<b>Thank you!</b>	page 16
<b>How you can help</b>	page 17
<b>Endowments</b>	page 18
<b>The action medeor team</b>	page 19
<b>Assets and liabilities</b>	page 20
<b>Facts and figures</b>	page 22
<b>Contact</b>	page 24

## **Masthead**

*Publisher:*  
Deutsches Medikamenten-Hilfswerk  
action medeor e.V.

*Responsible:*  
Bernd Pastors, managing director

*Editor:*  
Dr. Angela Zeithammer

*Photos:*  
action medeor  
(where not otherwise stated)

*Design:*  
Reiber Marketing GmbH

*The cover photo shows a father and son who survived the tsunami in the Indian state of Andrah Pradesh.*

## Foreword



**Heinz-Josef Vogt**  
*Chairperson of action medeor*



**Bernd Pastors**  
*Managing Director*

### **Dear Friends of action medeor,**

almost every second person in the world is living in poverty and has to survive on less than two US dollars per day. There is little left to spend on health. In view of this, improving access to medical care is an important aspect in the battle against poverty.

What contribution has action medeor made in the past year to improving health care in developing countries? First it is important to clarify what sustainable development co-operation means to action medeor: it means to recognize capacities and to improve qualifications so that action medeor is no longer needed in the long term. action medeor pays particular attention to combating the three illnesses HIV/AIDS, malaria and tuberculosis, which, in the view of the World Health Organisation (WHO), are among the greatest challenges of our time.

Last year action medeor was successful in strengthening local structures by starting production of low-priced top-quality AIDS-drugs in the Democratic Republic of Congo and in Tanzania. action medeor also opened a logistics centre for drugs in the form of a charitable corporation and trained more than 30 pharmacists and chemists in the production of pharmaceuticals in Tanzania.

This annual report provides an opportunity for us to express our sincere thanks to all those who make it possible for action medeor to provide help free of charge: donations to the organisation are the basis of our work. In 2005, which was affected by many natural catastrophes, donations enabled us to alleviate the suffering of countless people. This was also the case with the numerous "quiet catastrophes" which occur outside the scope of media coverage, as in Zimbabwe where the homes of hundreds of thousands of people in the slums were razed to the ground on government orders. Here the children in particular are feeling the consequences and are suffering from malnutrition, diarrhoea and respiratory infections.

medeor's partners render on the spot help under the most difficult conditions. Sister Magdalena wrote: "We thank action medeor for the medicines from the bottom of our hearts. In our present situation this help is a blessing which will save many lives!" On behalf of our partners in Zimbabwe and in other countries, we would like to pass on these thanks to our donors for their support in the past year.

We thank you for your trust in us.

Heinz-Josef Vogt

Bernd Pastors

# Medical aid



According to the WHO over one million people die each year of malaria. In sub-Saharan Africa, nine out of ten deaths occur in children under five years.

## 04 Health is a human right

The basic right to health is denied to a large proportion of the world's population: around two billion people have no access to medical aid. According to the World Health Organisation (WHO), around ten million children in the poorest regions of the world do not reach their fifth birthday. Many of them die of illnesses which are preventable or treatable, such as respiratory or gastrointestinal infections. Due to a lack of medical provision in poor countries, only a few patients suffering from the three illnesses HIV/AIDS, malaria and tuberculosis can benefit from treatment.

Nevertheless, there are important developments: In order to combat world-wide poverty, in the year 2000, 150 UN member states agreed on eight so-called UN millennium goals which should be achieved by the year 2015. Three of these goals pertain directly to health.

- The death rate in children under five should be reduced by two-thirds.
- The maternal mortality rate should be reduced by three-quarters.
- The number of new HIV/AIDS infections and the spread of malaria and other transmittable diseases should be stopped or reduced.

*Further information on the UN millennium goals can be found under [www.2015.venro.org](http://www.2015.venro.org)*

Even if it does not yet appear that these goals will be fully achieved, there are encouraging advances, particularly in the question of access to HIV/AIDS therapies. According to the WHO, in the past two years, the number of people living in sub-Saharan Africa who are receiving treatment has increased eightfold to 810.000. Still, this equals only 17 percent of the people in this region who actually need treatment. However, the size of the challenge still to be faced is indicated by present figures, which assume there are 40 million people infected with HIV world-wide, of whom 27 million are living in sub-Saharan Africa.

### action medeor's goals:

Since the foundation of the organisation in 1964, action medeor has worked to give people in developing countries access to medical care, focussing on four key aspects.

#### 1. Providing access to medical care:

action medeor distributes inexpensive drugs, medical equipment and diagnostic machines and also provides pharmaceutical expertise and supports projects in which HIV/AIDS and malaria drugs are produced. Since its foundation, action medeor has been supporting about 10.000 health care centres in 140 countries throughout the world.

#### 2. Supporting local partners in establishing and maintaining primary health care centres:

In addition to providing medicines and equipment, particular emphasis is placed on training health care workers and improving the training of midwives.

#### 3. Fighting the three illnesses

##### HIV/AIDS, malaria and tuberculosis:

action medeor is campaigning for effective and affordable drugs against HIV/AIDS and malaria. A broad approach is taken and, besides therapy, it always includes education, counselling, and support of those directly and indirectly affected.





Families in the Niger receive drugs, vitamins and renutrition. Many severely undernourished children have been saved with medeor aid.



The action medeor drugs warehouse in Tönisvorst enables quick aid in emergencies and disasters.

#### 4. Providing medical aid in emergencies and disasters:

A 4.000 sq. m medical warehouse containing goods to the value of 3 million Euro enables action medeor to provide fast medical aid in cases of emergency.

##### How action medeor works:

action medeor provides drugs and medical equipment at cost price, as a donation or as a part donation to poor countries outside the European Union. The drugs are sent on behalf of church and secular organisations, health care centres, initiatives and private persons. action medeor works exclusively on a charitable and non-profit basis. action medeor does not accept drugs from private people, but commissions European pharmaceutical manufacturers to produce generic drugs, which are

high-quality, patent-free medicines. Buying in bulk reduces the price of these drugs to about one tenth of usual chemists' prices. At the same time the many smaller health facilities benefit from the fact that action medeor can provide drugs in small quantities.

action medeor uses shatter-proof, light-weight bulk containers for shipping the drugs, also saving on packaging materials. The action medeor pharmacists guarantee high safety standards and quality control. We always have 300,000 units of medicine in stock, which is an important prerequisite for speedy and efficient help in emergencies and disasters. A state of the art merchandise information system guarantees effective control of the movement of goods, even after they have left our stores. The qualified wholesale buyers and export and import staff at action medeor know the import and customs regulations which vary considerably in the different countries. They choose the most expedient method of transport, whether by land, air or sea.

##### Free medicines

action medeor donates medicines only where there is a genuine need. Partners who would like to receive drugs as a donation are first evaluated with the help of an extensive questionnaire and with refer-

ences from third parties. Orderly receipt of the shipment is documented by the recipient countries.

##### Emergency and disaster relief

The year 2005 saw many natural disasters of great magnitude. With the help of reliable partners, action medeor was able to provide speedy and efficient on-the-spot help: life-saving medicines were sent to regions of south-east Asia that were destroyed by the tsunami, to the areas of central America devastated by hurricane Stan, to the hunger- and drought-stricken Niger and to the mountain areas of Pakistan destroyed by the earthquake.

#### Facts 2005

Total sales: **9,64 million Euro**

Thereof:

- Medicine and equipment sales:

**5,83 million Euro**

- Medicine and equipment donation:

**3,81 million Euro**

Number of orders: **2.714**

Number of packages: **29.656**

Weight of medicines and equipment shipped (incl. packaging): **499 tons**

Number of tablets shipped: **600 to 700 million**

## Health Kits

### Emergency supplies for 10,000 people

*The action medeor Health Kits are always in stock.*

*These emergency packages which are assembled according to WHO guidelines weigh about one tonne and contain medical supplies for up to 10.000 people for up to three months.*

*Among other things they contain anti-biotics, drugs to treat diarrhoea and respiratory illnesses, bandaging, pain-killers and water purification tablets.*

## Breakthrough in the diagnosis of HIV/AIDS in children

An important goal for action medeor is to facilitate access to AIDS therapy. For an optimal start and course of HIV/AIDS therapy, it is necessary to be able to measure and regularly monitor the number of CD4 cells in a patient's blood. The CD4 cells are a sub-group of the white blood cells and are responsible for the body's defence system. Since the HI virus systematically destroys this, the immune system is weakened and the body becomes vulnerable to numerous infections.

*Guatemala: Emergency supplies are distributed after Hurricane Stan.*

At present the cheapest laboratory apparatus for monitoring CD4 cells is the Cyflow Counter® produced by partec. Previously the monitoring of children infected with HIV was problematic because the CD4 cell status in children under six years is always considerably higher than in adults and a pathological drop in the number of CD4 cells is, therefore, difficult to detect.

Determination is not only easier with the new CyFlow®SL\_3 machine but also much cheaper than formerly. The cost of equipment for this measuring method was over 100,000 Euro and each test cost 100 Euro, whereas the new CyFlow®SL\_3 from partec, which can be obtained through action medeor, costs 20,850 Euro and individual tests 2.50 Euro.



*Dirk Angemeer, head of the medeor procurement department, installs a Cyflow Counter® in Belize – one of the first CD4 cell monitoring machines in the country.*

## action medeor has been recognised as a central procurement centre for humanitarian emergency supplies

As one of seven non-governmental organisations (NGO) and the only German NGO, action medeor has acquired approval status as a central Humanitarian Procurement Centre (HPC) in a selection process by the European Committee Humanitarian Aid Department (ECHO). action medeor is thus authorised to supply humanitarian aid to European Union project partners. action medeor fulfils the strict criteria established by ECHO, which sets high standards regarding transparency, pricing, performance and quality.



# Pharmaceutical expertise



*TT-Vir® is a three-fold combination drug comprised of lamivudine, stavudine and nevirapine, which is used world-wide as therapy for HIV/AIDS.*



*medeor pharmacist Christoph Bonsmann conducting an inspection of an east African drug manufacturing plant.*

## Strengthening local structures

Improvements in access to medical care must be sustainable, so it is important to strengthen structures in the region in question. Local medeor partners receive training to a level which enables them to work independently. Pharmaceutical training from action medeor concentrates on the following points:

- local production of medicines,
- establishment of local distribution centers,
- the transfer of knowledge,
- health-care training,
- quality assurance of medicines and improved access to anti-retroviral HIV/AIDS drugs and therapy.

## Local production of HIV/AIDS drugs in the Democratic Republic of Congo

The company Pharmakina is located in Bukavu in eastern Congo. As the world's largest manufacturer of quinine salt, the company extracts the raw materials for malaria drugs from chichona bark and produces drugs on a small scale. In 2004, a brand new building was erected for the production of anti-retrovirals (AIDS drugs) to cover the needs of the region.

Following extensive planning and training by the medeor partner, Thai pharmacist Dr. Krisana Kraisintu, the production of Afri-Vir® was launched in July 2005. This is the triple combination drug comprising lamivudine, stavudine and nevirapine, used world-wide as a therapy for HIV/AIDS. The product is registered and approved for use in the Congo by the Ministry of Health. A month's therapy costs twelve Euro and is free for employees of Pharmakina who need treatment and for their families. In a connected project, action medeor provides for the care and treatment of 100 additional patients. The German Society for Technical Co-operation (GTZ) is supporting the project with a total of 300,000 Euro.

The goal of the firm's management is the production of anti-retrovirals in accordance with the strict standards set down by the World Health Organisation (WHO), to which end action medeor provides expertise and support. In December 2005, a comprehensive audit, commissioned by action medeor and the GTZ and carried out by a former WHO expert, produced a detailed analysis and made recommendations for improvements.

## The local production of HIV/AIDS drugs in Tanzania

In December 2005 production of the inexpensive AIDS drug TT-Vir® (Tanzania-Thailand-Vir) was launched in Arusha in Tanzania by the pharmaceutical manufacturer Tanzania Pharmaceutical Industries Ltd (TPI). This drug also comprises the fixed quantity combination of lamivudine, stavudine and nevirapine. As the only HIV/ AIDS drug manufactured in the country, it represents a considerable advance in the care of the over 500,000 infected people. Here too, Dr. Krisana Kraisintu put months of work into improving the production plant and selecting and training staff in order to be able to guarantee the high standard of the product. action medeor has been co-operating with the company TPI since 2003 and is supporting the economical, quality-assured local production of drugs.



# Pharmaceutical expertise

08

## action medeor's logistics centre in Tanzania

action medeor founded the charitable limited liability company action medeor International Healthcare in accordance with German law. In September 2005 the Tanzanian branch opened the first warehouse for medical equipment in Dar es Salaam.



International Healthcare gGmbH

Drugs are distributed to hospitals throughout the country, and also to smaller medical facilities.



About half of the company's almost 400 products are bought from east African manufacturers and wholesalers in Kenya and Tanzania. The picture shows the local chemists Gerald Masuki (left) and Dr. Hellmuth Rössler with Christoph Bonsmann, manager of the company and pharmacist in charge in Tönisvorst.

Six co-workers are employed locally. The drugs are registered in Tanzania and the African manufacturers undergo an extensive inspection by action medeor to ensure that the required high quality standards are adhered to.

All health centres and hospitals in Tanzania which formerly received drugs from Tönisvorst are now supplied direct from Dar es Salaam. Sustainable structures have been created by action medeor International Healthcare GmbH which enable health centres in Africa to obtain vital medicines at low cost.

### WHO campaign 3by5

The WHO campaign "3by5" ended in 2005. This slogan stood for the aim to provide anti-retroviral therapy to three million HIV/AIDS sufferers by the end of 2005. In fact, according to the WHO, therapy was provided for about 1.3 million people. The Canadian government supported this programme significantly and commissioned an evaluation at the end. action medeor, as pharmaceutical expert organisation, was charged with recording the quality and influence of the WHO pre-qualification project.



medeor pharmacist Christine Häfele presents a graduation certificate to a participant of the GMP Training Course

The use of low-cost HIV/AIDS generic drugs has led to considerably improved access to therapy in recent years, however the quality of the generics has been disputed. The aim of WHO pre-qualification of a medication is to document the high quality of a manufactured drug and thus assure procurement organisations and users of its safety. The WHO pre-qualification can be acquired for original preparations and for generic drugs.

Further information can be found under:  
<http://mednet3.who.int/prequal/>





*More than 30 pharmacists and chemists from east African drug manufacturers, university institutes and public authorities took part in the four week training course.*

### **GMP Training in Tanzania**

GMP is the abbreviation for "Good Manufacturing Practice" - the guidelines for good manufacturing practice, which have been continuously improved on since they were first drafted by the WHO in 1967, and which define the quality standard for drug production. In October and December 2005, in co-operation with the organisation Internationale Weiterbildung und Entwicklung gGmbH (InWEnt), action medeor ran a seminar in Tanzania on the production of drugs according to recognised international guidelines. The local partners were the pharmaceutical manufacturer Tanzania Pharmaceutical Industries Ltd. (TPI) and the Tanzanian drugs approval authority, Tanzania Food and Drugs Authority (TFDA).

Recognised international speakers gave practical illustrations of the points relevant to drug production in accordance with international standards. On the initiative of the motivated participants at the end of the seminar an Internet forum was created in which problems and ideas were exchanged. Margareth N. Sigonda, Head of Tanzania Food and Drugs Authority TFDA, stressed the particular significance of the seminar for the policy on drugs for that country and for the whole of east Africa. For some years the TFDA has been trying to improve quality levels through closer monitoring of production. This can only be achieved when manufacturers and licensing authorities have the necessary know-how which is continually updated. Following the positive experience gained in this seminar, further courses are planned for 2006 and 2007.

### **Extending voluntary collaboration**

In the future, action medeor will continue to focus on extending its services as a provider of expertise at cost price. In 2005 this goal was achieved at the GMP training in Tanzania with the help of the specialist department of the GTZ, of InWEnt and of the WHO. We will also be extending the deployment of volunteer pharmaceutical experts with industrial experience. With their painstaking survey and analysis of a Tanzanian manufacturer in 2005, the experts Christian Bucher, Dr. Urs Giger and Rudolf Friedli made a valuable contribution to the success of the audit.

# Humanitarian aid & development cooperation



*medeor staff member Inga Seifert hands over equipment to the project partner for a new health centre in Ecuador.*

## 10 Sustainable promotion of local structures

In 2005 the project department of action medeor supported 22 development projects for improving health care in Africa and Latin America. In addition ten projects for the reconstruction of health service facilities were initiated in the regions affected by the tsunami in India and Indonesia, and an emergency project in the Sudan was supported in collaboration with Aktion Deutschland Hilft (ADH).

One of action medeor's most important criteria for supporting development projects is sustainability. This means that permanent health care structures should be created which, in the ideal case, can then support themselves. This is not easily achieved in the field of health care, so action medeor attaches great importance to the training of volunteers and health workers at the village level who can then provide health education or primary health care independently in their communities.

## Project co-operation in partnership

action medeor supports local partner organisations with donations of money and/or medicines and medical equipment, which are used in the following areas:

- for combating HIV/AIDS, malaria, tuberculosis;
- for combating neglected tropical diseases;
- for development and support of primary health care services;
- for providing access to essential good quality drugs;

Local non-governmental organisations (NGOs) from the focal regions in Latin America or Africa can apply to action medeor for support for a project. Preference is given to projects concerning

rural populations in deprived regions, pregnant women, mothers and children under the age of five, socially excluded minorities or other disadvantaged people. The local NGO must have the resources in personnel and expertise to be able to implement the proposed project.

## Monitoring the projects

Project co-operation between local partner organisations and action medeor follows a previously agreed course of procedures. A finance plan is laid down in advance and progress and real expenditure are continuously checked and controlled. Every four months the partners report back to action medeor on progress and expenditure. Problems or changes are discussed and agreed on directly with the partners.



*Generous donations for the victims of the tsunami helped to alleviate the need of many people, such as these children.*



In 2005 action medeor staff visited two projects in Columbia, two in Togo, one in Mexico and one in Guatemala in order to analyse results, evaluate experience, check on book-keeping, provide direct assistance and discuss possible follow-up projects with the partners. In the coming year we are planning to further intensify co-operation in humanitarian aid with our partners and with public institutions.

#### **Examples of projects: training health workers in Ecuador**

In the province of Chimborazo in Ecuador action medeor is sponsoring the development of primary health care services in rural areas. Up till now there has been no provision for the economically and socially deprived indigenous Quechua people. With the help of action medeor, the Ecuadorian organisation "Yachachic" established a network of 80 village health care posts and 135 health workers were trained to provide primary health care for dealing with emergencies and minor medical conditions in their communities. At the same time training these auxiliaries boosts the local centuries-old culture of the Quechua, since the basics of western as well as traditional medicine are imparted.

*A detailed overview of the projects can be found on our internet page [www.medeor.org](http://www.medeor.org)*

#### **Malaria and AIDS prevention in Togo**

With its educational campaigns on HIV/AIDS and malaria, our partner organisation "Amitié et Action pour le Développement" also reaches those rural areas in Togo which are difficult to access. action medeor financed the distribution of 3,000 mosquito nets during an educational campaign in 30 villages. Above all, pregnant women and mothers of small children must learn how to protect their children and themselves from the malaria carrying anopheles mosquito. 150 villagers were also trained to instruct their fellow villagers at regular meetings on the transmission, consequences and symptoms of HIV/AIDS and malaria, and to encourage the inhabitants of their villages to take responsibility for themselves and sick members of their families.



*An educational team trained by experts visits Togolese schools and villages to inform the people about the appearance, prevention and treatment of different illnesses.*



*Medicinal plants for the production of medicines are grown in the communal garden of a project in Ecuador.*



*Project manager Barbara Kühlen (c.) visits a project in Guatemala where 280 traditional midwives and health promoters receive further training in family planning and health care.*



*Thanks to the Ecuadorian partners many people receive urgently needed dental care.*

# Humanitarian aid & development cooperation

12

## Reconstruction projects after the tsunami in India and Indonesia

According to official estimates, the flood wave which hit the coasts of south east Asia on the 26th of December 2004 left over 228,000 dead and injured behind as well as almost two million homeless persons. Generous donations meant that, following emergency relief, action medeor was able to provide long-term reconstruction help. In 2005, together with nine local partner organisations, action medeor initiated ten projects in India and Indonesia.



*With the help of donations it was possible to establish numerous new health care facilities*

Over 2.260 km of coastline were hit by the flood wave. About three million people were, or still are, suffering from the consequences. With these reconstruction projects, action medeor is reaching about 162.000 people along the coast of the Indian states of Kerala, Tamil Nadu and Andrah Pradesh.



*medeor staff member Alexandra Geiser informs herself about the situation in Andrah Pradesh.*

In the district of Allepey-Cochin in Kerala action medeor started two projects with the partner organisation SAMHATHI. These provide regular medical treatment in the villages, as well as education on health measures. In addition, a total of 200 rainwater tanks, each holding 10.000 litres, are being built in the villages. This will ensure access to clean drinking water for 9000 people in the dry season.

In Andrah Pradesh, action medeor is working with three different partner organisations (RCLWA, ACTION, GARDS) in three projects in the districts of East Godavari, Prakasam and Nellore. With a mobile medical team, the smallest project alone caters for the basic health care needs of up to 200 patients per day in isolated, remote coastal areas. The other two project partners also provide free regular medical treatment. Another focal point here is the training of midwives and medical health workers at community level. Education is also provided on hygiene, preventive care and aftercare as well as on healthy living conditions. In Tamil Nadu, five projects have been established and six primary health care

centres and two small health posts are now running. Here too, health education campaigns and further training courses are being run for midwives, school children and women. The partner organisations are ANDHERI-AID, SHARP and SEEDS.

A large reconstruction project was started with the local partner organisation IBU4Aceh in Indonesia at the end of 2005, in which 116.000 people who are still living in emergency accommodation in isolated areas receive medical care. Health education and preventive care as well as psychosocial support for people who are suffering from heavy losses is made available.

*Further information about these reconstruction projects can be found under: [www.medeor.org](http://www.medeor.org)*



# Public relations



action medeor invited organisations to Tönisvorst to discuss the topic "Donations - who can I trust?". Among the participants were Burkard Wilke, Director of the DZI, Hildegard Peters (Kindernothilfe Duisburg) and Dr. Klaus Vellguth (missio Aachen).



**"We are extremely grateful for the swift help! Without the medeor drugs many people would undoubtedly not have survived after the terrible earthquake!"**

Athar Zubair, Chairman of Humanity First Germany

action medeor depends on its donors to ensure that people in the poorest regions or in disaster areas can receive life-saving medication.

## Donating is a matter of trust

The most valuable capital of an aid organisation is the donors' confidence that their money will be spent responsibly. The seal of approval of the German Central Institute for Social Affairs (DZI) has been awarded to action medeor every year since the seal was introduced in 1991.

This certifies that action medeor uses donations cost-effectively and in accordance with its charter.

The criteria for the award are:

- honest, clear and factual advertising,
- verifiable, thrifty and statutory use of funds
- transparent, traceable accounting,
- Inspection of the annual accounts and submission to the DZI,
- Supervision of the board of directors by an independent supervisory body.

In addition, action medeor undergoes a voluntary annual audit by an independent accountant.

## Continuous press presence

An important instrument in drawing attention to action medeor on a national level and to further increase the organisation's profile is a continuous presence in the press. This was reflected in 2005 in many reports about action medeor in the regional and national press and on TV.

In Summer 2005 journalists from the newspapers Die Welt, Frankfurter Allgemeine Zeitung and Rheinische Post took part in a trip to the Democratic Republic of Congo to document the start of an action medeor therapy project in Bukavu.

## Canvassing donations

Thanks to the mediation of the medeor supporter Anke Engelke, last year the advertising agency GREY produced an advertising spot on the subject of HIV/AIDS. The spot, which was produced free of charge for action medeor, draws attention to the fact that every sixth HIV infection in Africa occurs during birth. Drugs which could prevent this cost only 38 Euro. Numerous German television companies, including VOX, n-tv, tv-nrw, DSF, XPP and DW-TV supported action medeor by broadcasting the spot free of charge.

13

In 2005 again various print media published free advertisements featuring the action medeor supporter and television celebrity Anke Engelke.



# Public relations



Dr. Wolfgang Gerhard, Chairman of the FDP-Party and Wilfried Schmitz, Chairman of the Tönisvorster FDP local council faction with medeor chemist Christoph Bonsmann.



Young people from Poland and Rumania visit action medeor during World Youth Day.

14

action medeor informs the public about its work in regular publications such as "Dankeschön" and "im Team", as well as in its appeals for donations.

action medeor documents how this work is carried out with reliable partners. Up to date information on special campaigns and events can also be found on the action medeor internet page ([www.medeor.org](http://www.medeor.org)).

Judges and state prosecutors are asked to consider action medeor when fines are allocated to be paid to charitable organisations.

## Educational work

An important task is to present action medeor to organisations, schools, church groups, campaign groups, students or private people. Last year over 2.600 people of all ages took the opportunity to get to know action medeor better and to find out more about specific topics such as HIV/AIDS and malaria. Following the good response, this aspect of the work will be expanded.

action medeor regularly organises presentations by local project partners in which they report about their work. Press representatives, donors and anyone who is interested can thus hear details about the projects and the challenges involved first hand.

During the World Youth Day meeting in Cologne in August 2005, youth groups from Rumania, Poland and Columbia visited action medeor to learn about humanitarian aid. In the run-up to the meeting in Cologne, young people from Tönisvorst paid a special visit to action medeor: on its journey through Germany they brought the World Youth Day cross to the parishes of St. Tonis and Vorst and called in on action medeor.







Children admire colourful material from Tanzania with Lisa Nicola of action medeor.



The "Reminders Day Award" under the motto "to forget is contagious" is presented to Dr. Krisana Kraisintu by Berlin's governing mayor, Klaus Wowereit.

action medeor has an open door policy and stages numerous exhibitions in the foyer. Last year a highlight was the display of khangas from Tanzania. These scarves are used by African women as dresses or shawls or as scarves for carrying babies.

### Special events

In the summer of 2005, at the invitation of the ZEIT Foundation, medeor partner Dr. Krisana Kraisintu spoke at the "Bucerius Summer School on Global Governance", and was voted best speaker by the participants for her presentation on the subject "combating AIDS". In August she also received the Reminders Day Award for her special services in the battle against HIV/AIDS.



In February the health minister of the South African province of Mpumalanga, Pogishu Pasha (c.) and the mayor, Dr. Sitas Nkonyane (L.), were informed about action medeor's HIV/AIDS activities by Dirk Angemeer, head of the orders department.

In December 2005, action medeor cooperated with "Aktion weißes Friedensband" for the release of Susanne Osthoff. The archaeologist, who had been kidnapped in Iraq, had helped action medeor deliver drugs to two hospitals in Iraq in 2003. Over 20.000 people took part in the online appeal initiated by action medeor before she was released on December 18th.

### Strong partners

action medeor is a member of many associations and networks:



# Thank you!



*The fire brigade from Kreis Viersen transported medeor drugs for the victims of the tsunami catastrophe to Düsseldorf airport free of charge.*



*The pupils of the Tönisvorst secondary school collected 4,830 Euro with their sponsored run for a healthcare facility at Victoria Lake in Kenya. They presented the cheque to Norbert Vloet, Director of Education and Public Relations.*



*The pupils of Grotenburg Primary School "ran up" 12,145 Euro for children in Africa. They were supported by the former pupil, Harald Radtke: the 47 year old had set off for Capetown by bicycle where he visited, among others, an action medeor project*

16



*In December, the authors Rebecca Gable, Jutta Profijt and Susanne Goga organised a charity reading and collected 739,00 Euro severely undernourished children in the Niger.*

action medeor was able to increase the amount of donations received in 2005 by about 28 percent, thanks to the support of numerous individuals and many firms and businesses. The total amount of donations received was 6.42 million Euro (in 2004: 5.02 million Euro). This can be attributed in part to the extraordinary generosity of donors following the tsunami catastrophe in southern Asia.

We would like to sincerely thank everyone for their support! Many donors came up with extremely imaginative, original, and sometimes also very sporty fund-raising ideas here are some examples.



*Children from the Marianum home were unanimous in the face of the devastating tsunami catastrophe: We want to help! They plundered their piggy bank and handed over the princely sum of 540 Euro. Marianum staff rounded the amount up to 600 Euro.*



*Young dancers and the head of the ballet school, Sophie Rajkowski, present a donation of 4,539 Euro for the victims of the Tsunami.*



*The local bank Sparkasse Krefeld donated 35,000 Euro for the flood victims in south Asia. Ulrich Topoll, Board Member of the Sparkasse Krefeld, learns about medical aid from medeor Chairman Heinz-Josef Vogt and Managing Director Bernd Pastors.*

*This year at the traditional Christmas gala the enthusiastic public donated over 10,300 Euro for emergency and disaster relief in the sold out Krefelder Seidenweber House. Again many artistes and musicians contributed to the success of the event. The presenter was the cabaret artist, Jochen Butz. action medeor is grateful for the support of the main sponsor Deutsche Post and the co-sponsors Sparkasse Krefeld, Volksbank Krefeld and Stünings Medien.*



*The cabaret artist Jochen Butz with his son Christoph, both waived their fees as musician at the Christmas gala.*



*In the RTL programme "Devil's Kitchen", Karl Dall "cooked up" 14,000 Euro, which action medeor will use for the fight against AIDS.*



# How you can help



*An example of aid: In the children's home "Hogar de Ninos Carlos de Villegas" in La Paz, Bolivia, abandoned and deprived children are lovingly cared for and given medical treatment.*

## Welcome to our partner's program

For a regular donation of 40 Euro or more a year action medeor will be very happy to welcome you to our partners' program. In this case, your donation is not earmarked for a specific project, which means that action medeor can use your support where the need is most pressing.

If you as a business would like to support the work of action medeor, we would appreciate a donation of 400 Euro or more per year. Partners are invited to a donors' meeting in Tönisvorst once a year and receive an extra newsletter by e-mail twice a year. Further information can be found on our website under [www.medeor-foerderkreis.org](http://www.medeor-foerderkreis.org).

## Earmarked donations?

You can decide whether your donation should be used for a specific project or whether action medeor can decide where the need is greatest. If more donations are received for a project than needed, action medeor uses the remaining money in accordance with its statutes for equivalent projects.

## Social involvement is good for business

Many businesses no longer regard social responsibility primarily as an expense factor. Experience has shown that social commitment involves equal give and take. Employees in firms which encourage social competence identify more strongly with their company. Often it is the employees themselves who help organise events. Charitable commitment has a positive effect on customer relations.

action medeor thanks all companies who joined our partners' program or who became project partners of action medeor during the last year, e.g.,  
the deutsche internet Versicherung ag ([www.sparundspende-online.de](http://www.sparundspende-online.de)),  
the MedWellGesundheits-AG,  
PAREXEL International GmbH and the GFC Holding GmbH.

## There are many ways to donate...

You can donate easily and safely via the internet [www.medeor.org](http://www.medeor.org), make a bank transfer or give action medeor a direct debit authorisation. This can, of course, be cancelled at any time without reason given.

## Your donation receipt

In order to save costs, action medeor sends a receipt for your donations only once a year. We will, of course, send you a receipt immediately if you so wish. Your donation is tax deductible.

Fantasy knows no bounds where ideas for fundraising events are concerned. Whether you want to plan a sponsored private dinner party with friends or a charity bazaar with your class at school we appreciate your commitment! The following examples show just how valuable your donation is:

- *A malaria sufferer can be successfully treated for less than one Euro*
- *It costs 40 Euro to equip a health centre with drugs for one month in Ecuador*
- *An AIDS sufferer in Mozambique can be treated for one year for 240 Euro*
- *It costs less than 9.000 Euro to provide a health kit for about 10.000 people for three months in a disaster area*

18

## A foundation for health and the future

Thanks to the legacy of Else Eberle, the wife of a newspaper publisher, action medeor was able to establish a foundation in 2001. The foundation enables the organisation to plan long term and sustainably: in contrast to a donation which must be put to use promptly, the foundation's capital remains untouched since only the investment income is used for humanitarian aid.

The state offers attractive tax incentives for endowments. Anyone who would like to commit themselves to a charitable cause, can allocate capital to the foundation. In such cases the benefactor can determine how his gift should be used within the framework of action medeor's medical-

humanitarian commitment. It is also possible to set up an endowment under the name of a benefactor or, if there is a large amount of capital, a dependent foundation under the umbrella of the medeor foundation. Private individuals and corporate bodies such as companies, organisations and associations can make endowments anyone who wants to ensure that people in the poorest regions of the world have a chance of a healthy life. The foundation's capital reached 250,000 Euro in 2001 its first year, currently it stands at around 885.000 Euro.

## Help to shape the future

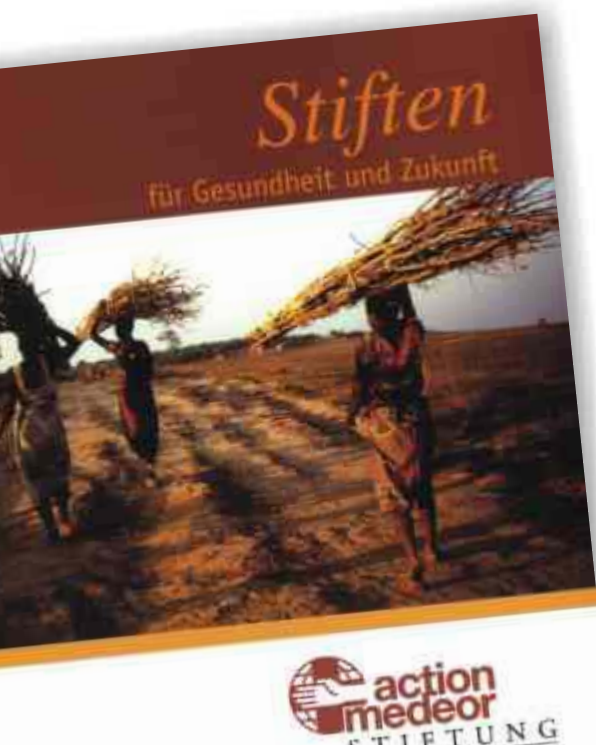
As a benefactor you contribute personally to shaping the future of the next generation even after your own lifetime. If the work of action medeor is close to your heart and you are interested in being involved in our foundation, a member of the action medeor staff will be happy to visit you or to invite you to a visit at action medeor. Our foundation brochure and the foundation statutes are available upon request.



*At the request of one of our benefactors, part of the funds of the foundation go to a medeor partner in Namibia: In southern Africa the number of persons suffering from HIV/AIDS are increasing dramatically. Sister Dr. Raphaela Händler, Benedictine nun and doctor, is the initiator of "Catholic Aids Action" started by the Catholic Bishops Conference of Namibia.*



*Sister Raphaela Händler and her team care for orphans and look after AIDS patients in their home environment. They ensure support for affected families and campaign for the construction of AIDS centres in different regions of the country. Sister Raphaela: "AIDS is an illness, not a sin. We want to fight with determination and stand by the sufferers with all that we have to offer".*





# The action medeor team



©Michael Ricks

A team of 46 contribute to promoting health worldwide for action medeor. For over 31 years action medeor has been providing apprenticeship training positions in Tönisvorst, currently in the fields of wholesale and export and for systems engineering. action medeor also offers work experience for interested pupils and students.

## The board of action medeor

The unsalaried board members are elected for a period of three years.

The board members:



**Chairman:**  
Heinz-Josef Vogt,  
Krefeld



**Deputy Chairman:**  
Heinrich Lauf,  
Viersen



**Treasurer:**  
Heinz Gommans,  
Krefeld



**Assessor:**  
Prof. Dr. Martis Hochbruck,  
Düsseldorf



**Assessor:**  
Dr. Thomas Menn,  
Frankfurt / Oder



**Full-time  
Managing Director**  
Bernd Pastors

## The advisory committee

The members of the advisory committee are elected for three years on the recommendation of the board. They advise the board and also advise the members independently on approving the actions of the management and the Board.

### Chairman of the advisory committee:

Theo Floracks, Aachen

### Deputy Chairman:

Walter Schöler, Tönisvorst

Sister Clara Alicia Roza, Sisters of the Poor  
Child Jesus, Simpelveld / NL

Dr. Ralf Brauksiepe, MdB, Hattingen

Dr. Reinwart Bastian, German Institute for  
Medical Mission e.V. (DIFÄM), Tübingen

## action medeor members

On 31.12.2005 the organisation had 51 members. A meeting of the members takes place at least once a year. Among other things, the annual accounts and business report are approved and the board is elected.

## Assets and liabilities 2005/2004

20

### Finances

As a promoter of charitable aims, the German medical aid organisation action medeor e.V. is recognised as being particularly worthy of promotion (promotion of development aid, no. 12 of appendix 1, section A of § 48 (2) Income Tax Implementation Regulation) and, according to the last exemption order received from the Inland Revenue Service pursuant to § 5 (1) no. 9 of the corporate tax act, it is exempt from corporate taxation.

**(Corporate tax exemption order of the Kempen Inland Revenue Service for 2004 dated 10.04. 2006, tax no. 115/5756/0401)**

Assets	2005	2004
<b>A. Long term fixed assets</b>		
I. Immaterial assets	111	83
II. Tangible assets	4.053	4.257
III. Financial assets	105	105
<b>B. Short term fixed assets</b>		
I. Inventory stocks	2.015	2.972
II. Accounts receivable - trade	356	621
III. Cash on hand and in other bank accounts	4.770	2.433
IV. Accounts receivable - other	641	623
<b>C. Accrued income</b>	2	6
	<b>12.053</b>	<b>11.100</b>

(in thousand Euro)

Liabilities	2005	2004
<b>A. Net capital</b>	10.042	9.725
<b>B. Reserves</b>	145	48
<b>C. Unspent donations/project funds</b>	905	551
<b>D. Liabilities</b>		
I. Liabilities to suppliers	407	300
II. Other liabilities	554	476
	<b>12.053</b>	<b>11.100</b>

(in thousand Euro)



# ion eor

## Excerpt of the audit certificate

"We have audited the accounts of the German medical aid organisation 'action medeor' e.V. for the business year from 1st January to 31st December 2005. According to German corporate regulations, the accounting and book keeping are the responsibility of the legal representatives of the organisation. Our task is to assess the accountings and book keeping on the basis of the audit carried out by us.

We have performed our audit of the accounts and book keeping in accordance with §317 HGB, with attention to the proper accounting principles laid down by the German Institute of Chartered Accountants on the orderly audit of annual accounts.

The audit must be planned and performed in such a way that inaccuracies and offences which fundamentally affect the presentation of the state of the company's affairs can be adequately identified. When assessing the audit, knowledge of the business activities and the economic and legal environment of the organisation and the expectation of possible errors are allowed for. During the audit the efficacy of the accounts-related internal control systems and verification of the entries in the accounts were mainly assessed by

random sampling. The audit encompasses the assessment of the applied accounting policies and the fundamental assessments of the legal representatives as well as an appraisal of the over-all view of the book keeping. We believe that our audit provides an adequately secure basis for our judgement.

Our audit gave rise to no objections."

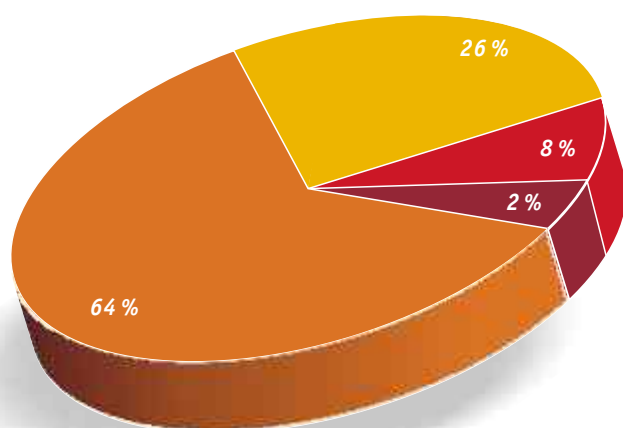
Krefeld, 6th April 2006  
thp treuhandpartner



Steinborn, certified accountant  
ppa. Pietyra, certified accountant

## Aid in 2005

- Medicines and equipment:  
**6,84 Mio. Euro \***
- Emergency and disaster relief:  
**2,80 Mio. Euro \***
- Development cooperation projects:  
**0,80 Mio. Euro**
- Pharmaceutical expertise:  
**0,21 Mio. Euro**



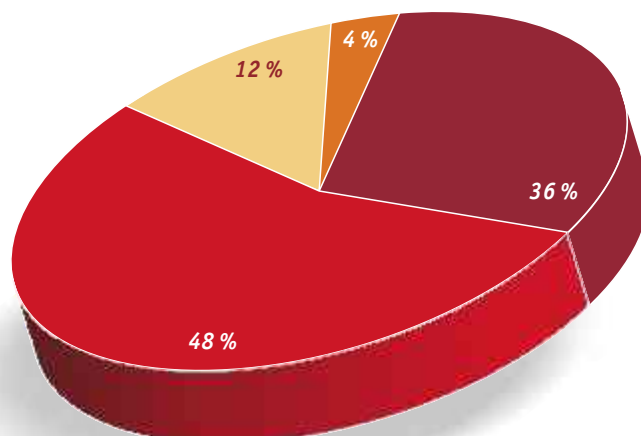
**Total 2005:**  
**10,65 Mio. Euro**

## Medicines and equipment 2005

- Total:  
**9,64 Mio. Euro**
- Supplied against payment:  
Medicines and equipment:  
**5,83 Mio. Euro**
- Donated:  
Medicines and equipment:  
**3,81 Millionen Euro**

## Regional distribution of medicines & equipment 2005

- Africa: **4,64 Mio. Euro**
- Asia: **3,51 Mio. Euro**
- Latin America: **1,12 Mio. Euro**
- Eastern Europe: **0,37 Mio. Euro**

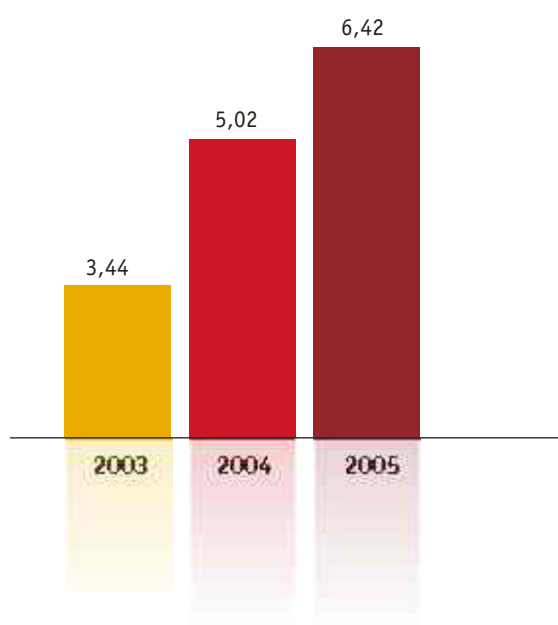


**Total 2005:**  
**9,64 Mio. Euro**

*\* These figures refer to the gratuitous and nongratuitous supply of medicines and equipment which totalled 9,64 Mio. Euro.*

# ion eor

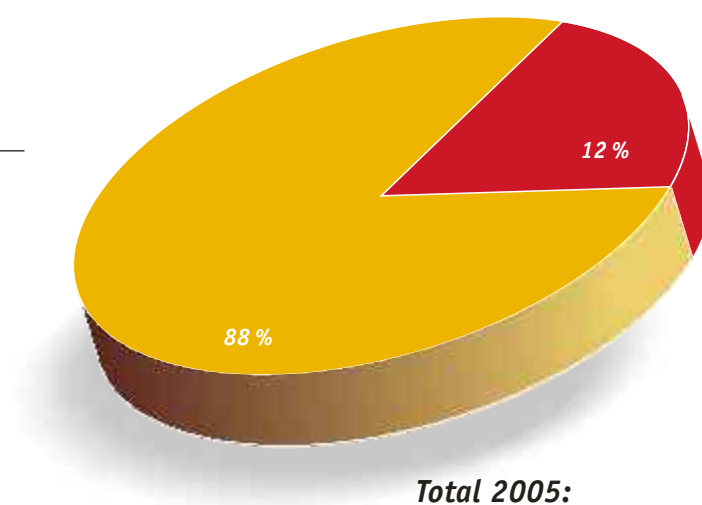
## Annual comparison of donations received *in millions of Euros*



## Donations received in 2005

23

- Money:  
5,66 Mio. Euro
- Donations in kind:  
0,76 Mio. Euro



**Total 2005:**  
**6,42 Mio. Euro**



*Millions of people throughout the world are still waiting for speedy, life-saving medical aid from medeor.*

**German Medical Aid Organisation  
action medeor e.V.**

St. Töniser Str. 21

D-47918 Tönisvorst

Tel.: 0049 / (0) 21 56 / 97 88-0

Fax: 0049 / (0) 21 56 / 97 88-88

**Other offices:**

An der Steig 12

D-97334 Sommerach

Tel.: 0049 / (0) 93 81 / 7 16 97 87

Fax: 0049 / (0) 93 81 / 7 16 97 88

Pechauer Str. 31

D-39114 Magdeburg

Tel.: 0049 / (0) 391 / 85 10 41

Fax: 0049 / (0) 391 / 85 10 43

Website for information:

**[www.medeor.de](http://www.medeor.de)**

Website for orders:

**[www.medeor-order.org](http://www.medeor-order.org)**

**Bank account for donations:**

Volksbank Krefeld, bank code 320 603 62

Account 555 555 555

IBAN DE12 3206 0362 0555 5555 55

BIC GENODED1HTK