



# 2022

ANNUAL REPORT



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### Legal notice

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The cover photo features the arrival of an aid shipment in Ivano-Frankivsk, Ukraine.  
© Pavlo Hedzyk



Medical aid



Health technology



Humanitarian aid & development cooperation



Pharmaceutical advisory services



Sid Peruvemba

Christoph Bonsmann

## Dear friends and supporters of action medeor,

For the third year running, we could begin our annual report by saying "it has been a special year". But we won't. Crises seem to have become the norm. Crisis management is no longer a special task and has now evolved into a fundamental core competency of our aid organization. This was put to the test in 2020 with our Covid-19 aid and in 2021 during the flood disaster in Germany. The war in Ukraine has overshadowed all of this. Never before has our relief organization delivered so many aid supplies to a single country in such a short space of time. And never before have so many people, businesses and institutions actively expressed their trust in us, in the form of public calls to action, solidarity campaigns and donations. They all rightly trust that the help provided by action medeor will reach the individuals who need it the most.

This has been and remains a major obligation for our aid organization, as is the challenge of keeping sight of the many other crises around the world alongside the omnipresent war in Ukraine. Wherever people are in existential crisis, we need to help. The global impact of the Ukraine war has not reduced this humanitarian task - it has only increased the challenges: Gas, food, fuel and fertiliser prices have risen worldwide, threatening the livelihoods of millions of people.

In the midst of this global situation, however, there is always positive news: Poverty and child mortality have declined, while access to medicines has improved worldwide. action medeor has been contributing to this positive development for almost 60 years and has also achieved several minor and major successes in 2022. These include the treatment

of diabetes patients in the DR Congo, the delivery of digital X-ray systems in Tanzania, the successful strengthening of women's rights in Guatemala and the sustainable work of the midwifery school in Sierra Leone. Read more about these success stories on the following pages of our annual report.

At action medeor, we will continue to contribute until our vision has been fulfilled. It is important to develop even closer ties with local people, which is why we are significantly strengthening our own locations in Malawi and Tanzania. We also aim to intensify our cooperation with international partner organizations, which know about local networks, are able to assess local needs and can support the implementation of measures. We would like to take this opportunity to express our gratitude for their work.

We would also like to thank everyone who has supported us with their trust, donations and support in 2022. Stay connected!

Sid Peruvemba  
CEO

Christoph Bonsmann  
Executive Committee Member

Tönisvorst, June 2023



# The global emergency

Know-how of **86** employees in Germany,  
**27** employees in Tanzania, **17** employees in Malawi and  
**65** volunteers

From our **4,000 m<sup>2</sup>** warehouse, **29,798** packages with  
a total weight  
of **605 t** were sent to **64** countries.

Receipt of **26.3 million euros** of restricted & unrestricted  
monetary donations,  
**3 million euros** of in-kind donations and  
**9.6 million euros** of third-party funding

GUATEMALA  
HONDURAS  
CUBA  
HAITI  
DOMINICAN REPUBLIC

VENEZUELA  
COLOMBIA  
ECUADOR

BOLIVIA

LIBYA  
MALI  
NIGER  
CHAD  
SENEGAL  
THE GAMBIA  
GUINEA  
SIERRA LEONE  
LIBERIA  
COTE D'IVOIRE  
GHANA  
BENIN  
TOGO  
NIGERIA  
CAMEROON  
CENTRAL AFRICAN REPUBLIC  
EQUATORIAL GUINEA  
GABON  
REPUBLIC OF THE CONGO  
DEMOCRATIC REPUBLIC OF THE CONGO  
SAMBIA  
BOTSWANA



Countries with health technology projects



Countries with humanitarian aid & development cooperation projects



Countries with projects involving pharmaceutical advisory services

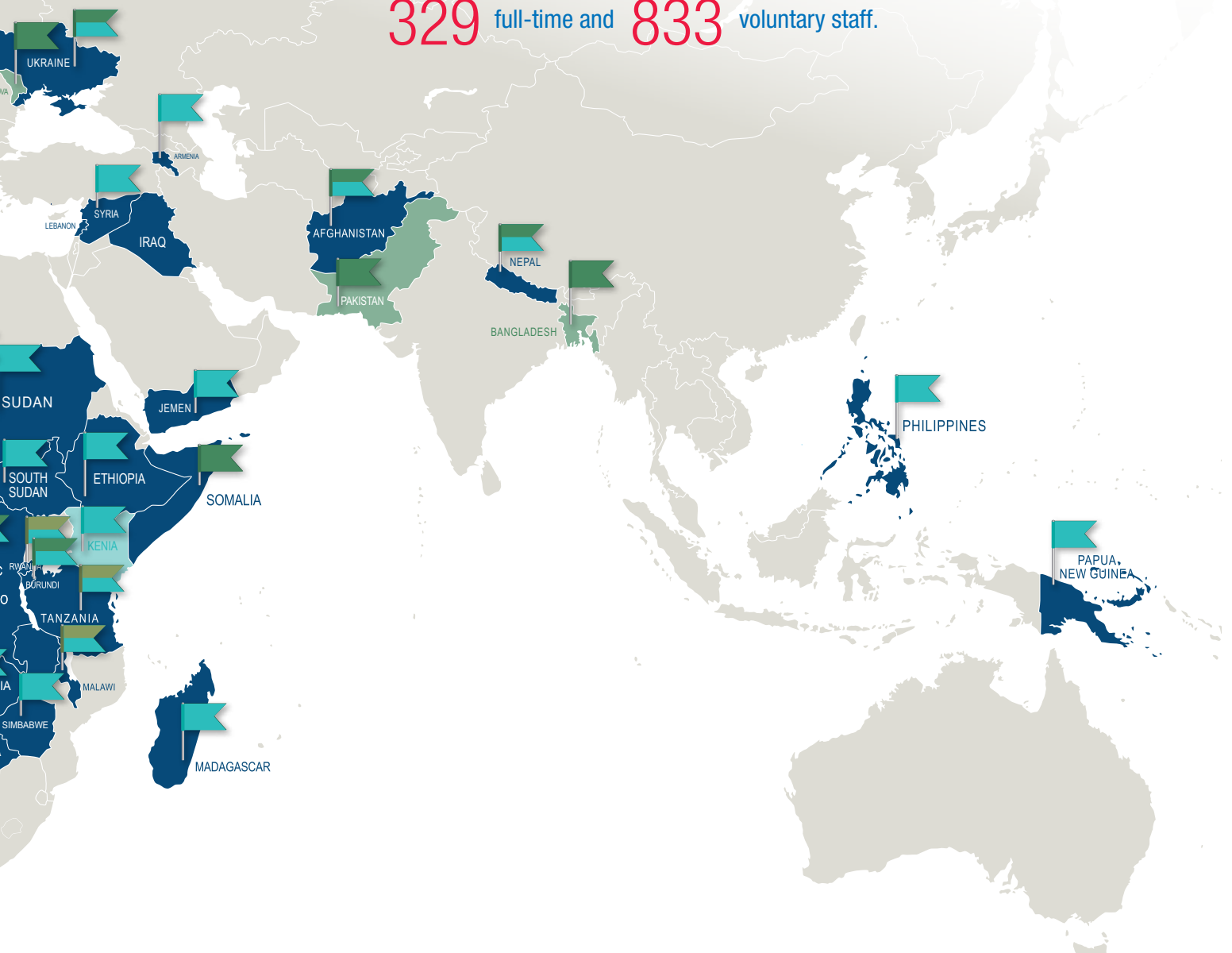


Countries in which medical aid is provided

# Medical dispensary in 2022

In **24** projects of development cooperation, **15** projects of humanitarian aid and **8** projects involving pharmaceutical advisory services a total of **1.6 million** people were supported directly and **8.7 million** people indirectly.

**30** partner organizations involved in **18** countries with **329** full-time and **833** voluntary staff.



## Aid worldwide



Further information is available at  
[www.medeor.de/en](http://www.medeor.de/en)

# Ukraine emergency aid: a turning point for action medeor

24 February 2022 was a turning point for the world, and life at action medeor has also been moving at a different pace since the Russian attack on Ukraine. Never before in the history of the aid organization have so many aid supplies been sent to a crisis area in such a short space of time.

"Our medications are running out, the situation is getting worse," was the message in an e-mail received by action medeor from Ternopil, Ukraine - two days before Russian troops invaded Ukraine. action medeor decided to help and prepared a first aid delivery the following day. Then 24 February arrived, and it quickly became clear that this would not be our only delivery.

Due to our planning advantage, action medeor's transport was one of the first to reach Ukraine and was quickly followed by further deliveries after the Russian attack. action medeor worked with logisticians, hospitals, pharmacies and local aid organizations to develop a network and set up a distribution centre in Ternopil. In the first year after the Russian attack, this made it possible for us to distribute around 220 aid transports with 480 tons of medical supplies worth 8.5 million euros to around 250 hospitals and health stations throughout Ukraine. There were more than four deliveries per week on average, a volume which is unique in the history of action medeor.

In addition to medicine, the relief supplies also included numerous medical devices: Mobile ultrasound and X-ray devices, which can also be used in air raid shelters if necessary, operating tables, beds and even entire ambulances made their way to Ukraine from Tönisvorst. In addition to the aid transports from Germany, action medeor also started to set up humanitarian aid projects as early as March 2022. Activities focused on southern Ukraine and the neighbouring Republic of Moldova. action medeor began working with local and international partner organizations at a very early stage.

The organization "Your City", for example, runs a social pharmacy in the southern Ukrainian port city of Odessa with the support of action medeor, which distributes medicines free of charge to the needy. The cost of energy and food has increased significantly, meaning that many war refugees and pensioners can no longer afford their medication. This





medication is distributed free of charge at two branches of the welfare pharmacy five days a week. Around 2,000 people benefit from this service every month.

Working with the organizations "International Blue Crescent" (IBC) and "Farwater", action medeor has been taking care of refugee families in the rural regions around Odessa since the first weeks after the outbreak of war. Many people who were forced to flee the embattled cities of Mykolayiv and Cherson now live here, often in abandoned houses and in poor conditions without heating or washing facilities. Together with IBC and Farwater, action medeor is therefore supporting these people with food, hygiene items, stoves and fuel for heating. Accommodation for refugees has also been repaired and warm clothing has been distributed for the winter months. A mobile pharmacy was also set up to supply people in the suburbs with medicine.

In cooperation with the aid organization "INTER SOS", action medeor has been providing medical and psychological care for thousands of people in southern Ukraine and the Republic of Moldova since April 2022. With the support of the German Federal Foreign Office, mobile clinics have been set up for doctors and nurses to provide medical care. Internally displaced persons in the villages around Odessa and Mykolaiv have also been briefed on various health issues and have been given psychosocial support to help them to cope with the emergency situation. More than 30,000 people took advantage of this service in 2022.

The Ukraine emergency aid will not end in 2023 and will be necessary for years to come. Even if combat operations eventually end, the humanitarian crisis in the country will not be over. The global consequences of the Ukraine war are also severe, especially for many poorer countries. People are starving in these regions due to a lack of grain imports from Russia and Ukraine. As an aid organization, action medeor will not turn a blind eye to this situation either.

#### 1. | Aid transport Ternopil

© action medeor

#### 2. | Social pharmacy Odessa

© action medeor / Your City

#### 3. | INTERSOS Children's Day

© action medeor / INTERSOS

#### 4. | Arrival of ambulance in Ternopil

© action medeor

#### 5. | Distribution of relief supplies in Bolgrad

© action medeor / Michail Shtekel



# War in Ukraine: A crisis with global implications

The war in Ukraine in 2022 also had severe repercussions for many other regions of the world, especially countries in the Global South.

Energy, fuel, food, fertiliser and transportation prices have risen sharply worldwide as a result of the war. In many places, food prices have risen particularly drastically – with fatal consequences. The 2022 Global Hunger Index warns that decades of progress in the fight against hunger are being "undone" and cites the effects of the war in Ukraine as a major factor which is intensifying this negative trend.

Before the war, Ukraine and Russia were among the largest food producers in the world. Together, they produced a third of the world's wheat, while Ukraine alone covered about a third of the global production of sunflower oil. These goods have become scarce worldwide due to the war and the export blockades, and prices have risen. A similar trend was seen with the prices for gas and fertilisers, as a result of which agricultural production has become more expensive and food prices have risen exponentially in 2022.

This cycle of price rises, inflation and resource shortages fatally hits those households with only a low income the hardest. Poor people spend a large portion of their income on food. As is so often the case, the crisis has hit those who are already very vulnerable the hardest.

In the projects of action medeor, this still has noticeable consequences today. [Somalia](#), for example, previously sourced over 90% of its wheat from Russia and Ukraine. These important food imports suddenly collapsed – and this at a time when about half of the population were already suffering from the effects of an extreme drought. It was only with great effort that a famine was averted in Somalia in 2022. action medeor assisted by issuing food vouchers and treating malnutrition.

In [Malawi](#), the cost of living has also multiplied, leaving many people suffering from malnutrition and hunger. action medeor helps to ensure that medicines remain available in Malawi and that health facilities can continue to treat people with malnutrition or undernutrition.

In [Sierra Leone](#), fuel prices have risen so significantly that fewer and fewer people in remote areas are able to afford transport to the nearest hospital. The only ambulance in the Bo region is currently only rarely in use or is not used at all due to high petrol prices. The power supply in hospitals is limited because the operation of emergency power generators has become too expensive and electricity, which is rationed

1. GUATEMALA 2. HAITI




1.



2.

© action medeor

© action medeor

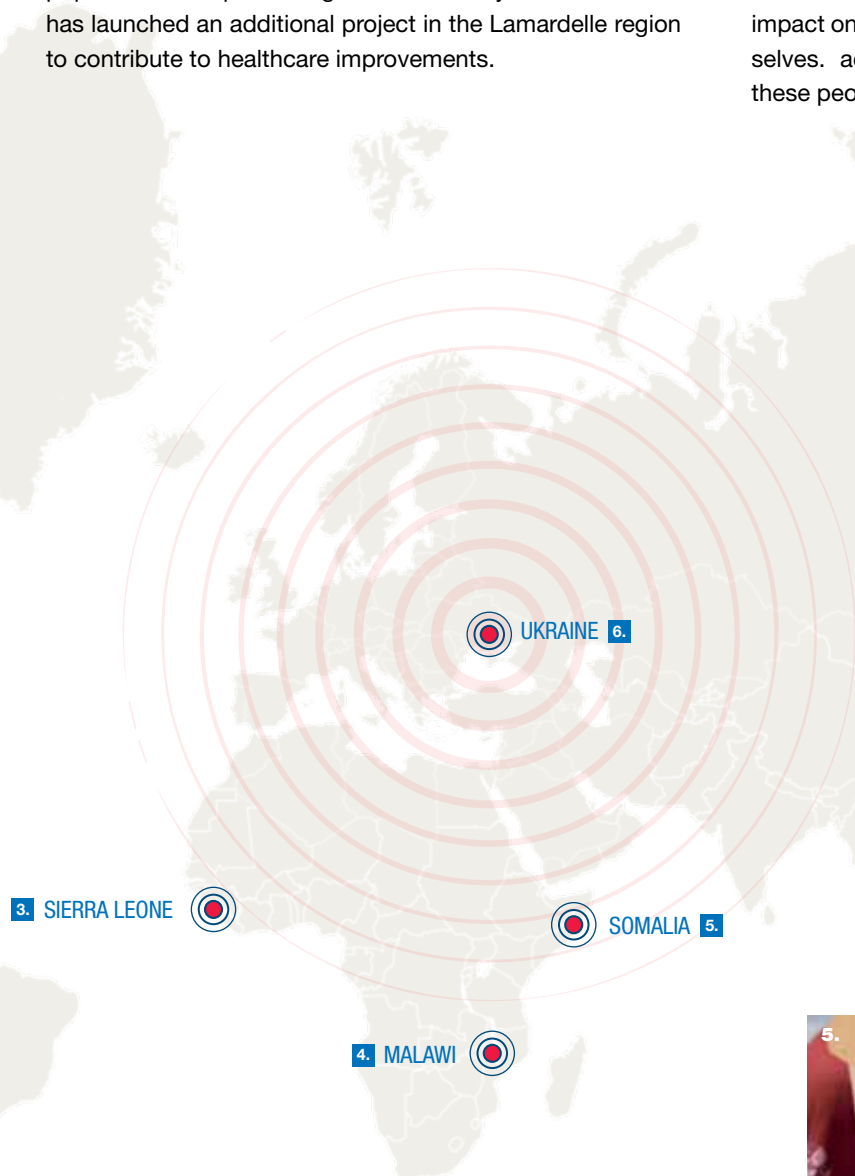


anyway, now needs to be reduced to a few operating hours a day. The midwifery school supported by action medeor was able to maintain its range of training courses despite power outages and increased operating costs.

More and more people in [Haiti](#) can no longer afford their daily bread due to increasing grain prices. Almost half of the population is experiencing food insecurity. action medeor has launched an additional project in the Lamardelle region to contribute to healthcare improvements.

For the people in [Guatemala](#), transport costs have become so high that many women in remote areas who are affected by violence are no longer able to visit the women's counselling centre on a regular basis for care. action medeor and its local partner organizations have therefore started to visit these women at their homes.

These examples show that crises have a particularly hard impact on people who are poor and unable to protect themselves. action medeor remained focussed on providing these people with appropriate support.





» We would like to thank action medeor for the valuable support which has enabled us to offer our patients high-quality care. The medicines and consumables are used at the Arabkir Medical Center in surgery, neurology, intensive care, the outpatient clinic and the children's clinic. «

Shushan Davtyan | Director ARABKIR United Children's Charity Foundation

# Medications and medical supplies

Over 600 tons of goods, medicines, medical supplies and medical technology left the action medeor warehouse in 2022. The majority of the deliveries were delivered by truck to various regions and cities in Ukraine. However, when public attention is focused on one country, it is especially important that others are not forgotten. Everyone has the right to good care. In total, around 800 deliveries were made to 64 countries, which corresponds to almost 30,000 packages. These included deliveries to the crisis regions of Syria and Iraq in the Middle East, as well as many countries in sub-Saharan Africa.

One recipient was the Arabkir Hospital in the Armenian capital Yerevan. The hospital, which specialises in paediatric and adolescent medicine, is one of the largest in the country. It has been receiving medicine and consumables from action medeor since 2000 and uses them for a range of purposes, including surgery, the intensive care unit and the children's clinic.

The global bottlenecks in the production of medicines were overcome during 2022. The scarcity of transport options, which had been a problem a year earlier, was no longer an issue. However, huge price increases for transport services also weighed on the budgets of action medeor and its partners. But there is also good news: It is gratifying to see that the equipment and supplies for the provided facilities are becoming better and better. It is also gratifying that more and more countries are paying attention to the provision of high-quality medicine and medical devices and are also monitoring the market for these special products. This means that in an increasing number of countries, it is worthwhile and possible to procure required products of appropriate quality on the local market. At the same time, it was noted that demand for advice was very high, especially in the field of medical technology, and that it is very important to secure a reliable supply of consumables. An example of this from the Democratic Republic of the Congo is described on the following pages.

© action medeor



action medeor will focus on two main areas in the future: First of all, we want to work even more closely with our partners. Secondly, we are working intensively to make our aid even more sustainable and further improve the environmental balance of our work.



# DR Congo: Solidarity with the people of Kinshasa

In a sandy, dry suburb of Kinshasa, the capital of the Democratic Republic of Congo, a Belgian-Congolese association runs a health centre for diabetes patients. action medeor ensures that important blood sugar measurements can be taken there on a regular basis.

The association Maison de solidarité des diabétiques au Congo has set itself the task of looking after diabetes patients in and around Kinshasa. Diabetes is a chronic disease that is widespread worldwide. Poor people suffer particularly badly because they struggle to afford treatment and, to make matters worse, often become unemployed due to the restrictions associated with the disease. 2,500 patients per month travel long distances to seek advice and therapy at the Maison de solidarité des diabétiques au Congo.

Since 2019, action medeor has been supplying the health-care facility with medicine and medical supplies for the treatment of diabetes and other chronic diseases. Blood sugar measuring devices are particularly important - devices that show how much sugar is present in the patient's blood at the time of measurement or over a longer period of time. Although the availability of medicines is improving worldwide, these small devices, which play an essential part in the provision of effective treatment, are difficult to obtain in many countries.

It is essential that action medeor provides regular supplies. Acute hypoglycaemia and long-term consequential damage such as damage to the retina or nerves and the condition known as diabetic feet - damage that means patients are no longer able to work - can only be prevented by regularly measuring sugar levels.

Medical technician Willy Sob and pharmacist Dr. Irmgard Buchkremer-Ratzmann visited the health facility in August 2022. They learned more about the work performed at the facility and were able to observe the blood glucose meters in action. However, they also witnessed the local challenges: Many patients who visit the health station are malnourished or do not have sufficient access to clean water. Both of these issues can have an unfavourable effect on the course of diabetes. It is therefore all the more important that action medeor's blood glucose monitors help to alleviate the suffering of these people and allow them to receive good treatment.

action medeor visits the Maison de Solidarité des diabétiques au Congo



DR Congo

# In-kind donations: Life-saving aid from the pharmaceutical industry

action medeor regularly receives in-kind donation offers from the pharmaceutical industry. They make an important contribution, but can only be accepted if they meet the strict quality requirements and if a partner can be identified which has a specific need and application.

In 2022, it became particularly clear that cooperation with the pharmaceutical industry is vital due to its role as a valuable and meaningful source of support for medical aid. For example, action medeor was able to source in-kind donations specifically for Ukraine through a joint appeal for donations by the associations of the pharmaceutical industry and the health technology industry and pass them on to recipients. The associations Phagro, BAH, BPI, Progenerika vfa, Spectaris, BVMed and Eurocom were involved and also worked closely with the German Federal Ministry of Health, which is helping to coordinate the aid.

In addition to the many committed in-kind donors in the pharmaceutical industry, Fresenius Kabi, a global healthcare company specialising in life-saving drugs and technology for infusions, transfusions and clinical nutrition, is also a reliable partner. It was possible to deliver nine truckloads of much-

needed vital medicines and medical products for emergency medicine and the treatment of critically sick people to the affected areas in Ukraine. The quick reactions of the Fresenius Kabi crisis team, the professional operations and the needs-based delivery of the donated products meant that action medeor was able to supply several local aid organizations and hospitals in the Ukraine.

Many pharmaceutical companies want to make a difference in emergency and disaster situations with their medicines and medicinal products. This can be achieved by working with action medeor and the global network of trusted partners who work to improve healthcare in the poorest regions of the world. In the past, in-kind donations have been successfully and effectively passed on to people for whom this help is often vital.

- ✓ Donated medicines must be on the WHO List of Essential Medicines or the National Medicines List of the recipient country and must be from a reliable source.
- ✓ Apart from a few exceptions, the medicine must have a shelf life of at least 13 months when it is accepted.
- ✓ The donor should provide certificates of analysis and information regarding their eligibility status.
- ✓ Drugs and medical samples that have already been given to patients will no longer be accepted.

In-kind donations from the pharmaceutical industry enable large-scale aid deliveries



» It is important for healthcare providers to keep learning, share experiences and remain up-to-date with modern technology. Our training courses contribute to improvements in the quality of laboratories and diagnostics. I am proud to be part of a team that is helping to improve healthcare in Tanzania. «

Anneeth Joel Kimaro | Laboratory Scientist, action medeor International Healthcare, Tanzania



# Health technology

In countries with low economic strength, the use and implementation of medical devices pose a number of challenges. One of the biggest obstacles is the limited availability of an appropriate infrastructure and medical professionals. There is often a lack of electricity, water and other resources required for the operation and maintenance of medical equipment. Furthermore, there is often a shortage of qualified technicians who are able to properly operate and maintain the devices.

Another obstacle to the use of health technology in these countries is the high cost of purchasing these devices. The cost of moving and installing equipment in remote areas can also be significant.

Finally, the provision of training and technical support can also be a challenge. Many medical institutions in countries like Tanzania do not have enough resources to provide training and technical support for the personnel operating the devices. As a result, the devices might not be used properly and there may be difficulties with maintenance and repair.

The health technology department at action medeor is geared towards tackling all of these challenges. The experts from action medeor International Healthcare Tanzania, for example, offer on-the-job training for hospital staff. Health technology courses are also offered to selected technicians to improve their knowledge and skills and disseminate knowledge within the hospitals. action medeor experts in Malawi and Tanzania help the healthcare facilities with the installation of equipment and offer continuous support, which continues after the project has been completed. This ensures that the medical devices are functional at all times and that all patients can be offered the necessary laboratory services.



To assist with acquisition costs, which are at times quite significant, action medeor Tanzania offers various attractive financing models that allow healthcare facilities to purchase health technology, even if they have limited financial resources.

# Laboratory training at action medeor International Tanzania

The action-medeor teams in Tanzania and Malawi are currently implementing a project to set up two health technology training centres. These centres will provide training for technicians and users to repair and operate medical devices. Irina Müller, biotechnology engineer at action medeor, participated in a laboratory training course in Tanzania in 2022. She discusses her experience in the interview.

**Irina, what was the situation at the laboratories you visited?**

Most laboratories have laboratory equipment on site that could be used for basic diagnostics. However, many of the devices are not functional or lack the reagents required to run diagnostic tests. The devices were supplied at some point, but it was not possible to maintain operation of these devices in the long term due to the lack of financial resources. As a result, the majority of the laboratories were only able to run diagnostics at a highly reduced level.

**What is the aim of the laboratory training?** Our training aims to contribute to the improvement of diagnostic services and ensure that illnesses can be diagnosed and treated quickly and accurately. We offer various training courses for this purpose. The basic laboratory training course, for example, provides knowledge about safe and quality-assured work in medical-diagnostic laboratories. This includes organization of the workplace, safety measures in the laboratory and how test results are documented.

*Irina Müller (2nd from right) celebrates the successful completion of the training with the training participants*

**Are any other training courses offered?** Yes, we will be providing advanced lab training in the near future. This training is aimed at experienced laboratory workers and provides them with knowledge about topics such as device management, employee management and quality management in the laboratory in accordance with international standards.

**How many participants have you already trained?** We trained almost 250 people at multi-day training courses in Malawi and Tanzania between August 2021 and December 2022. I think this is a good record.

## Key project data:

Project region:	Kibaha, Tanzania, and Blantyre, Malawi
Project period:	October 2020 to March 2024
Total funding:	1,980,591 euros
Financial support:	BMZ develoPPP / DEG Impulse gGmbH



Tanzania & Malawi

# Pioneering work in Tanzania: Local manufacture of reagents for blood analysis

In Tanzania, action medeor has undertaken pioneering work by initiating the establishment of a local production facility for haematology reagents. The project is supported by the develoPPP programme of the German Federal Ministry for Economic Cooperation and Development (BMZ), which is overseen by DEG Impulse gGmbH.

Reagents are vital: They are needed for blood analysers (hematology analysers) to provide reliable results. These devices create blood counts and are among the most basic laboratory diagnostics for doctors to enable them to make reliable diagnoses and determine the right treatment for the patient. The functionality of laboratory equipment is directly dependent on the availability of reagents. These no longer need to be imported due to local production, which has reduced costs and delivery times.

2022 was a successful year for the project. A detailed environmental impact assessment was carried out and found that the planned production is set to meet the highest environmental standards. A certificate from the local environmental authority was issued for action medeor in April.

The outfitting of the production rooms and the warehouse was planned with many supporters, including Jungheinrich, and set on its way to Tanzania. The on-site team worked with our senior expert Bernd Diener, to build a quality control laboratory, set up the quality management system according to ISO standards and train employees on the subject.

At the end of 2022, things really started getting exciting: The reagent production line, which was manufactured individually in China, reached the port of Dar es Salaam. For our employees on site, it was time to get moving, but carefully! The huge yet very sensitive system was successfully transported to the production facility in Kibaha and skillfully installed on site.

The success story is set to continue in 2023: The production of reagents will begin and a registration application will be submitted to the authorities. The aim is to start making the first donations to partner hospitals in the same year. The project also focuses on promoting young talent. Young students from Tanzania have been invited to take part in a competition to come up with ideas on the topic of "technical innovations in the health sector". The competition has been organised with the "Dar es Salaam Institute of Technologies" and prizes will be awarded for the best ideas.

## Key project data:

Project region:	Kibaha, Tanzania
Project period:	November 2021 to March 2025
Total funding:	1,383,398 euros

Employees of action medeor Tanzania setting up the production facilities in Kibaha





# Use of digital X-ray equipment

Digital X-ray is advanced medical technology used in many countries. This technology is also becoming increasingly important in Tanzania. action medeor Tanzania informs local health facilities about the advantages of this technology and ensures that the advanced devices are put into operation smoothly.

Digital X-rays offer many advantages over analogue X-ray procedures. For example, there is less exposure to radiation, as digital X-rays require a lower dose of radiation than conventional X-ray procedures.

The technology also delivers faster results. Digital X-ray images can be captured in seconds and are available immediately, while traditional X-ray film requires more time to be developed.

Another advantage is the better image quality. This is because digital X-ray images are generally sharper and more detailed than conventional X-ray images. They can also be digitally magnified to examine specific areas of the body.

Furthermore, digital X-ray images can be stored electronically and are easily transferrable on the internet or using other electronic media. This is particularly useful when pa-

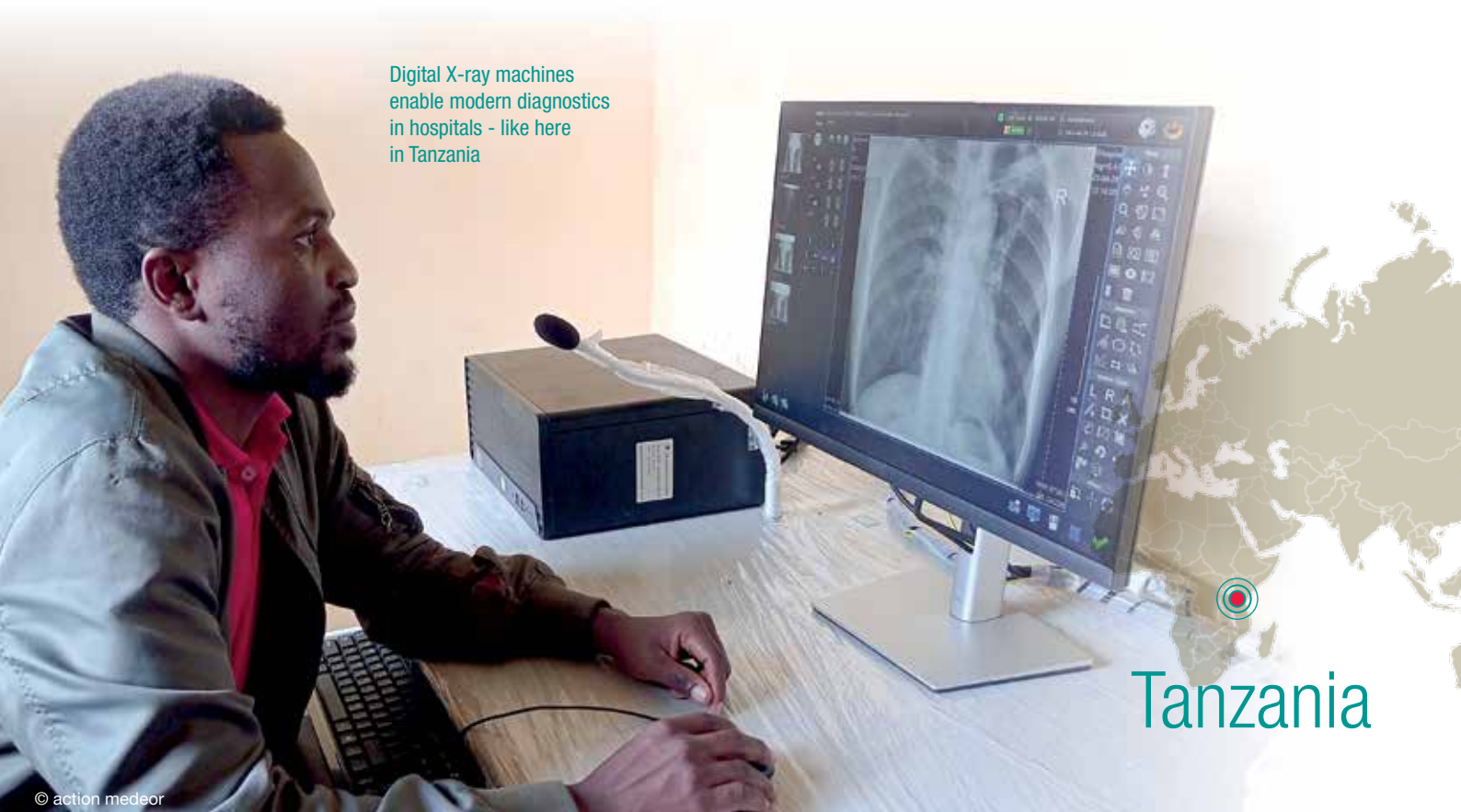
tients are transferred to another location and when images need to be evaluated by specialists or radiologists.

Last but not least, digital X-ray processes are also more environmentally friendly: They do not require chemical development processes or film, which reduces environmental impact and minimises waste.

action medeor Tanzania presented this technology to a broad specialist audience at various events. For example, action medeor was represented at the annual congress of the TCMA (Tanzania Christian Medical Association) and at a conference of neuroradiologists, where the audience were provided with information and shown a demo model. The response was consistently positive.

In 2022, action medeor Tanzania installed a total of 10 digital X-ray machines in various health facilities and trained the staff in how to use the machines.

Digital X-ray machines  
enable modern diagnostics  
in hospitals - like here  
in Tanzania



# action medeor Malawi: Bold steps forward in healthcare

The world is changing and bold concepts are called for in order to meet new requirements. action medeor broke new ground with the founding of a subsidiary in Tanzania in 2005. Despite great challenges, the work has shown continuous success in the provision of medicines and health care for the poorer population.

Malawi is a small country in south-east Africa and is one of the poorest countries on earth. The situation is peaceful and democratic structures are relatively stable compared to other countries in the region. However, as an agricultural country with no significant production and no access to the sea, there are barely any available export goods and the majority of the population is dependent on subsistence farming. Power outages are a daily reality. Building up a stable organization under these conditions with competent and motivated employees, including a warehouse, a merchandise management system and reliable logistics that avoids storage bottlenecks was and remains a complex task. action medeor took on this task for the first time in 2005 when it founded a subsidiary in Tanzania, and even opened a second branch in Malawi in 2015.

There were many high points and some low points in 2022 for action medeor Malawi. At the beginning of the year, another medicine warehouse with an attached training centre

was opened in Blantyre as an addition to the main warehouse in Lilongwe. This additional location helps to provide better and faster care for the health facilities in the country, which are mainly run by churches. The training centre is a popular location for courses in drug management and laboratory and medical technology.

As a poor country, Malawi was extremely hard hit by the effects of the Covid-19 pandemic. However, most countries in the world have largely been able to return to normal in 2022, including Malawi. It has therefore finally been possible to plan supply chains more reliably again. Unfortunately, however, a cholera epidemic broke out in Malawi in March 2022, which has now developed into the worst outbreak in the country's history. action medeor Malawi has done an excellent job as one of the few organizations providing infusion solutions on a large scale.

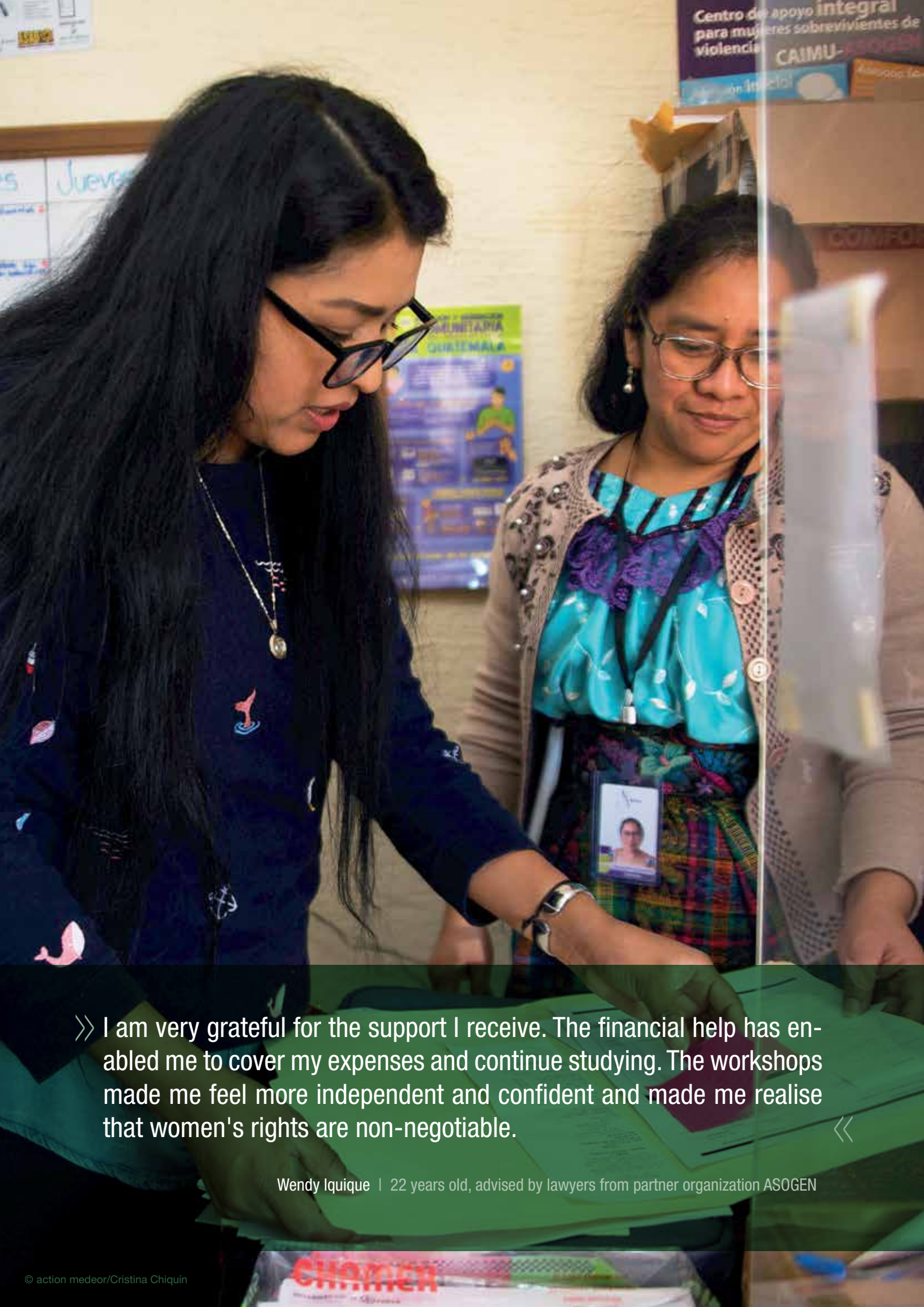
The sad low point of the year was the tragic accidental death of our founding board member Alfred Edwin in August 2022. The advice provided by the biotechnologist was certainly of great help to us in Malawi. We will preserve his memory through the work of action medeor.

action medeor employee  
Jaqueline Dzidzi (centre)  
conducts biochemistry training



  
Malawi





» I am very grateful for the support I receive. The financial help has enabled me to cover my expenses and continue studying. The workshops made me feel more independent and confident and made me realise that women's rights are non-negotiable. «

Wendy Iquique | 22 years old, advised by lawyers from partner organization ASOGEN



# Humanitarian aid & development cooperation

action medeor's programme work focuses on integrative health projects and strengthening those areas that directly or indirectly affect health. These include water, sanitation and hygiene, nutrition, mental health, sexual and reproductive rights and protection against violence, and the education and training of health workers. In 2022, action medeor was able to further expand its programme work: A total of 39 development cooperation and humanitarian aid projects in 18 countries in Africa, Asia and Latin America have directly or indirectly reached 8,659,945 people.

In their humanitarian aid projects, action medeor's global partners create proposals and services that the people affected urgently need to live and survive. Our activities in the east of the Democratic Republic of the Congo are a good example of how extensive aid is provided in crisis regions: We not only operate stationary and mobile clinics here, but also set up water supply systems, wells and latrines and distribute hygiene kits. Moreover, 10 animators and 60 health promoters have organised 13,252 information events on important topics such as water-related diseases, sexualised violence and their prevention in the last three years.

The long-term approach to the project creates and strengthens structures such as clinics, multidisciplinary women's advice centers and training centers for medical professions. At the same time, skills are developed and expanded on site, which are then put into practice and developed in the long term. Village communities supported in this way close gaps in state health care with their own first aiders and health contacts, organise the cultivation and distribution of food and actively prepare for potential disasters. The residents are provided with information about

how they can reduce the transmission of diseases, the rights of girls and women, basic hygiene practices and feeding their young children healthily. They are also aware of their rights relating to their health: For example, an informed group from El Cabuyal in Colombia successfully raised public funds for the renovation of their local health centre.



# Somalia: Protecting mothers and children in a crisis-ridden country

The state on the Horn of Africa has been suffering from never-ending political unrest, violence and natural disasters for decades. Droughts are also becoming increasingly extreme and the food situation is catastrophic. In 2022, action medeor had a total of five active projects in Somalia and also specifically focussed on improving the health of mothers and children.

Somalia is currently experiencing its worst drought in at least four decades. This will have serious consequences for food security. Parched fields, locust infestations and livestock deaths have decimated local food production, while massive inflation and the aftermath of the war in Ukraine have also pushed up food import prices.

As a result, half of the population is suffering from hunger and is dependent on humanitarian aid, around 1.8 million children are affected by acute malnutrition. A total of 1.3 million people were forced to leave their homes as the ongoing drought destroyed their livelihoods. The scarcity of water also creates poor hygiene conditions, which leads to the outbreak of diseases. These diseases, such as diarrhoea, are actually treatable but are often life-threatening for those with severely weakened immune systems, especially small children and mothers. The Somali health system is not able to care for the many people in need of help.

## Key project data:

Project region:	Baanadir and Hiiraan, Somalia
Project period:	November 2022 to March 2023
Total funding:	280,000 euros

An emergency aid project in the regions of Banaadir and Hiiraan, which is supported by "BILD hilft e.V.", is specifically designed to cater to the needs of small children up to the age of five and expectant or breastfeeding mothers. At four health facilities, women receive information free of charge about healthy nutrition for their children. The facilities also treat acute cases of malnutrition, administer important child vaccinations and facilitate safe births. These services are often inaccessible or unaffordable for internally displaced persons and the rural population.

Mothers receive additional support after delivery to ensure their babies have a healthy start in life. This includes the provision of hygiene items and food necessary for safe hygiene and adequate nutrition for mothers during the first few weeks of their babies' lives. Training courses for medical professionals on mother and child health also ensure that the quality of health care improves over the long term.

Mothers and newborns receive important care at the health facilities of our local partner organization WARDI



# DR Congo and Burundi: Kickoff for joint relief efforts

The crises in the region have not ceased for decades: A large proportion of the population lives below the poverty line, and numerous people have been displaced. A regional programme has been initiated by action medeor to enable the expansion of existing aid activities in the region.

On 8 December in Uvira, a Congolese town not far from the border with small neighbouring country Burundi, a local kick-off event for the regional programme took place in the office building of our partner organization AFPDE: Representatives of action medeor, AFPDE and the Burundian aid organization SFBSP jointly presented their plans for the "Great Lakes Region" (DR Congo, Rwanda, Burundi). The guests included other locally active organizations and political stakeholders, e.g. the Governor of the province of South Kivu.

Burundi is considered to be one of the poorest countries in the world. In recent years, hundreds of thousands of people have fled to neighbouring countries to escape hunger, floods and political unrest. The resulting situation in the neighbouring Congolese province of South Kivu is also dramatic: The refugee camps and local supply systems are completely overburdened, and fierce battles frequently break out over local raw material deposits. The regional programme funded by the German Federal Foreign Office has successfully facilitated the formulation and implementation of cross-border solutions to address the region's problems on a larger scale than was previously feasible. The measures have been integrated into a transitional aid program run by the BMZ (German Federal Ministry for Economic Cooperation and Development).

## Key project data:

Project region:	DRC: South Kivu Province, Burundi: Bujumbura, Bubanza, Cibitoke and Kirundo Districts
Project period:	July 2022 to December 2024
Total funding:	8,077,904.80 euros

This approach, known as the "Nexus Chapeau", ensures the best possible combination of short-term effective humanitarian aid and long-term structural projects.

Relief efforts currently being implemented within the scope of the regional programme include the provision of life-saving health, water and sanitation to refugees and the protection of vulnerable populations. These include people with disabilities and people with albinism who suffer from social exclusion. Various projects are actively promoting the inclusion of such groups, working to reduce prejudices within the population.

The Governor of the province South Kivu (front) is a patron of the kick-off event





# Sierra Leone: Midwifery school celebrates its first five years

The West African country of Sierra Leone suffers from one of the highest maternal mortality rates in the world. When the project began, there were just 300 midwives across the country. Through the school supported by action medeor, over 50 midwives are added to the workforce annually.

How do you start a midwifery school? The lack of comparable institutions in the country, the implementation of state requirements and coordination with the stakeholders involved turned out to be challenging. Many organizational hurdles needed to be overcome before the school could open its doors. As we approach the five-year anniversary of the school, it is clear that the risks taken have paid off. In the past four years, the school has had a total of 242 graduates (233 female and nine male).

Musu Turay is one of them. Before her training, the young woman worked for six years as a community nurse in a health centre where it was customary to perform an episiotomy at every birth. It was not until she attended midwifery school that she learned many young mothers can be spared this procedure and the subsequent painful healing phase.

The school continues to gain more and more support as a result of its success. Practice rooms have been expanded and there are plans to build a dormitory. With the support of

## Key project data:

Project region:	Southern Bo Province, Sierra Leone
Project period:	January 2021 to December 2023
Total funding:	300,236 euros

the Else Kröner-Fresenius Foundation, action medeor has initiated a project which enhances training conditions, specifically assesses the quality of the practical assignments, provides financial assistance for trainees and encourages them to actively contribute to the improvement of maternal and child healthcare through their training. For example, alumni recently set up an interest group where people can support each other.

Developments like these provide reassurance that the situation for mothers and new-borns in Sierra Leone is set to improve in the long term. The midwifery school in Bo will continue to make an important contribution in this area.



242 graduates  
have already been  
trained at the  
midwifery school  
in Bo



Sierra Leone

# Guatemala: On the side of brave women in the fight against patriarchal violence

Life in the rural regions of Guatemala is difficult due to poverty, a lack of basic health care and extreme weather. This is particularly true for the female population, as they also face gender-based oppression and sexual violence. A project with ASECSA aims to change this.

Guatemala has one of the highest rates of teenage pregnancy in Central America. This is no coincidence. The topics of sexuality and contraception remain highly taboo, leaving girls without access to adequate education at their schools or within their families. Many pregnancies are unwanted and are the result of sexual violence, which also occurs in public places such as schools and markets. As a result, pregnancy often means the end of an educational journey.

These conditions are made possible by a society that is still strongly patriarchal, especially in rural areas. Anyone who campaigns for women's rights here must expect resistance. For this reason, action medeor works together with the Guatemalan partner organization ASECSA: This organization has many years of experience in the health sector with a strong focus on particularly marginalised and vulnerable groups, is active in almost all areas with many experts and also enjoys great acceptance among the population.

The joint project specifically supports helpers, health promoters and traditional midwives who are already involved in

## Key project data:

Project region:	Chimaltenango and Santa Rosa, Guatemala
Project period:	October 2020 to September 2023
Total funding:	454,856 euros

strengthening women's rights in their communities and providing educational services. In their work, they often meet women and girls whose well-being has been impacted - and it is not uncommon for the perpetrators of violence to be a member of their family. The helpers receive additional training to teach them strategies which will help affected women to receive protection and medical treatment.

Regular group meetings offer an important forum for the women involved to exchange ideas and support each other, seek advice, create herbal remedies and plan further campaigns together. Joint savings funds have also been set up and the proceeds are used to strengthen social initiatives.

One of the health promoters involved in the project.



Guatemala



# Pakistan: Emergency aid following a flood disaster

In late summer, one of the most devastating flood disasters of this millennium occurred in Pakistan. This resulted in severe flooding and landslides, with 33 million people forced to leave their homes. action medeor was able to provide help quickly thanks to its long-standing partner organization PVDP.

Heavy rainfall during the monsoon season is normal in Pakistan and plays a vital role in the country's water supply. But the heavy monsoon rains that began in mid-June 2022 were anything but normal. According to records, the rainfall was four times higher than the previous year. The heavy rains caused flash floods, flooding and landslides - and quickly led to a humanitarian emergency.

Roads, dams, bridges, health centres, schools and houses were destroyed by the huge volumes of water. Crops, cultivated areas and entire livestock were destroyed. In the lowlands, the water did not drain away for several weeks, resulting in huge bodies of standing water and dramatically increasing the risk of diseases such as diarrhoea, malaria or dengue fever. These bodies of water also prevented the population from returning to their homes and villages. Due to the flooding, it was not possible to plant the next harvest, creating a situation where the food supply is perpetually at risk and significant sources of income have been lost for a substantial portion of the population. The consequences of the catastrophe will therefore be felt painfully for a long time to come.

## Key project data:

Project region:	Sindh, Pakistan
Project period:	September to December 2022
Total funding:	145,131 euros

The Sindh region in the south-east of the country was also hit particularly hard by the floods. For months, the population lived in makeshift tents erected on higher ground. Our partner organization based in the region PVDP (Participatory Village Development Programme) immediately started emergency aid measures: Approximately 850 families were supplied with fresh water for more than three months. The families were able to cope with everyday life on a temporary basis with hygiene kits and cooking utensils. The distribution of tarpaulins, blankets, mosquito nets and flashlights provided additional security from external influences. PVDP also helped with the first structural repair measures.

action medeor's relief efforts began immediately after the disaster



Pakistan



# Germany: Theatre in flood day-care centers to strengthen children and adults

Since July 2021, action medeor has been providing emergency aid in Germany for the first time. This includes the delivery of relief supplies and the establishment of temporary solutions for destroyed doctor's offices and pharmacies in order to ensure the provision of medical care.

Other offers of aid are aimed specifically at children and older people: The Eifel children's theatre "Wolkenstein" is touring through the flood areas of North Rhine-Westphalia. The imaginative theatre performances allow the children to process their experience of the events through play. The theatre has visited forty day-care centres in North Rhine-Westphalia which were affected by the flood disaster. Facilities are still housed in transitional buildings and distant alternative premises, and many parents and educators are still struggling with their own building and renovation work. But children have also been affected. For them, the flood and the many sudden changes to their familiar surroundings were emotionally formative experiences.

For this reason, the children's theatre ensemble tailors its plays to address these specific issues for children, offering theatre performances followed by an educational workshop. The day-care centre management decides in advance which piece is the most suitable for the respective day-care group. Through this cheerful, skilful, and playful approach, both younger and older children are equipped with the necessary tools to effectively navigate the challenges associated with processing the flood.

## Key project data:

Project region: NRW and Rhineland-Palatinate

Project period: July 2021 to March 2024

Total funding: 1,544,521 euros  
(for all flood aid measures)

This includes self-regulation when dealing with challenging feelings using techniques such as breathing, body awareness and social interaction, as in the piece "Pustekuchen". The piece "Visit my book" presents encounters with water and rain as positive experiences. Trust, hope and security are emotionally reconstructed in all performances. The topics of fear, insecurity and loss are also approached with care.

The follow-up in the theatre education workshops often illustrates how much the joy of play, creativity, imagination and humour contribute to mental stability. Impressive pictures and statements are often created during the workshop, demonstrating the inner experience of the children and their parents and educators.

The first 40-part series of plays in the Euskirchen and Erftstadt districts were performed to 1,880 children and 338 adults, with further performances planned for 2023.

The children's theatre "Wolkenstein" broaches the issue of the flood and how to deal with fear and trauma in a child-friendly way

Germany





» My training in student evaluation has shown me how to create exams that measure low to high levels of understanding. My exams don't overwhelm them and instead help them to apply what they have learned. The aim is to train pharmacists who can contribute to our country.



Joyce Daniel | Tutor at the Northern College of Health and Allied Science

# Pharmaceutical advisory services

For many years, this department has dedicated itself to the enhancement of pharmaceutical education in East Africa. action medeor is involved in various projects and works with a diverse range of stakeholders, providing its expertise and financial resources to support local partners to achieve this goal.

action medeor pharmacist Shushan Tedla is teaching graduates at the University of Rwanda, or more precisely at the Regional Center of Excellence for Vaccines, Immunisation and Health Supply Chain Management (RCE-VIHSCM). "Participants include pharmacists, logisticians and immunisation specialists from all countries in the East African community who already have experience in drug supply chains," explains Tedla. "This creates a platform for an extensive exchange of information and experience."

In Tanzania, representatives from the pharmaceutical training sector were convened at a round table to discuss the challenges prevalent in the Tanzanian pharmacy education landscape. As part of this multi-stakeholder partnership (MAP), 106 teachers were able to enhance their teaching methods through a four-week training course. As a result, 100 technical schools are now working successfully with revised curricula for the training of pharmaceutical assistants and technicians. This has benefited more than 3,000 trainees.

Each year, the action medeor Foundation's scholarship programme funds at least one Master's degree focussed on pharmaceuticals at the MUHAS University. Throughout the two-year scholarship, the action medeor Foundation covers the university fees, publication costs of the Master's thesis and the living expenses of the students, so that they can concentrate fully on their studies.

action medeor also supports the further training of non-pharmaceutical specialists (e.g. nurses), who are often required to take on pharmaceutical tasks due to the shortage of skilled workers in rural areas. Needs-based training courses covering pharmaceutical basics and the storage and dispensing of basic medicines are offered. Numerous measures are already being planned for 2023 to further professionalise and strengthen pharmaceutical practice, particularly in East Africa.





# East Africa: Strengthening security of supply in the healthcare system

The health systems of East African countries are frequently confronted with exceptional situations, ranging from natural disasters and pandemics to humanitarian crises. A course organised with the involvement of action medeor supports local stakeholders to establish crisis-proof supply chains.

The training on "Humanitarian Health Supply Chain Management", which took place for the second time in July 2022, was attended by representatives from Tanzania, Kenya, Burundi, Rwanda, South Sudan, Uganda and a delegate from the East African Community (EAC). They are all aware of the challenges facing their countries' health systems and they are all involved in their respective supply chains - many working in public bodies such as health ministries, emergency services, district pharmacies and church organizations. They therefore all shared the desire to take away valuable insights and strategies from the training to bolster their supply and distribution networks.

Under the umbrella of the University of Kigali, Rwanda, action medeor's training was developed in close cooperation with the regional centre of excellence, which regularly offers training for representatives of the health sectors of the EAC countries. Shushan Tedla, a pharmacist at action medeor, also worked as a trainer on the five-day training course.

Over the course of the five days, the various aspects of supplying aids in emergency and disaster situations were highlighted and explored with practical tasks. One of the

topics explored the different aid requirements of different population groups, quality assurance in emergency situations, minimum requirements for medical supplies and an analysis of deficiencies in the respective state emergency plans of each country. An analysis of the Ugandan emergency plan proved to be particularly insightful, as it was the first of its kind when it was launched and helps the Ugandan government to make forecasts, organise the procurement of critical medicines and medical supplies and coordinate their storage and deployment.

To conclude, an anonymous survey was conducted to gather feedback on the training programme. Overall, the participants were very satisfied with the format and the results. 84% went as far as to say that they already have plans to implement the knowledge they had acquired during the training.

## Key project data:

Project region:	East African Community (EAC)
Project period:	ongoing
Total funding:	21,200 euros

Shushan Tedla (1st from left), pharmacist at action medeor, with training participants



## East Africa

# Scholarship recipient Mary Kisima: Confident pharmacist with big ambitions

action medeor supports pharmaceutical training in Tanzania in a variety of ways. Exceptionally talented students also receive scholarships and are supported to ensure that their expertise subsequently benefits the local health care system. We met the current Master's scholarship holder Mary Patrick Kisima for an interview.

With confident strides, Mary guides us through a labyrinth of corridors to a vacant laboratory for a chat. This 32-year-old with an engaging and positive charisma is currently studying for her Master's degree here at the Muhimbili University of Health and Allied Sciences (MUHAS). She previously worked as a pharmacist for six years.

**Mary, when did you first consider pursuing a pharmacy degree?** My mother told me that when I was a little child I mixed different things together to make "medicine". By the age of 19 I had made my mind up to become a pharmacist.

Mary Patrick Kisima is the new recipient of the action medeor Foundation scholarship

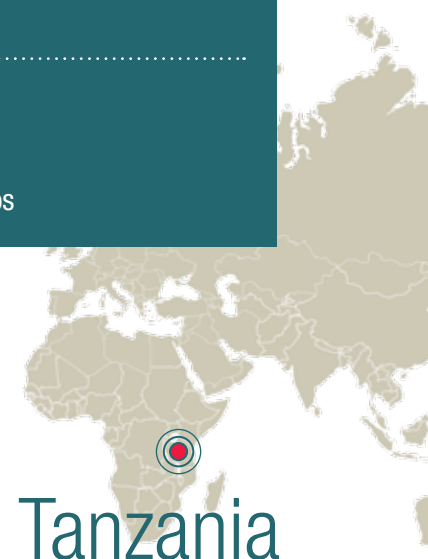
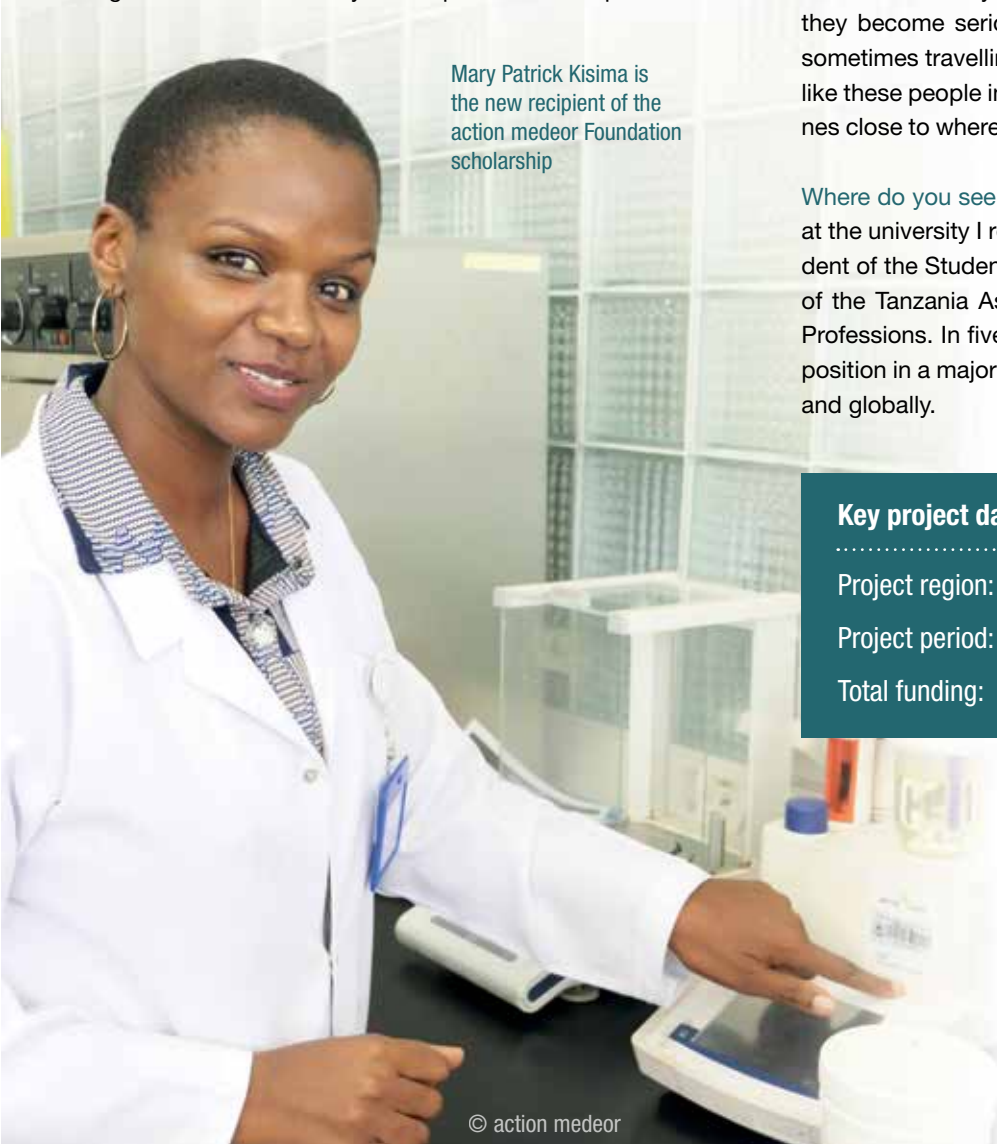
**What does embarking on this scientific path mean for you as a young woman?** I'm very happy about it! In Tanzania, very few women go into science. People say that women are not so good at it. I want to encourage other young women.

**What are your thoughts on the current situation with pharmaceutical supplies in Tanzania?** Without knowing the exact numbers, I can see that the people who come here to MUHAS lack medicine. Especially the vulnerable groups. They have heart failure, high blood pressure or diabetes and are unable to buy or pay for the medication they need. So they become seriously ill and have to come to the clinic, sometimes travelling for days to do so. In the future, I would like these people in particular to be able to buy their medicines close to where they live and also be able to afford them.

**Where do you see yourself in five years?** During my studies at the university I realised that I can be a leader. I was President of the Student Council and am now General Secretary of the Tanzania Association for Women in Pharmaceutical Professions. In five years' time, I see myself in a leadership position in a major healthcare organization, both in Tanzania and globally.

## Key project data:

Project region:	Tanzania
Project period:	ongoing
Total funding:	38,500 euros



# Selection of projects in 2022

	Continent	Country	Project focus
Humanitarian Aid	Africa	DR Congo	Improved access to health, drinking water and sanitary supplies for refugees, Idps and the population
		Somalia	Treatment and prevention of malnutrition and disease in rural areas
		DR Congo, Burundi	Provision of life-saving health, water and sanitation supplies to the most vulnerable
		DR Congo	Strengthening resilience through improved mother-child health and food security
		Somalia	Medical emergency aid for infants and mothers in the regions of Banaadir and Hiiraan, Somalia
		Somalia	Medical emergency aid for infants and mothers in the regions of Banaadir and Hiiraan, Somalia
	Asia	Afghanistan	Health care and hygiene measures in a camp in Herat province
		Pakistan	Humanitarian aid for those affected by the floods in Mirpurkhas district in Sindh
	Europe	Germany	Emergency and transitional aid after flooding in the Ahr Valley and the Eifel (Rhineland-Palatinate and
		Ukraine, Moldova	Psychosocial and medical care for the war-affected population in Moldova and
		Ukraine, Moldova	Humanitarian aid for refugees and displaced persons
		Ukraine	Social Pharmacy Odessa
		Ukraine, Moldova	Winter aid for war-affected families in Ukraine and Moldova
	America	Haiti	Earthquake emergency relief in Haiti 2021
Development Cooperation	Africa	Somalia	Strengthening the food security and resilience of smallholder families in Hiraan
		Sierra Leone	Improving maternal and child health by strengthening practical midwife training and further
		Sierra Leone	Securing maternal and child health care in southern Sierra Leone
		Somalia	Improving food security and strengthening the resilience of smallholder families in Hiiraan, Somalia
		Somalia	Improving access and quality of health care in Somalia by strengthening the health system
		Sierra Leone	Ending Female Genital Mutilation (FGM/C) in the Niawa Lenga District
		Sierra Leone	Prevention of Female Genital Mutilation/circumcision
		DR Congo	Improving mother-child health by strengthening the peripheral health system
		DR Congo	Mother-child health: Intensive care for premature and newborn babies with hospital complications
		DR Congo	Improved maternal and child health through quality primary and secondary care
		DR Congo	Improving the health and food security of internally displaced persons, returnees and local population
		Togo	Prevention of gender-based violence and strengthening sexual reproductive health of young people
		Togo	Improving the living conditions and health of vulnerable girls and young women and their families
	Asia	Bangladesh	Bangladesh Improving the physical and mental well-being of children, adolescents and the elderly in C
		Nepal	Healthy Children – Healthy Communities 2: Participatory school and community development in rural a
	America	Haiti	Improving mother-child health through the expansion of professional obstetrics and family planning
		Guatemala	Establishment of a counselling centre for women and girls affected by violence in Totonicapán
		Colombia	Improving the integration of Venezuelan refugees from a social, economic and health point of view
		Guatemala	Empowering primary health stakeholders and improving sexual and reproductive health and rights
		Guatemala	Violence against women and girls: Integral care for victims in Chimaltenango and Sacatepéquez
		Colombia	People in refugee situations: Improving mental health, economic and political participation
		Guatemala	Communities improve their health in Baja Verapaz and Chimaltenango
Pharmaceutical Advisory Services	Africa	Rwanda	Training Humanitarian Health Supply-Chain-Management
		Tanzania	Multi-stakeholder partnership for improved healthcare by qualified pharmaceutical staff
Health Technology	Africa	Malawi, Tanzania	Development and operation of two training centers for medical technology
		Malawi, Tanzania	Access to essential laboratory services
		Tanzania	Kibaha Technology Lab (KTL) Project, building a manufacturing facility for low-cost reagents



	Period	Project partners	Co-funding/funding providers	Total funding* 2022 (euros)
	July 2019 - June 2022	AFPDE	AA	629,704.46
	Juny 2022 - April 2023	WARDI	ADH, Eigenmittel	40,722.40
	July 2022 - December 2024	AFPDE/SFBSP	AA, ADH	1,278,846.70
	November 2022 - October 2026	AFPDE	BMZ, own funds	507,789.90
	November 2022 - March 2023	WARDI	Bild hilft, own funds	99,040.85
	September 2022 - November 2022	Union Aid	ADH	30,061.00
	September 2022 - December 2022	PVDP	ADH	69,450.46
NRW)	July 2021 - March 2024	other	ADH	527,038.89
	April 2022 - December 2023	InterSOS	AA, ADH, own funds	2,375,784.74
	May 2022 - December 2023	IBC	ADH	1,785,840.71
	May 2022 - December 2023	Your City Odessa	ADH	345,620.88
	December 2022 - April 2023	Farwater Pro / Gloria	ADH, Stiftung RTL	112,107.25
	August 2021 - February 2023	FEJ, OSAPO	ADH, Jungheinrich	26,240.21
	December 2018 - December 2023	WARDI	BMZ, Fürsorge- und Bildungsstiftung	319,578.03
	October 2020 - September 2023	Caritas	BMZ, Lappe-Stiftung, Sartorius	259,717.25
	January 2021 - December 2023	Caritas	EKFS, Sartorius	88,327.85
	October 2021 - December 2026	WARDI	BMZ, Lappe-Stiftung	355,377.37
	November 2021 - October 2024	WARDI	BMZ, Fürsorge- und Bildungsstiftung	710,666.64
	September 2022 - August 2023	WAVES	AA	15,450.97
	December 2022 - November 2026	WAVES	BMZ	15,499.81
	November 2021 - May 2024	AEO	BMZ, Jungheinrich	314,963.53
	January 2022 - December 2023	AEO	24 Gute Taten	67,868.84
	April 2022 - March 2025	AEO	EKFS	180,385.44
	October 2019 - December 2022	AFPDE	BMZ	396,581.11
	October 2019 - December 2022	PSAS	BMZ, Lappe-Stiftung	118,987.59
	October 2020 - September 2023	PSAS	BMZ	160,802.78
Cox's Bazar	June 2022 - April 2025	GK	BMZ	124,398.78
reas in Nepal	December 2021 - February 2025	ECCA	BMZ	460,773.60
	November 2019 - April 2023	FEJ	BMZ	185,784.82
	June 2019 - December 2022	PIES	BMZ	215,840.38
	September 2020 - December 2022	PDP	BMZ, Fürsorge- und Bildungsstiftung	120,620.81
	October 2020 - September 2023	ASECSA	BMZ	167,142.24
	October 2021 - September 2024	ASOGEN	BMZ, Lappe-Stiftung	164,514.28
	October 2022 - September 2027	CDP	BMZ, Lappe-Stiftung	199,704.22
	November 2022 - September 2025	ASECSA	BMZ, Sartorius	33,274.34
	October 2020 - September 2023	RCE-VIHSCM	RCE-VIHSCM	9,024.83
	October 2021 - December 2026	CSSC	BMZ, Merck, Boehringer	532,518.24
	October 2020 - September 2023	action medeor Tanzania	DEG Impulse, ADH, Lappe VS	339,500.00
	April 2021 - July 2022	action medeor Tanzania	DEG Impulse, ADH, Jahrmarkt Wissen	130,100.00
	November 2021 - March 2025	action medeor Tanzania	DEG Impulse gGmbH, Lappe VS, Jahrmarkt Wissen, Jungheinrich, Global Giving, Frau v. Kameke	192,393.43

\* includes own funds



» action medeor was an inspiration to me. That's why I've been involved and dedicated to the association's past 20 years! During my trip to Sierra Leone, I met so many courageous people who are committed to safeguarding the health rights of young women. We can all help to bring about positive change.

Anke Engelke | Ambassador of action medeor

# Communications, fundraising and educational work

In the event of a disaster, it is important to be able to react quickly. This also holds true for action medeor's press work and donation communication, as the immediate aftermath of an event is when the demand for information from media and potential supporters is the highest. The marketing and communication department therefore is directly integrated into the decision-making processes: If action medeor decides to provide emergency aid, it starts work immediately. But what do these decision-making processes actually involve?

Local partner organizations are initially contacted. Thanks to its global partner network, action medeor swiftly gains an initial overview of the situation and determines the most urgent aid requirements. If help by action medeor is considered sensible and necessary, the first funds are released to finance the emergency aid. This move often comes just hours after an event, such as last year's attack on Ukraine.

After this initial stage, the pace remains high: The first press releases are prepared and existing donors are notified via social media, newsletters, letters through the post and personal telephone calls, with a request for support. At the same time, action medeor starts to develop measures to address new donors. After the first wave of communication, appeals for donations and press activities need to be constantly updated as new information comes to light and aid measures are expanded.

This intensive canvassing for the trust and support of donors is essential, because monetary donations, along with the public funding we receive, form a vital pillar on which action medeor relies.

This enables us to refinance funds that have already been released and increase the aid we provide. Over the past year, action medeor has experienced a tremendous surge of willingness to assist, which

not only boosted our emergency aid, but was also of benefit to our broader medical assistance and vital health projects in the Global South.



Expenses for communication, fundraising and educational work:

**9.16 %\***  
(2021: 12.4 %)

Administrative expenses:

**5.65 %\***  
(2021: 8.4 %)

\*in 2022, measured against the total budget



# Anke Engelke and action medeor – a strong team

Our ambassador Anke Engelke was once again hard at work for action medeor in 2022. Together with the Düsseldorfer Symphoniker, she delighted the audience at the Düsseldorfer Tonhalle at the third benefit concert to raise funds for action medeor.

It was an evening with a special atmosphere, full of musical highlights, with depth of content and many emotions, which was all for a good cause: The benefit concert in early December 2022, which was organised by Anke Engelke and the Düsseldorfer Symphoniker conducted by Martin Fratz, not only delighted the audience at the Tonhalle Düsseldorf, but also raised an impressive amount of funding. A total of around 50,000 euros in monetary donations were collected during the concert evening. This money will now benefit the worldwide emergency and disaster relief of the pharmaceutical relief organization action medeor and help people in need around the world.

Actress and moderator Anke Engelke has supported the work of action medeor since 2003 as an ambassador. Her winnings on "Who Wants To Be A Millionaire?" have raised €2.25 million in donations so far, in addition to her winnings

on "LOL: Last One Laughing" of 50,000 euros. In her role as ambassador, she has travelled to visit projects in Benin, Tanzania, Malawi and Togo and most recently in Sierra Leone. The aim of the trip in November 2022 was to visit the midwife school that action medeor has been running with Caritas Bo since 2017. The school trains 50 midwives each year (see report on p. 24). The second stop on the journey was our partner organization WAVES. This local initiative works with action medeor to campaign for the rights of girls and young women to education, equality and physical integrity and therefore also an end to the practice of female circumcision.

The commitment of the people involved in these projects working towards better conditions in Sierra Leone left a lasting impression on Anke Engelke. On her journey, she was once again reminded how sustainably the donations are and "that they change things for the better!"



# Events, promotions and visits: Finally back to "normal" this year

After the cancellation of many events during the Covid-19 pandemic, both the Apfelblütenlauf and the benefit gala at the Krefeld Seidenweberhaus took place again in 2022 - with great success. The regional education and public relations department was once again able to welcome groups of visitors and help to organise project weeks in schools.

As the Apfelblütenlauf celebrated its comeback in June 2022, the very apple blossoms it was named after had already faded, giving way to small fruits which were beginning to ripen on the apple trees in the Tönisvorster Huverheide. This did not detract from the event's success: Numerous runners and a number of guests gathered at action medeor's site, learned more about the work of the drug relief organization and supported our worldwide emergency aid with their donations. action medeor, the long-standing charity partner of the event, collected 8,500 euros. TV Vorst, the St. Tönis gymnastics association, the Sporthelden and Reiber Marketing agencies and the town of Tönisvorst have been organising the Apfelblütenlauf since 2015. The event has always offered a varied program at the medical aid organization's premises.

The benefit Christmas gala took place at the usual time on the third advent. For many years now, action medeor has taken the opportunity to thank donors for their support at this event. More than 900 guests enjoyed the contemplative, humorous and varied programme hosted by WDR presenter Steffi Neu. Musical highlights were provided by the musician Judy Bailey from Alpen am Niederrhein, the women's choir duodecim from Kempen and Münster's Zucchini Sistaz.

The number of visits to our facility in 2022 were restored to pre-Covid levels. Many groups and school classes visited action medeor to view the medicine store and learn more about the organization's work. In addition to general questions, there was also a lot of interest in specific topics such as the aid for Ukraine and projects such as the midwifery school in Sierra Leone, which action medeor supports. Employees in the education department were once again able to visit project weeks at schools and initiate interesting discussions by making presentations on topics such as the United Nations' sustainability goals and "virtual water".





# Successful press work

In 2022, many people became aware of action medeor's work due to reporting on the relief operations in Ukraine. This resulted in a large number of new supporters.

The war in Ukraine was the dominant topic in our press work during 2022. Two days before the Russian invasion on 22 February 2022, action medeor received an initial call for help from the emergency hospital in Ternopil. A day later, the first aid transport was prepared - and the first press release was sent.

Nobody could have known at the time that all this would take place the day before the attack on Ukraine. But when Russian tanks advanced towards Kiev on 24 February, the phones in Tönisvorst started ringing incessantly. No other aid organization initiated aid measures as early as action medeor. And none of them publicly positioned themselves at such an early stage.

The media interest that followed was unprecedented in the history of action medeor. Reporters and camera crews from television, radio and daily newspapers conducted interviews and reported from our medicine warehouse in Tönisvorst. Representatives of action medeor were guests on radio and television programmes.

Together with the pharmacists' associations in Saxony, Saxony-Anhalt and Thuringia, the MDR health magazine "Hauptsache gesund" launched a fundraising campaign to support the work of action medeor. RTL and n-tv provided regular updates on action medeor and called for donations to be made through the "RTL - Wir helfen Kindern" foundation. ARD-Brennpunkt ran a feature filmed at the medicine warehouse in Tönisvorst. Reporters from various television stations also visited action medeor's partner organizations in Ukraine to report on how the support was received by the local people.

As a result, media publications in 2022 reached five times as many people as in the previous year. And the positive media work also pays off in the long term, as action medeor is increasingly perceived as a reliable partner in the media: competent, transparent and fast off the mark, but at the same time calm and down-to-earth.





# Global discussions through digital communication channels

During the Covid-19 pandemic, many people switched to digital alternatives, in both a private and professional capacity, in order to stay in touch with friends, family and professional contacts. At action medeor, we recognise the value of these digital formats and continue to use some of them.

In 2022, action medeor offered donors who do not live in the immediate vicinity of the medicine warehouse a digital warehouse tour. The participants were given exclusive access that is not usually available to people when they visit on site. They were led through the shelves of medicine in both warehouses and were even able to take a look at the packages, which is not usually permitted during a visit to Tönisvorst for drug law reasons. During a digital question and answer session, Executive Board members of action medeor Christoph Bonsmann and Sid Peruvemba reported on the aid in Ukraine and answered questions asked by the connected donors.

Beyond national borders, digital communication channels even facilitated a joint workshop with colleagues from action medeor's various partner organizations. In a total of three sessions, photographer Thomas Bocian talked to the

participants from Malawi, Somalia, Nepal, Germany and many other countries, explaining what needs to be considered when photographing situations, people and objects in order to get the perfect photo. All participants put what they had learned into practice and brought their photos along to the next workshop meeting to discuss them. This measure will allow action medeor to give donors even more vivid reports about our worldwide work in the future.

action medeor also used its own social media channels in 2022 to bring the work, motivation and goals of the aid organization closer to as many people as possible. The joint social media campaign by 20 development aid organizations on World Food Day on October 16 sent a special message. The hashtag #KeinPlatzfürHunger drew attention to the critical nutritional situation of people around the world in newspaper articles, on Instagram, Facebook and Twitter.



Linda Merse from action medeor leads a group through the medicine warehouse

# Joint action for Ukraine

The solidarity with the people in Ukraine was particularly evident at action medeor due to the large number of people who started or participated in fundraising campaigns for the country. The quantity and variety of the different fund-raisers has touched and inspired us.



## „Hauptsache Gesund“ – MDR and pharmacist associations

Mitteldeutscher Rundfunk and pharmacist associations of Saxony, Saxony-Anhalt and Thuringia jointly launched an online fundraising campaign for aid in Ukraine. The campaign was advertised several times in the MDR programme “Hauptsache Gesund”, which included interviews with action medeor. This raised a significant donation amount of almost 300,000 euros in a very short space of time. action medeor's Ukraine aid efforts not only benefited greatly from this donation amount, but also the significant attention from the television reports!

## Muffins for Ukraine

We were particularly touched by the fundraising campaign by two brothers, Paul and Theo Siebert. They sold home-baked muffins in their neighbourhood for a donation to action medeor's Ukraine aid. They also set up an online fund-raiser on our website. “The first 24 muffins were gone in 45 minutes,” Paul tells us. “That motivated us to keep going,” Theo continues. The pair collected 2,824 euros in total! Thank you, Paul and Theo!



## Tulips for Peace

Andrea Hermes, owner of the Blumen Hermes flower shop in St. Tönis, came up with a particularly flowery fund-raiser: The master florist bought a total of 1,800 tulips with the intention of selling them in return for a donation. “After just three hours, all the tulips were gone and the donation box was completely full,” says Andrea Hermes happily. “As colourful heralds of spring, tulips are also a sign of hope. And that's exactly what this campaign was supposed to achieve.” A total of 2,130 euros was raised for action medeor's emergency aid in Ukraine!

## A whole school takes action for Ukraine

In the spring of 2022, there was a flurry of activity at the high school on Gartenstrasse in Mönchengladbach: Charity runs organised by the sports department raised donations for aid in Ukraine, with a wide variety of activities and paid into the online fundraising campaign on the action medeor website. The first donation target of 5,000 euros was quickly reached, and the next target of 8,000 euros was also a piece of cake for the students. An incredible 18,247.64 euros had been raised by the end of the campaign!



Adler Apotheke Bensberg · Akkordeonorchester 1957 St. Tönis · Albert-Schweitzer-Grundschule in Anrath · Alessa Homann · Alfred-Herrhausen-Förderschule Düsseldorf · allesgut Apotheke im Speldoc-Zentrum · allesgut Apotheke Neersen · ANDERS-Gottesdienst St. Mariae Geburt in Kempen · AOK Rheinland/Hamburg Regionaldirektion Niederrhein · Apotheke am Marienhospital Aachen · Apothekerkammer Nordrhein · Apothekerkammer Westfalen-Lippe · Apothekerverbände in Sachsen, Sachsen-Anhalt und Thüringen · Arbeitsgemeinschaft Notärzte in NRW AGNNW e.V. · Arbeitsgruppe Medizintechnik der Hospitaltechnik Planungsgesellschaft mbH · Arnold-Chor 1902 Kempen e.V. · Ärztekammer Nordrhein · ASV Allgemeiner Sportverein Einigkeit 1860/03/06 Süchteln · AUDIENDA-Chor Krefeld e.V. · Bären-Apotheken · Berluto Armaturen-GmbH und STAC Elektronische Systeme GmbH · Berufskolleg Neuss · Berufskolleg Uerdingen und GGS Paul-Gerhardt-Schule Krefeld · Bischöfl. Marienschule in Mönchengladbach · Bistum der Altkatholiken in Deutschland, Bonn · Blumengeschäft Hermes in Tönisvorst · BR Düsseldorf Sitel GmbH · Brücken Apotheke Buxtehude · Bund Neudeutschland Gemeinschaft kath. Männer und Frauen in Köln · Burtscheider Turnerbund Aachen 1908 e.V. · bvse-Bundesverband Sekundärrohstoffe und Entsorgung · Caritas-Konferenz Orsay in Rheinberg · Carlo, Ed, Frido und Jonte · Chöre und Posaunenchor der evang. Kirchengemeinde St. Tönis und · City-Apotheke und Malteser-Apotheke Philippe Potente · CJD Christophorusschule Königswinter · Cube Real Estate GmbH · Daimler-Apotheke, Uhland-Apotheke, Kunkelin-Apotheke Schorndorf · Dezernat 34 der BR Düsseldorf · Dietrich-Bonhoeffer-Grundschule Herzogenrath · Düsseldorfer Eishockey GmbH · Eis-Paradies Vorst · Elternbeirat der Kita Hohenzollernstraße · Erasmus-von-Rotterdam-Gymnasium in Viersen · European Boating Industry (EBI) and Bundesverband Wassersportwirtschaft e.V. (BVWW) · Evang. Kirchengemeinde Wickrathberg · F2-Mannschaft des ASV Süchteln in Viersen · Evonik Industries AG · Familie Loyen · fleur ami in Tönisvorst · Förderkreis geistliche Musik St. Helena in Mönchengladbach · Förderkreis Kempener Orgelkonzerte in Kempen · Frank Meyer · Freiwillige Feuerwehr Erfurt · Gemeinde Biebertal · Gemeinschaftliches Wohnen in Buxtehude e.V. · Gemeindegewerke Grefrath GmbH · Gemeinschaftsgrundschule Amselweg in Vorst · Gemeinschaftsgrundschule Herrenshoff in Korschenbroich · Gemeinschaftsgrundschule Hülser Straße in Tönisvorst · Gemeinschaftsgrundschule Krähenfeld Krefeld · Gesamtschule Am Botanischen Garten in Krefeld · gfa | public GmbH · Gottfried-Wilhelm-Leibniz-Gesamtschule · Grundschule Grefrath und Oedt · Grundschule Herrenshoff in Korschenbroich · Grundschule Südschule in Krefeld · Günter Henle Stiftung, Peter Klöckner-Stiftung und Tonhalle Düsseldorf · Gymnasium an der Gartenstraße · Gymnasium Rheindalen in Mönchengladbach · Hautarztpraxis Lidia Dimitriev · Helferkreis Asyl in Kirchheim b. München · Henriette-Goldschmidt-Schule in Leipzig · Hilfswerk der Baden-Württembergischen Apothekerinnen und Apotheker e.V. · Hist. Sappeure Krefeld-Traar 1977 e.V. in Krefeld · IHK Berlin · Institutional Investment Group · Integrative Kindertagesstätte Am Hauserhof in Krefeld · Integrative Kindertagesstätte Bischofstraße in Krefeld · Interessengemeinschaft Fluglärm Hanau – Kinzigtal · Jazz im Goethe-Museum · Jörg Leschinski · Josef-Anton-Rohe-Grund- und Mittelschule in Kleinwallstadt · Jost Burger · Junge Parteien in Tönisvorst · Jungheinrich AG · Jürgen Trost · Kammerorchester des Collegium Musicum Krefeld e.V. · Kath. Grundschule Tönisvorst · Kath. St. Gregor von Burtscheid in Aachen · Kath. kfd der Pfarre Herz Jesu in Mönchengladbach wald · Kindergarten Mühlgasse in Rheinzaubernbroich · Kioxia Europe GmbH · Kirchenchor St. Krefeld · Klasse 8b der Rupert-Neudeck-Gesamtschule Tönisvorst · Korschenbroich liest e.V. in Korschenbroich · Krefelder Apotheken · Kuchler Apotheken · Kundschaft von „Glücksmomente“ in Tönisvorst · Laurentius Apotheke Aachen Laurensberg · Lene Burkhard · Leonardo-da-Vinci-Gesamtschule in Willich · Leonie Krull · Lesya Zalenska · Liebfrauenschule Berufskolleg in Mönchengladbach · Lise-Meitner-Gymnasium Anrath · Luise-Gymnasium Düsseldorf · LVR-Förderschule in Mönchengladbach · Männergesangsverein Liederkrantz 1893 Winterkasten · Marburger Bund · Maria-Lenssen-Berufskolleg in Mönchengladbach · Mark Maczat · Michael-Ende-Gymnasium Tönisvorst · Mitarbeiter der Norgren GmbH Alpen · Mitarbeiter:innen im Dezernat 34 der Bezirksregierung Düsseldorf · Mitteldeutscher Rundfunk · Montessori-Grundschule in Krefeld · Musikschule Papagena in Willich · Nils V. · Oberberg Kliniken · Offene Ganztagschule Wekeln · Olha Martinek und Matthias Futterlieb · Palliativstation am Klinikum Fulda · Paul und Theo Siebert · Petrex GmbH · Pfarre St. Benedikt in Grefrath · Pflegekomfort · Umbau der Wanne zur Dusche an einem Tag · PKF Fasselt Partnerschaft mbB Duisburg und Düsseldorf · Praxis Dr. Hunke · PTA-Fachschule Niederrhein · Realschule Horkesgath in Krefeld · Reuland-Apotheke · Riekelenhof bei Familie Leuchten · Robert-Jungk-Gesamtschule und die Feuerwehr Kerken · Robert-Schuman-Europaschule in Willich · Rottendorf Pharma GmbH · Rupert-Neudeck-Gesamtschule Tönisvorst · Sattgrün-Restaurants in Düsseldorf · Schüler:innen des Berufskollegs Viersen · Schulgemeinschaft des Georg-Förster-Gymnasiums der Stadt Kamp-Lintfort · Schwimmabteilung des TSV Königsbrunn · Sebastianus Bruderschaft von 1463 Anrath · Segel-Surf-Club in Kempen · Simon und Luis aus Tönisvorst · Sophia Kacprowicz · St. Matthias Bruderschaft Mönchengladbach · St. Petrus Grundschule Aldekerk · St. Ursula Gymnasium Aachen · Städt. Gymnasium in Kreuztal · Stadtparkpraxis Leichlingen · Stadtwerke Krefeld mit Krefelder Unternehmen · Stammtisch der Alte-Herren-Mannschaft Spielverein 1911 St. Tönis · Stefan S. · Stiftung der Deutschen Lions · Stiftung RTL – Wir helfen Kindern e.V. · Straßengemeinschaft Krefeld-Fischeln · SÜDVERS · SV Thomasstadt in Kempen · Sven Pricken in Tönisvorst · Thomaeum, Gesamtschule und Luise-von-Duesberg-Gymnasium in Kempen · Thomas Bannwarth · THOR GmbH · Tierarztpraxis Dr. Klaus von Gierke · Trecker-Harry (Harald Klupsch) · TÜV Rheinland · Unternehmer-Initiative Niederrhein · Valentin-Heider-Gymnasium in Landau · VCI – Verband der chemischen Industrie · Wald- und Naturkindergarten Mangfalltal e.V. · Werner-Jaeger Gymnasium in Lobberich · Willibald-Gluck-Gymnasium in Neu-markt · Wohngruppe Mühlen der Lebenshilfe Tönisvorst · Yoga-Schule „Endlich Yoga“ in Kempen ...

Thank you to everyone  
who supported our  
emergency aid in  
Ukraine with their  
fund-raisers!

THANK YOU!

## Great result!

These fund-raisers raised a total of

**4,286,334.16 euros**

Start your own fund-raiser:

[www.medeor.de/spendenaktion](http://www.medeor.de/spendenaktion)

Only fund-raisers are listed here. An equally huge thank you goes out to the many individuals, foundations and companies who supported action medeor's Ukraine emergency aid by making a donation or collecting donations.



# Corporate commitment – overwhelming support

In 2022, action medeor was supported by more companies than ever before. The war in Ukraine triggered a wave of solidarity, which was also felt in the form of corporate commitment. Aline Gruhlke, consultant for corporate cooperation at action medeor, takes stock after an extraordinary year.

We have had a strong partnership with [Jungheinrich](#) since 2012. The cooperation is not only characterised by our close connection, but also the diverse support from the company and the dedicated involvement of many individual employees. Every year, Jungheinrich supports the work of action medeor with a corporate donation, which is in part supplemented by in-kind donations from the logistics company. The spare change donations contributed by some Jungheinrich employees boosts this collective dedication to action medeor. The company matches these donations and also donates the resulting tax advantage. In 2022, these funds helped to support our Ukraine emergency aid and a project for mother and child health in the DR Congo.

The Goettingen-based company [Sartorius](#), which is active in the field of biopharmaceutical research and industry, has been supporting medeor for eight years now within the scope of a trusting partnership. The Group's commitment in 2022 included a generous Christmas donation which will be of great benefit to a project in Guatemala to strengthen local

health care. Sartorius has also donated a large sum for the people in Ukraine and Moldova who have been affected by the effects of the war.

The [Entrepreneur Initiative Niederrhein \(UI\)](#) has also been working with action medeor since 2014. The business network supports action medeor in various ways, such as monetary donations, online fundraising campaigns, the acquisition of new members for the network and events to support action medeor. The entrepreneurial initiative has achieved an impressive amount of fundraising through its various activities over the past year. Much of this was generated from an online fund-raiser for Ukraine emergency aid.

The [North Rhine Chamber of Pharmacists](#), a long-standing social partner of action medeor, launched a fund-raiser for Ukraine emergency aid with the [Chamber of Pharmacists Westphalia-Lippe](#). The members of the chambers were

*Jungheinrich supports the work of action medeor with monetary and in-kind donations. We exchange information about needs on a project-specific basis.*



asked to donate and the representatives of the two involved pharmacists' chambers set up emergency aid for aid deliveries to Ukraine.

Fostering a trusting and personal relationship with the companies which give action medeor so much support remains of utmost importance to us. Some of the companies have visited us at action medeor to learn more about the work of the global emergency dispensary, meet the people behind the organization and visit the medicine warehouse in Tönisvorst. Our guests include [Sartorius](#), [die PB Lebensversicherung](#), [European Pallet Association e.V. \(EPAL\)](#), [Real Cube Estate GmbH](#), [Di-amed-Medizintechnik](#), [die Gemein-dewerke Grefrath](#) and [Sports360Stiftung](#).

1,300 companies made donations to action medeor in 2022, many of them for the first time for our Ukraine emergency aid. This represents a completely new level of entrepreneurial

commitment for action medeor, and we couldn't be more delighted. It is just as pleasing that we have been able to continue our many long-term partnerships and that sustainable health projects have also benefited from the cooperation.

We greatly appreciate the confidence that people have placed in action medeor and its work. It makes us proud that we have companies at our side that have been supporting us for many years, and that we have also been able to welcome new companies on board.

While we can only provide a few examples at this juncture to illustrate this wealth of entrepreneurial commitment, it is of paramount importance to us that all the companies who supported action medeor in 2022 feel acknowledged and appreciated. Thank you very much for your support and your solidarity!

Visiting the medicine warehouse: Frank Gatzemeyer from Sartorius with Aline Gruhlke and Angela Zeithammer from action medeor





# Legacy donations for action medeor – leave a lasting impact

Many people feel the need to use their wealth to help others, even after their death. action medeor is happy to help clarify any questions you may have and has now introduced a new online tool, the legacy calculator.

For us at action medeor it is always a very emotional moment when a will arrives from the district court informing us of a legacy or our appointment as an heir. Every single bequest fills us with great gratitude, as this is a final gift from people who cared about supporting our work and wanted to make a lasting impact. For action medeor, these testamentary donations are an important pillar of our financing. In 2022 we received a total of 680,746.02 euros from legacies and inheritances.

We have now introduced a simple legacy calculator for people who are still thinking about how to distribute their inheritance

and whether they might want to consider action medeor. With a few simple clicks, this calculator quickly and easily provides you an initial assessment of your personal situation. The legacy calculator is part of our initiative "My legacy does good. The Apple Tree Principle." action medeor has been a member of this initiative for several years. The legacy calculator can be found at:

[www.medeor.de/erbenrechner](http://www.medeor.de/erbenrechner)

action medeor's free legacy brochure is also available for download or by mail.



## Ratgeber zu Nachlass und Testament

Gesundheit für alle Menschen –  
so hilft Ihr Vermächtnis

If you have any questions about will donations, please contact:

**Linda Drasba**

Telephone: 02156 / 9788-173

Email: [linda.drasba@medeor.de](mailto:linda.drasba@medeor.de)





# action medeor Foundation – our new CEO looks back

Dr. Angela Zeithammer is the new voluntary CEO of the action medeor Foundation since 2022. As she reflects on her time so far in this new position, she looks back on a positive year.

I have been working full-time at action medeor for 20 years in marketing and communication. Throughout my first year as CEO of the Foundation, I have been particularly impressed by the motivation of people who contribute to our cause, in addition to those who have set up their own endowment fund or a limited term trust. Engagement through these various avenues serves as an exceptional way to create something lasting. And there are also tax advantages.

The action medeor Foundation has dedicated several years to a clear focus on training and further education for medical and pharmaceutical specialists. This allows donors to actively shape the future of healthcare over a long period of time.

I am particularly pleased that since December 2022, we have once again been able to support a Master's student in pharmacy using the Foundation's interest income. Mary

Kisima is 32 years old and has wanted to be a pharmacist since she was a small child. You will find a detailed interview with her on page 31.

The Foundation's capital is currently 1.8 million euros - plus two consumer foundations with annual distributions (their capital amounts to an additional 850,000 euros). 33,810 euros were added in 2022 through donations. The sum of donor loans in 2022 was 710,000 euros.

Find more information about the Foundation at:

[www.medeor.de/stiftung](http://www.medeor.de/stiftung)

If you have any questions about donations, endowment funds, consumer foundations or donor loans, please contact:

**Linda Drasba**

Telephone: 02156 / 9788-173

Email: [linda.drasba@medeor.de](mailto:linda.drasba@medeor.de)



Foundation Board Chairman  
Siegfried Thomaßen and Managing  
Director Angela Zeithammer

# 2022: Snapshots of the year



At the benefit concert "[Kissin and Friends](#)", artists raised 143,738 euros for Ukraine emergency aid with their outstanding musical performance at the [Tonhalle Dusseldorf](#). All artists and also the Tonhalle waived their remuneration, so all of the proceeds from ticket sales went directly to action medeor. The Günter Henle Foundation, G. Henle Verlag and the Peter Klöckner Foundation covered all of the costs of the benefit concert.

Since 2012, [Fortuna Dusseldorf](#) and action medeor have been connected by an intimate social partnership. In 2022, Fortuna used the association's extensive reach and launched a donation campaign for action medeor's Ukraine emergency aid across multiple platforms, with the theme of "Together for health". action medeor also actively participates as a partner at events such as the Fortuna Race Day and the season opening, and is involved with various campaigns.



[Hanni von Kameke](#), Jungheinrich's granddaughter, has been a supporter of action medeor for many years. She concentrates her efforts on promoting the sustainable enhancement of health structures in Tanzania, a cause she personally experienced during her project visits to the region. Hanni von Kameke not only contributed to the construction and equipping of the new action medeor facility in Kibaha but also made a donation in 2022, which was used to finance the operation of the quality control laboratory until 2025.

The football school [Fußballschule Grenzland](#) supports action medeor with a very special event: Football camps for children are organised during the school holidays. Children's parents can donate one euro to action medeor per registration and the football school then matches this donation. A proud donation sum of 6,000 euros was recently achieved as a result. The annual camps offer a fantastic mix of sport, fun and social engagement.







Inspired by the emergency aid measures in Ukraine, action medeor was able to gain [Sports360 Stiftung](#) as a new supporter. The foundation financed an ambulance vehicle for the central hospital in Konstyan-Tynivka. "If only one life can be saved with the help of this ambulance, then it was worth it," says Volker Struth, chairman and founder of the foundation. The Kiev Center for Pediatric Cardiology and Cardiac Surgery also received an ultrasound machine.

[Team Experience](#) – a company event to support action medeor – has been a highlight of the year for all participating companies since 2017. XPAD GmbH and Kletterwald Niederrhein wholeheartedly organise the event, creating the opportunity for participants strengthen their bonds through team-building stations in natural surroundings. A donation is made to action medeor for each station. In 2022, a total of almost 6,000 euros was donated.



The 12-hour charity live stream "[Friendly Fire](#)" was broadcast for the eighth time in December 2022 on the streaming platform twitch. Participants shared funny video and played party games while raising awareness of the work carried out by various organizations, with the opportunity for viewers to support these organizations with a donation. This year, action medeor joined in for the first time. An unbelievable 222,000 euros were collected for the aid organization's work during the event!

Every year, young Catholics in the [Rhineland-Palatinate city of Wissen](#) organise a [big fair](#) to raise funds for a social cause. In 2022, they successfully raised over 90,000 euros in funds, which was ceremonially presented to action medeor. The donation will support action medeor branch in Kibaha and improve health care in Tanzania.





# Report of the Board of Trustees

2022 was an absolutely extraordinary year for action medeor. The war in Ukraine war seemed to overshadow everything in the first half of the year and tied up a considerable amount of our capacity. But we were able to demonstrate the flexibility and efficiency of our aid organization once again. The crisis response capability demonstrated by action medeor in relation to the Ukraine war along with the humanitarian aid initiations it has undertaken are without precedent in the history of our aid organization.

However, of equal importance is our achievement in maintaining at a high level our core work of supplying pharmaceutical aid, health technology and implementing our programmes, despite the exceptional challenges we face. We have not neglected our mission of making health available to people around the world despite the immense strain on our entire team due to the Ukraine aid efforts. That deserves the utmost respect.

The Board of Trustees was equally impressed by the willingness of donors to support the work of action medeor. We have only been able to provide help on such a large scale thanks to the many private individuals, companies and institutions who have placed their trust in us. We see this as a great obligation, which we fulfil gratefully.

action medeor's successful efforts in 2022 have also been publicly recognised. Public awareness of our aid organization has increased, which has had a positive effect on our profile. We have been able to expand our press and public relations work and develop our online, donor and

corporate communication. The significant surge in media coverage, the generous influx of donations and the associated enhanced performance of action medeor show that was worth the effort.

In addition to all current issues, one of action medeor's tasks is to position itself optimally for the challenges of the future. We continued this process in 2022. This primarily includes strengthening our branches in Tanzania and Malawi, which will play a more independent and significant role in the future than in the past. We aim to further expand these international pillars of our aid organization and are setting strategic priorities in pharmaceutical aid, health technology and training, supplemented by the production of reagents at the Tanzanian site in Kibaha.

As we conclude our review of 2022, we would like to express our respect and gratitude for the performance of our entire team and the unprecedented support extended to our aid organization. We would like to thank everyone who has contributed to this – our employees, department heads, the Executive Board, volunteers and donors.



Siegfried Thomaßen

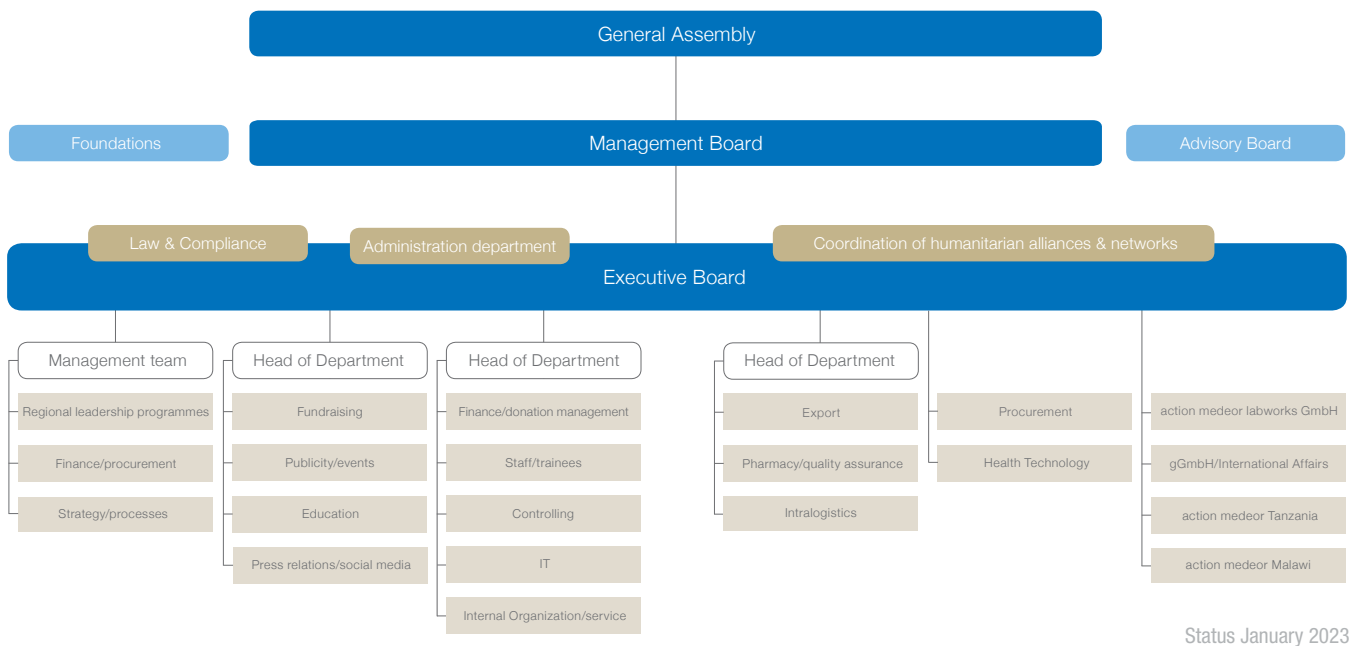
President

Tönisvorst, June 2023

Honorary Board of Trustees of  
action medeor: (left to right)  
Dr. Stefan Derix, Prof. Dr. Marlis  
Hochbruck, Siegfried Thomaßen  
(President), Dr. Ulrich Viefers and  
Dr. Thomas Menn (Vice President)



# Organization and staff



Status January 2023

## The General Assembly

The General Assembly is the supreme body of the organization and is responsible for aspects such as adoption of the annual accounts, discharge of the Executive Board and the Executive Committee and election of the Executive Board. As of 31 December 2022, the General Assembly comprised 103 persons.

## The Management Board

The tasks of the voluntary Management Board include approval of the budget and the annual statement. The Management Board meets every two months. There are three committees appointed by the Management Board with the core priorities of Human Resources, Finance, Controlling & IT and Medicine & Pharmacy. The committees work with the Management Board in an advisory capacity. The members of the Management Board are Siegfried Thomaßen (President), Dr. Thomas Menn (Vice President), Dr. Stefan Derix, Prof. Dr. Marlis Hochbruck and Dr. Ulrich Viefers.

## The Advisory Board

The Advisory Board is elected by the Management Board. It comprises at least five and at most twelve members. The members of the Advisory Board are elected for a period of three years and appoint chair from among the members.

The Advisory Board advises the Management Board on the execution of its duties. The members of the Advisory Board are Dietmar Brockes, Dr. Ulrich Kindling, Dr. Bärbel Kofler, Dr. Manfred Körber (Deputy Chair), Dr. Marcus Optendrenk, Regina Risken, Udo Schiefner, Uwe Schummer, Dr. Ute Teichert (Chair), Dr. Werner Weinhold.

## The Executive Board

The full-time Executive Board manages the organization on its own authority. It is appointed and dismissed by the Executive Board and reports to the Executive Board on all important matters. The Board's spokesman is Sid Peruvemba (Programmes, Marketing and Communications, Finance, Human Resources, Controlling and Internal Organization, Organizational Development, Legal and Compliance, IT), who is joined on the Board by Christoph Bonsmann (Pharmaceuticals, Intralogistics, Procurement, Export, Health Technology).

## The staff

In 2022, action medeor had 86 full-time staff in Germany, 27 in Tanzania and 17 in Malawi. 65 volunteers supported the work of the aid organization with a variety of activities, in speaking engagements and as pharmaceutical and health technology experts.

# The action medeor family

action medeor comprises a network of diverse organizations united by a shared mission: to ensure that no individual succumbs to a treatable disease.



Die Notapotheke der Welt

## action medeor e.V.

President:  
**Siegfried  
Thomaßen**



Boards:  
**Sid Peruvemba,  
Christoph  
Bonsmann**



The organization was founded in 1964 with the aim of providing essential medicines in countries with inadequate health care.



## action medeor International Healthcare gGmbH, Tanzania

Country  
Director:  
**Gerald Masuki**



action medeor International Healthcare has been supplying high-quality medicines and equipment to partners in Tanzania since 2004, thereby strengthening local healthcare structures.



## action medeor Malawi Medical Aid Organization Ltd.

Country  
Director:  
**Rajab Lawe**



To further expand the supply of medicines and medical technology in East Africa, action medeor opened another site in Malawi in September 2015.



## action medeor labworks GmbH

Managing  
Directors:  
**Dr. Irmgard  
Buchkremer-  
Ratzmann,  
Kerstin Steuler**



As a social enterprise, action medeor labworks GmbH collaborates closely with the organization with the aim of promoting the health of all people.



## action medeor Foundation

Managing Director:  
**Dr. Angela  
Zeithammer**



The action medeor Foundation helps to strengthen health structures with a focus on training and further education for medical and pharmaceutical specialists.



# Report of the Advisory Committee

Looking back at 2022, our desire not to have to report on any new catastrophes in our annual report remains unfulfilled. While we were still dealing with the aftermath of the pandemic and the flood disaster, February 2022 held more shocking news for us all. The war in Ukraine had begun. Despite the distressing nature of the situation, the Advisory Committee was reassured when we were directly notified that action medeor's existing contacts in Ukraine would facilitate the immediate channelling of support into the country from the very start of the conflict. The first aid deliveries were directed to the affected areas from the onset of the war and continue to this day as required.

Furthermore, we are very grateful that action medeor is admirably keeping focus on the "forgotten crises" no longer reported in the media and continues to provide local support despite constant new challenges.

Following my professional change from the Academy of Public Health Services to the Federal Ministry of Health in Berlin, it is important for me, together with my colleagues on

the Advisory Committee in Berlin, to act as a proponent for action medeor in my new role. We have planned various initiatives in Berlin for 2023 to underpin this undertaking, which I look forward to reporting on in our next Annual Report.

The different competencies of the members of the advisory board and the associated spheres of activity enable us to implement our mission as a multiplier for action medeor in a variety of ways. It is important to us to continue to support action medeor in the future with our mix of people from politics, business, churches, the armed forces and the charitable sector.

We look forward to the execution of the planned tasks and the opportunity for continued collaboration.

Yours, Dr. Ute Teichert

Chair of the Advisory Committee

Tönisvorst, June 2023

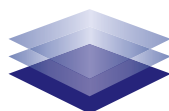
## Control and transparency

action medeor is a member of the German Donations Council ([Deutscher Spendenrat](#)) and holder of the Donation Certificate. The certificate is issued as evidence of transparency and ethical stewardship of donations. It is the only audit process in Germany in which external auditors conduct the quality audits required for the Donation Certificate.

action medeor is a member of the Transparent Civil Society Initiative ([Initiative Transparente Zivilgesellschaft](#)) and undertakes, among other things, to publish its constitution, the names of its key decision-makers and information about the sources and application of funds and its personnel structure.

All of our employees are committed to uphold defined [anti-corruption principles](#) based on the guidelines of [Transparency International](#) for the prevention of corrupt practices in national and international work.

Dr. Anke Freckmann serves as [ombudswoman](#) for action medeor. She can be contacted at [anke.freckmann@gmx.de](mailto:anke.freckmann@gmx.de) by anyone suspecting irregularities at action medeor, among its partners or project sponsors or in projects sponsored by action medeor.



Initiative  
Transparente  
Zivilgesellschaft



# Overview of relief provided, donations and third-party funding

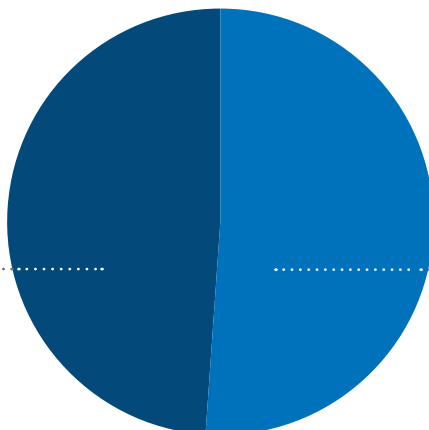
## Expenditures for medicines

100% / Total:

15,411,870.97 euros

48.85% Donation-funded supply  
7,528,853.49 euros

51.15% Supply at cost price  
7,883,017.48 euros



## Relief provided Projects by department

100% / Total:

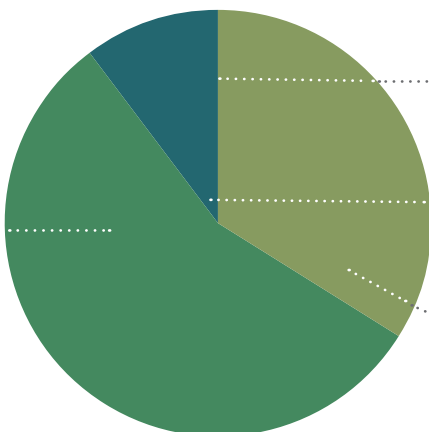
14,466,935.53 euros

55.84% Humanitarian aid projects  
8,078,505.43 euros

0.02% Development education projects  
2,541.67 euros

10.11% Pharmaceutical advisory service projects  
1,463,189.74 euros

34.03% Development cooperation projects  
4,922,698.69 euros



## Total relief efforts

All expenditures include staff costs

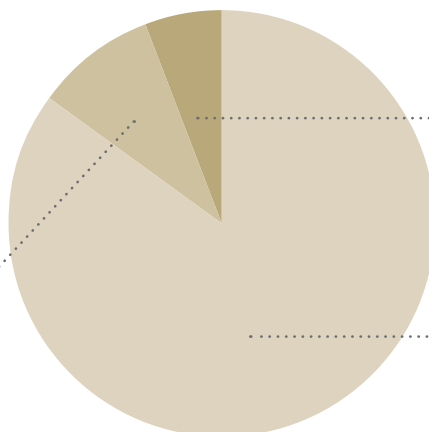
100% / Total:

33,972,112.23 euros

9.16% Expenditures for fundraising,  
PR and education  
3,110,669.44 euros

5.65% Administrative costs  
1,920,018.92 euros

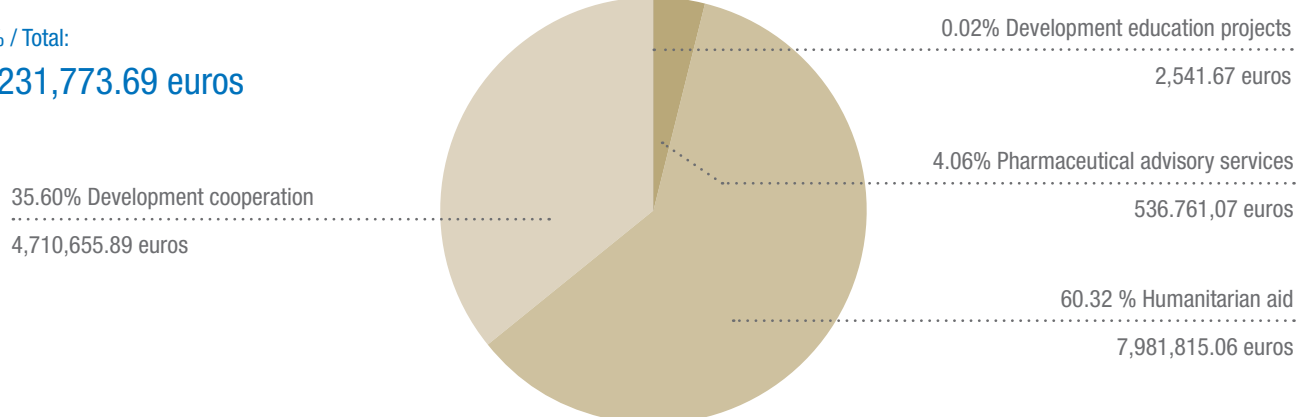
85.19% Project expenditures and medical aid  
28,941,423.87 euros



## Use of donations and funding for projects

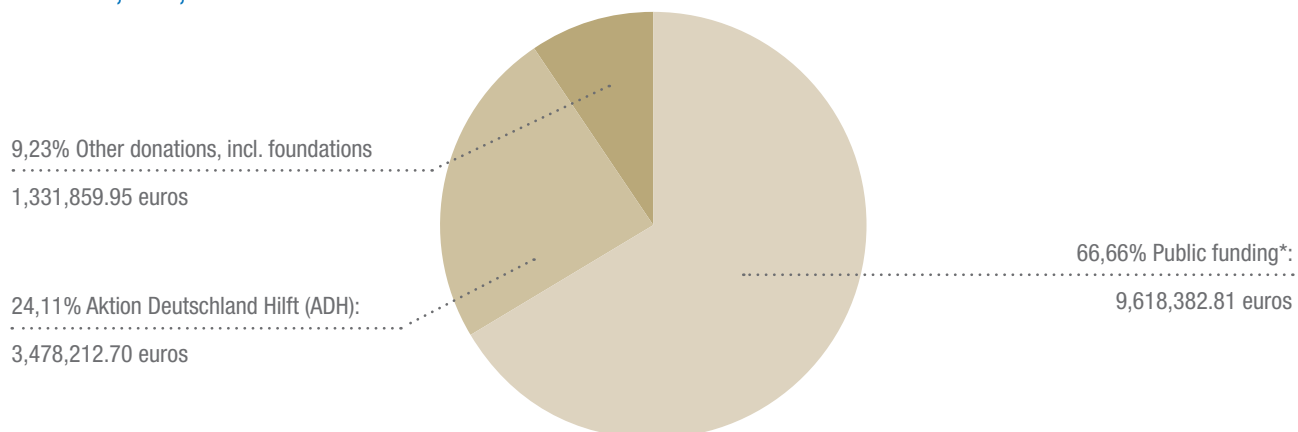
100% / Total:

**13,231,773.69 euros**



## Use of third-party donations and funding for projects

100% / Total: **14,428,455.46 euros**



\* Funding providers: BMZ, AA



# Balance sheet as of 31.12.2022

## Deutsches Medikamenten-Hilfswerk action medeor e.V.

ASSETS (in euros)	2022	2022	2021
<b>A Fixed assets</b>			
I. Intangible assets	211,615.84		291,309.78
II. Tangible assets	3,536,623.35		3,525,856.40
III. Financial assets	384,568.92	<b>4,132,808.11</b>	414,069.05
<b>B Current assets</b>			
I. Stocks			
1. Goods	4,535,902.56		3,413,252.67
2. Advance payments	738,948.19	<b>5,274,850.75</b>	182,565.91
II. Accounts receivable and other assets			
1. Accounts receivable	960,529.25		634,852.13
2. Due from affiliated companies	1,931,895.10		1,260,107.49
3. Other assets	26,720.13	<b>2,919,144.48</b>	315,092.33
III. Other securities		<b>0.00</b>	220,159.56
III. Cash in hand and at banks			
1. Cash in hand	6,419.71		2,650.81
2. Cash at banks	14,927,978.28	<b>14,934,397.99</b>	3,930,754.49
<b>C Prepayments and accrued income</b>		36,265.22	1,439.72
		<b>27,297,466.55</b>	<b>13,971,950.78</b>
<b>LIABILITIES (in euros)</b>	<b>2022</b>	<b>2022</b>	<b>2021</b>
<b>A Net assets as of 1/1/2022</b>	<b>7,866,775.40</b>		<b>8,070,616.91</b>
Change in reserves:			
Legacy funds	0.00		-50,000.00
Reversal of reserves for charitable purposes	0.00		-300,000.00
Profit from objective-related operations	978,535.71		93,932.36
Profit from business operations	10,484.10		17,387.86
Profit from asset management	49,603.28		34,838.46
as of 12/31/2022		<b>8,905,398.49</b>	<b>7,866,775.59</b>
<b>B Special item—Donations for fixed assets</b>		<b>23,495.13</b>	<b>28,063.13</b>
<b>C Accrued liabilities</b>			
Provisions for taxation	2,818.55		23,953.51
Other provisions	353,902.74	<b>356,721.29</b>	273,910.65
<b>D Unused donations / project funds</b>		<b>15,297,838.89</b>	<b>3,588,834.04</b>
<b>E Liabilities</b>			
1. Due to banks	1,236,625.57		1,430,683.28
2. Advances received	730,049.29		301,531.23
3. Accounts payable	405,175.87		103,199.34
4. Due to affiliated companies	26,036.11		666.00
5. Other liabilities	313,792.91	<b>2,711,679.75</b>	352,001.01
<b>F Deferred income</b>		<b>2,333.00</b>	<b>2,333.00</b>
		<b>27,297,466.55</b>	<b>13,971,950.78</b>

## Accounting and valuation principles

Headquartered in Tönisvorst, the German Medical Aid Organization action medeor e.V. is registered as a non-profit organization at the County Court in Krefeld, Germany, under register number VR 3516. The annual financial statements (balance sheet and profit and loss statement) of the association were drawn up in compliance with the generally accepted accounting principles with due regard to the legal provisions applicable to all commercial traders as laid down in Sections 242 et seq. and Sections 264 et seq. of the German Commercial Code (HGB). The balance sheet is presented in account form and structured as prescribed in Section 266 HGB. It takes account of the particularities of the association as a charitable donation entity in accordance with Section 265 HGB. The profit and loss statement is structured using the cost of production method under Section 275 (1) HGB.

The annual financial statements have been audited by an independent auditor in accordance with the requirements of Sections 316 et seq. HGB. The audit was conducted as a voluntary audit under Section 12 (3)a of the action medeor Articles of Association, applying the accounting standards for the "Audit of Societies" (IDW PS 750) and the IDW accounting practice statements for societies (IDW RS HFA 14) and for charitable donation organizations (IDW RS HFA 21).

Intangible fixed assets are capitalised at acquisition cost and amortised on a straight-line basis over their expected useful life, typically three years, in accordance with Section 253 (3) HGB and Section 7 (1) sentence 1 of the Income Tax Act (EStG).

In accordance with Section 255 (1) HGB, tangible assets are stated at acquisition cost less planned depreciation on a straightline basis in consideration of their average expected useful life. The depreciation rate for the building is 2%, 3.33% and 4%, respectively, and for the paved courtyard and grounds, between 5.26% and 10% per year.

In the year under review, low-value assets with acquisition costs of no more than EUR 800.00 were deducted in full as operating expenses in accordance with Section 6 (2) sentence 1 EStG.

Financial assets of the association primarily include a 100% share in the non-profit action medeor International Health-care gGmbH at 150,000.00 euros, a 100% share in action medeor labworks GmbH at 25,000.00 euros, a 100% share in the non-profit action medeor Medical Aid Organization Ltd at 1,000.00 euros, shares in Ökumenischen Entwicklungsgenossenschaft e. V. at 12,531.84 euros and securities held as fixed assets totalling 196,037.08 euros. Stocks of

current assets are stated at acquisition cost, applying the depreciation option in accordance with Section 253 (3) sentence 6 HGB. Stocks of current assets are all stated at acquisition cost applying the lower of cost or market principle under Section 253 (4) HGB and are divided into medicines, equipment, health technology, packaging material and handicraft.

Accounts receivable and other assets are reported at their nominal value and itemised.

Cash on hand and bank balances were stated at their respective nominal amounts.

The active accruals and deferrals include acc. § 250 Para. 1 HGB expenditure before the balance sheet date, insofar as they represent expenses for a specific time after the balance sheet date.

The provisions were acc. Section 253 (1) sentence 2 HGB based on prudent business judgement at the amount of the probable claim. They take into account the recognizable risks and uncertain liabilities.

Donations and project funds that have not yet been used relate to liabilities from donations and donations in kind that have not yet been disbursed and from project funds that have not yet been disbursed. The monetary liabilities (free and recipient-related donations) were acc. § 253 Para. 1 Clause 2 HGB as a liability with the repayment amount. Donations in kind that have not yet been disbursed were recognized at their current market value. Free donations and donations in kind are donations that are not made for named recipients. The free donations include allocations from legacies. The donations with recipient determination are recipient-related donations and donations due to "sponsorship campaigns".

The use of donations with recipient determination takes place in accounting terms by a credit to the respective accounts receivable of the beneficiary. On the reporting date, they were reported as customer credits under other liabilities, insofar as they had not yet been used up by deliveries of medicines, health-care products and health technology on December 31, 2022. Pursuant to Section 250 (2) HGB, the deferred income includes the payments received for services rendered after the balance sheet date. The wages and salaries include salaries for the management level (two board members and three department heads) in the amount of EUR 662,010.07.

Other disclosures: The average number of employees during the fiscal year was 82 (previous year: 81).

# Profit and loss statement 1.1. to 31.12.2022

## Deutsches Medikamenten-Hilfswerk action medeor e.V.

(in euros)	2022	2022	2021
1. Revenue	7,932,079.70		5,621,483.00
2. Income from the use of donations	13,764,806.71		8,684,869.81
3. Income from third-party grants for projects	13,231,773.69		7,110,037.21
4. Other income	129,358.02	<b>35,058,018.12</b>	109,352.06
5. Cost of raw materials and supplies		-11,161,775.10	-7,204,211.20
<b>6. Gross profit/loss</b>		<b>23,896,243.02</b>	<b>14,321,530.88</b>
7. Staff costs			
a. Wages and salaries	-3,641,448.15		-3,337,808.22
b. Social security and other pension costs	-751,520.96		-693,429.27
c. Voluntary social security costs	-28,398.35	<b>-4,421,367.46</b>	-25,516.61
8. Depreciation of intangible assets and tangible assets		-547,552.33	-475,529.80
9. Other operating expenses		-17,841,417.35	-9,594,575.00
<b>10. Operating income</b>		<b>1,085,905.88</b>	<b>194,671.98</b>
11. Other interest and similar income		9,579.62	10,325.62
12. Interest and similar expenses		-48,087.99	-35,363.94
<b>13. Financial result</b>		<b>-38,508.37</b>	<b>-25,038.32</b>
14. Taxes on income		-8,774.42	-23,474.98
<b>15. Earnings after taxes</b>		<b>1,038,623.09</b>	<b>146,158.68</b>



## Explanatory notes to the profit and loss statement

The profit and loss statement was prepared in compliance with the provisions of Sections 238 et seq. and Sections 264 et seq. of the German Commercial Code (HGB).

It is structured using the total cost method under Section 275 (1) HGB.

Sales revenues comprise the supply of medicines, healthcare products and health technology as well as the provision of pharmaceutical advisory services at cost price.

Income from the use of donations is generated when costs financed by donations are treated as a reduction of “unused donations”. These costs include the dispensing of medicines, healthcare products and health technology, the

costs for public relations, project execution, pharmaceutical advisory services and the management of donations. Other operating expenses are administrative costs and expenses related to the execution of development coordination, humanitarian aid projects and pharmaceutical advisory services. The costs for the transportation of medicines, healthcare products and health technology to the destination countries amounted to 1,557,481.64 euros. The expenses for inserts and information material for fundraising campaigns totalled 567,848.18 euros. According to preliminary calculations for the 2022 calendar year, the share of expenses for administration and marketing will amount to 14.81% (previous year: 20.72%).

Interest and similar income primarily results from asset management operations.



Further information on our 2022 financial reporting:  
[www.medeor.de/Jahresberichte](http://www.medeor.de/Jahresberichte)

# Balance sheet as of 31.12.2022

## action medeor Foundation

ASSETS (in euros)	2022	2022	2021
<b>A Long-term restricted assets</b>			
1. Financial assets	800.00		800.00
2. Securities	2,540,775.28	2,541,575.28	2,131,615.08
<b>B Short-term restricted assets</b>			
1. Cash at banks	934,904.59		1,239,206.95
2. Other receivables	1,972.48	936,877.07	1,972.48
		<b>3,478,452.35</b>	<b>3,373,594.51</b>
<b>LIABILITIES (in euros)</b>	<b>2022</b>	<b>2022</b>	<b>2021</b>
<b>A Capital stock</b>			
1. Endowment			
Basic assets	457,583.16		457,583.16
Endowment contributions	1,364,614.94	1,822,198.10	1,328,644.94
2. Funds carried forward			
from basic assets	129,713.25		99,366.17
from endowment contributions	12,051.16	141,764.41	4,634.36
3. Lappe Spend-down Foundation		800,000.00	900,000.00
<b>B Accrued liabilities</b>		3,570.00	2,832.20
<b>C Other liabilities</b>		710,919.84	580,533.68
		<b>3,478,452.35</b>	<b>3,373,594.51</b>

# Profit and loss statement 1.1. to 31.12.2022

## action medeor Foundation

(in euros)	2022	2022	2021
1. Profit from disposal of securities	81.802,58		0,00
2. Interest and similar income	28.618,70	<b>110.421,28</b>	24.663,84
3. Bank charges	2.726,19		1.513,55
4. Losses from disposals	14.431,00		3.168,00
5. Depreciation on financial assets	33.660,00		0,00
6. Audit and consulting costs	3.570,00		2.832,20
7. Other expenditures	270,21		509,22
8. Statutory expenditures	18.000,00	<b>-72.657,40</b>	14.268,00
9. Profit/loss for the year		<b>37.763,88</b>	2.372,87
10. Transfer to revenue reserves		<b>-37.763,88</b>	-2.372,87
		<b>0,00</b>	<b>0,00</b>

The Foundation's Executive Committee comprises: Dr Angela Zeithammer (CEO), Siegfried Thomaßen (Chairman), Dr. Thomas Menn, Dr. Ulrich Viefers and Elisabeth Bienbeck-Ketelhohn.



Further information on our 2022 financial reporting:  
[www.medeor.de/Jahresberichte](http://www.medeor.de/Jahresberichte)



# Balance sheet as of 31.12.2022

## action medeor International Healthcare gGmbH

ASSETS (in euros)	2022	2022	2021
<b>A Fixed assets</b>			
I. Intangible assets	74,135.74		691.71
II. Tangible assets	610,522.45	<b>684,658.19</b>	265,147.77
<b>B Current assets</b>			
I. Stocks		765,359.75	443,481.84
II. Accounts receivable and other assets			
1. Accounts receivable	604,472.60		234,777.91
2. Other assets	72,725.44	<b>677,198.05</b>	32,136.81
III. Cash in hand and at banks		<b>161,378.08</b>	<b>510,246.41</b>
<b>C Prepayments and accrued income</b>		<b>8,813.39</b>	<b>10,991.06</b>
		<b>2,297,407.45</b>	<b>1,497,473.51</b>
<b>LIABILITIES (in euros)</b>	<b>2022</b>	<b>2022</b>	<b>2021</b>
<b>A Capital stock</b>			
I. Subscribed capital	150,000.00		150,000.00
II. Capital reserve	0.00		0.00
III. Profit/loss carried forward	3,726.47		-33,780.25
VI. Net income for the year	25,486.69	<b>179,213.16</b>	37,506.97
<b>B Special item – Donations for fixed assets</b>		<b>19,209.33</b>	<b>1,413.56</b>
<b>C Accrued liabilities</b>			
I. Provisions for taxation	-13,432.49		7,200.23
II. Other provisions	49,706.66	<b>36,274.17</b>	36,288.49
<b>D Unused donations/project funds</b>		<b>951,138.10</b>	<b>462,330.37</b>
<b>E Liabilities</b>			
I. Advances received	66,331.79		73,165.42
II. Accounts payables	91,620.73		152,100.63
III. Due to affiliated companies	892,439.36		569,675.38
IV. Other liabilities	61,180.81	<b>1,111,572.69</b>	41,572.71
		<b>2,297,407.45</b>	<b>1,497,473.51</b>

# Profit and loss statement 1.1. to 31.12.2022

## action medeor International Healthcare gGmbH

(in euros)	2022	2022	2021
1. Sales revenues	1,644,512.23		1,194,847.22
2. Income from the use of donations	117,154.83		493,056.56
3. Other operating income	30,828.41	<b>1,792,495.47</b>	85,253.25
4. Cost of materials			
a. Cost of purchased materials	-1,223,297.70		-853,963.00
b. Cost of purchased services	-69,042.90	<b>-1,292,340.60</b>	-36,735.65
5. Staff costs			
a. Wages and salaries	-181,002.41		-441,323.82
b. Social security and other pension costs	-138,419.84	<b>-319,422.25</b>	-113,603.12
6. Depreciation		-14,815.77	-8,641.50
7. Other operating expenses		-221,934.50	-278,907.50
8. Other interest and similar income		454,824.05	801.89
9. Interest and similar expenses		-373,319.71	-1,632.77
10. Taxes on income		-	-1,644.60
<b>11. Net income/loss for the year</b>		<b>25,486.69</b>	<b>37,506.97</b>



Further information on our 2022 financial reporting:  
[www.medeor.de/Jahresberichte](http://www.medeor.de/Jahresberichte)

The balance sheet and income statement of action medeor International Healthcare gGmbH are preliminary annual financial statements.

# Balance sheet as of 31.12.2022

## action medeor labworks GmbH

ASSETS (in euros)	2022	2022	2021
<b>A Fixed assets</b>	-	-	-
<b>B Current assets</b>			
I. Stocks			
1. Finished goods and merchandise	88,787.58		23,267.33
2. Advance payments	198,912.43	<b>287,700.01</b>	6,340.21
II. Accounts receivable and other assets			
1. Accounts receivable	11,032.67		6,845.46
2. Due from affiliated companies	13,289.03		666.00
3. Other assets	0.00	<b>24,321.70</b>	2,617.96
III. Cash in hand and at banks		<b>59,057.24</b>	59,248.71
<b>C Prepayments and accrued income</b>		<b>150.00</b>	150.00
		<b>371,228.95</b>	<b>99,135.67</b>

LIABILITIES (in euros)	2022	2022	2021
<b>A Capital stock</b>			
I. Subscribed capital	25,000.00		25,000.00
II. Profit carried forward	6,334.78		-
III. Annual net profit/loss	-29,131.01	<b>2,203.77</b>	6,334.78
<b>B Accrued liabilities</b>		<b>6,984.84</b>	6,961.09
<b>C Other liabilities</b>			
I. Advances received	192,273.53		0.00
II. Accounts payables	14,898.55		0.00
III. Due to affiliated companies	154,768.26		55,366.25
IV. Other liabilities	100.00	<b>362,040.34</b>	5,473.55
		<b>371,228.95</b>	<b>99,135.67</b>



# Profit and loss statement 1.1. to 31.12.2022

## action medeor labworks GmbH

(in euros)	2022	2022	2021
1. Revenue	218.478,46		427.631,98
2. Other operating income	6.106,65		0,00
3. Cost of materials			
a. Cost of purchased materials	187.007,25		359.814,42
b. Cost of purchased services	8.040,00	<b>195.047,25</b>	7.370,00
4. Other operating expenses		57.603,64	50.761,31
5. Interest and similar expenses		1.065,23	366,64
of which to affiliated companies		1.065,23	366,64
<b>Profit/loss on ordinary activities</b>		<b>-29.131,01</b>	<b>9.319,61</b>
6. Taxes on income		0,00	2.984,84
<b>Annual net profit/loss</b>		<b>-29.131,01</b>	<b>6.334,78</b>



Further information on our 2022 financial reporting:  
[www.medeor.de/Jahresberichte](http://www.medeor.de/Jahresberichte)

# 2022 Status report \*

## 1. General environment and business activities

2022 was largely dominated by the Russian war of aggression against Ukraine and the resulting humanitarian consequences for the civilian population. This not only affected Ukraine, but also many other parts of the world, such as those which depend on Ukrainian grain supplies. As in the Covid-19 pandemic, this had an impact on action medeor's fields of activity, both due to the exorbitantly high demand for medicines and health-care products in Ukraine and the severe disruption of food supplies, especially in our African partner countries.

The deterioration in the supply of medicines in developing and emerging countries observed in previous years due to Covid-19 has recovered. Logistics, trade and distribution channels have been normalised.

In health projects and in humanitarian aid, we have generally observed a continuation of these trends: rapid population growth in developing countries, the scarcity of natural resources, climate change, digitization and flight and migration. Aid for people in crises and conflicts is not only experiencing new momentum due to the war in Ukraine, but also due the tense and concerning situations persisting in countries such as Afghanistan, Syria or the DR Congo.

## 2. Business development and situation

### 2.1 Financial performance

The high level of donations received for Ukraine aid and third-party funds for humanitarian projects (AA, BMZ) has resulted in a historically positive result. Total income for 2022 is around 35 million euros, which is approximately 13.5 million euros higher than in the previous year.

Medicines, health-care products and health technology are supplied at cost price as part of our objective-related operations. The sales proceeds at the end of 2022 amounted to 7.8 million euros and were thus around 2.3 million euros above the previous year's level. The increase in revenue from the sale of medicines by 1.3 million euros to 3.6 million euros is primarily due to the additional revenue associated with the Ukraine war. The sale of health technology, on the other hand, shows a significant shortfall. Of the planned 1.6 million euros for 2022, only 1.0 million euros has been realised. The 100% subsidiary of the association "action medeor labworks GmbH", which was founded in 2021, achieved sales of 0.2 million euros in health technology in 2022.

The turnover from non-material donations (without in-kind donations) amounted to 4.1 million euros at year-end and is therefore above the prior-year figure (1.4 million euros). At 3.1 million euros, other non-material contributions, i.e. in-kind donations, are above the previous year's level (2.6 million euros).

Development cooperation and humanitarian aid projects (without pharmaceutical advisory services) came to around 13.0 million euros at year-end, more than double the prior year's level (6.0 million euros). The share of third-party funding (public funding sources, excluding Aktion Deutschland Hilft) in these projects came to 9.1 million euros (without pharmaceutical advisory services), making the share of own donations and ADH 4.5 million euros.

Through fundraising efforts, action medeor was able to achieve an outstanding result totalling 26.3 million euros (previous year: 9.8 million euros). This income is made up of unrestricted and restricted direct donations to action medeor (22.8 million euros) as well as donations from Aktion Deutschland Hilft (3.5 million euros). The direct donations made to action medeor include legacy donations of 680,000 euros (previous year: 480,000 euros).

### 2.2 Expenses

The total expenditure in 2022 came to around 34.0 million euros and largely comprised onward transfers of funds to the project partners, purchases, transport services, HR and administrative costs. The latter amount to around 6.3 million euros in 2022 (including HR costs of 4.4 million euros and material costs of around 1.9 million euros). Overall, the 2022 financial year closed with an annual surplus of 1.0 million euros. For the first time since 2014, no withdrawals were made from the reserves.

### 2.3 General assessment

Our asset, financial and earnings situation are, in our opinion, good. Revenue and project sizes are constantly developing. Although the core business of "medicines", which had been decreasing in the past, was given a boost by the war in Ukraine, this should not be regarded as a trend reversal. There are optimistic forecasts for the young field of health technology, but it is too early to be able to make any valid statements. Our cash position can be described as good. Advance payments for goods and the pre-financing of development and humanitarian projects are currently not a problem, but must be thoroughly included in the liquidity planning and adjusted in light of the anticipated decrease in liquidity resulting from the outflow of donations.

### 3. Forecast, opportunities and risks

In terms of medical aid, increasing regulatory obstacles, high transport costs and the trend towards local sourcing remain the same. The warehousing of medicines (rather than health-care products/health technology) therefore needs to be optimised. High-demand products will still need to be warehoused. This will guarantee rapid availability in the event of a disaster, which can be ensured through additional supply agreements with partners and wholesalers.

Medicines, healthcare products and health technology are provided in the form of donations (non-material) or at cost price (objective-related operations). The conceptual cornerstone was laid to further differentiate between the two areas. This means that donations (non-material) will be organizationally separated from the cost price in the future in order to create even greater transparency and clarity.

We continue to expect an increase in sales at our branches in Tanzania and Malawi. Both countries are experiencing strong population growth. We have therefore decided to strengthen our branches there in terms of concepts, personnel and funding.

In February 2021, we founded "action medeor labworks GmbH" as a 100% subsidiary of the association. Within the scope of the above-mentioned differentiation of donations and sales, Labworks will then be exclusively responsible for sales. The extent to which we are able to benefit from growth opportunities for health technology in developing and emerging countries is dependent on organizational, personnel and market-dynamic developments. It is still too early to assess our long-term success.

Along with direct donations, the project sector hinges to a large extent on grants from public funding sources. Essentially, these include the German Ministry of Foreign Affairs (AA) and the Federal Ministry for Economic Cooperation and Development (BMZ). There is no relief in sight in the Federal Draft Budget for humanitarian aid and development cooperation. It is to be expected that fewer public funds will be available for civil stakeholders in the future. Above all, this will pose major financial challenges for the long-term financing of projects.

Against this background, action medeor must continue to develop niche advantages and, if necessary, explore new operational areas by developing a profile as an agile health-care organization with specialist pharmaceutical expertise

Emergency aid capacities need to be further strengthened. In the meantime, the conceptual development of emergency aid/humanitarian aid has continued within action medeor. This concept successfully passed its practical test during the February 2023 earthquake in Syria and Turkey.

### Overall conclusion

There are no risks that could jeopardise the existence of any part of the organization. In the future, however, the finances required for the further development of action medeor may pose some challenges. Increasing needs must go hand in hand with increasing income. Essentially, this applies to the entire range of aid offered by action medeor. If an increase in income were to become critical due to the general donation trend and the situation with public funding sources, there would need to be a stronger focus on selected areas. Thanks to the strategic measures introduced so far, action medeor is well-prepared for this possible development.

#### Summary of the economic plan for 2023

INCOME	in euros
Sales of medicines, equipment, health technology	8,800,000
Incoming funds (donations, subsidies, etc.)	26,500,000
<b>Total</b>	<b>35,300,000</b>
EXPENSES	
Cost of sales of medicines, equipment, health technology	6,600,000
Expenses for projects	20,700,000
Expenses for marketing, communications and education	2,100,000
Expenses for internationalization	1,000,000
Expenses for administration	4,900,000
<b>Total</b>	<b>35,300,000</b>

\* This is a summary of the status report prepared by action medeor in its report on the audit of the annual accounts as of 31.12.2022.



# Thank you!

The work of action medeor would not be possible without our many different sponsors and donors. On behalf of our team and all our local project partners, we at action medeor would like to thank you for your invaluable support in the last year!

Many thanks also to the following foundations, charitable organizations, associations and public donors:



... and to the network partners of action medeor:



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WALK 100 KILOMETERS  
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## Contact us – we are here to help.

If you are interested in our work or have questions about your donation, please contact us.

We can also help you to plan a private or corporate fundraising campaign and provide relevant information material.

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