

WHEN PEOPLE HAVE TO
WALK 100 KILOMETERS
FOR MEDICINE,
WE MUST TAKE ACTION.

The global emergency dispensary.

2019

ANNUAL REPORT



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For ease of reading and to avoid stylistic awkwardness, we refrain from using both masculine and feminine pronouns where general references are made to persons and instead largely follow the standard German convention of using the masculine pronoun throughout this report. Any reference to the masculine gender is obviously understood to include the feminine. The equality of all people, irrespective of gender, age, race, ethnicity, national origin, sexual orientation or indeed political and religious affiliations is firmly enshrined in the guidelines and identity of action medeor.



Medical aid



Humanitarian aid



Development cooperation



Pharmaceutical advisory services



Sid Peruvemba

Christoph Bonsmann

Dear friends and supporters of action medeor,

One thing that all annual reports have in common is that the events of the previous year are largely forgotten by the time they are published. It is good, therefore, that they remind us of what was important then and, more so, what remains important today. While the COVID-19 pandemic has drastically changed our perception of what is most important in life, we must not forget that the problems that were foremost on our minds as survival issues of human societies in 2019 and are now in the global shadow of the coronavirus have not gone away.

In Syria, Yemen, the Congo, and in many other places around the world, the brutality continues, causing death, poverty and destruction on a daily basis—and humanitarian needs. In developing countries, there are still 2.6 million people dying of tuberculosis, HIV/AIDS and malaria each year. This translates into more than 850,000 people losing their lives to these treatable diseases in the first four months of this year—almost five times the number of corona deaths in the same period. Half a million children a year do not survive an infectious diarrheal disease. For many women in developing countries pregnancy and birth are more cause for concern than celebration, as they can be life-threatening conditions, claiming hundreds of thousands of mothers' lives each year. Every day, children still die from hunger—that is one every 10 seconds.

These are not statistics of relative importance; these are issues that must be viewed from a humanitarian and ethical perspective. This includes the encouraging fact that the situation 10 years ago was more dramatic still and that

many development policy measures have since proved successful. Therefore, it is important now, more than ever, that we continue our commitment and action to protect these achievements.

There is much at stake here. For many people in developing countries the side effects of the coronavirus are likely to be much worse than the pandemic itself. Our aim, even in these uniquely challenging times, is to promote and strengthen a health system in a globalized world that curbs the spread of any disease and provides all people with equal access.

It takes something in these unprecedented times to read how and where we were able to help all these months ago. Thank you for taking the time to do so—not for us, but for the people in the places and situations that were devastating even before the pandemic.

Stay connected!

A handwritten signature in black ink, appearing to read 'Sid Peruvemba'.

Sid Peruvemba
CEO

A handwritten signature in black ink, appearing to read 'Christoph Bonsmann'.

Christoph Bonsmann
Executive Committee Member

Tönisvorst, June 2020

Due to the COVID-19 pandemic, the General Assembly (GA) of action medeor e.V. had been postponed at the time of printing. The annual report and financial statements, therefore, are subject to the approval of the GA.



Dr. Bärbel Kofler
Federal Government Commissioner for
Human Rights Policy and Humanitarian Aid

Dear readers,

Health is a human right. According to the Universal Declaration of Human Rights adopted by the United Nations in 1948, everyone has the right to a standard of living adequate for the health and well-being of himself and of his family. This includes sufficient and good food, clothing, housing, necessary social services and, especially, medical care. The current global health crisis caused by COVID-19 makes us only too keenly aware of how important this is. Many developing and emerging countries have made great strides in their desire to promote the right to health. Efforts of setting up public health systems throughout the country have been stepped up to ensure universal access to healthcare for all citizens. The issue of health also shows the necessity for a vibrant, active and critical civil society that is ready to voice its opinion and take a stance against injustice and the abuse of human rights, and works to enact real, sustainable change.

In global terms, however, the situation continues to be intolerable. Estimates released by the United Nations reveal that today, there are still 15,000 young children dying every day. In most cases, this could be prevented with appropriate health interventions. The situation is particularly dramatic in humanitarian crises, whether it be natural disasters such as drought and floods or man-made catastrophes. Many are left with no access whatsoever to treatment and healthy living conditions. The work of action medeor as a global emergency dispensary is vitally important, if not life-saving, in this context.

The Ministry of Foreign Affairs considers it an important part of the humanitarian aid provided by Germany to ensure a needs-based and responsive health service that enables the affected population to survive with dignity. The goal here is to provide access to essential life-saving and life-prolonging medical care in emergency situations and ongoing crises, and in inaccessible conflict-affected areas, while improving the global responsiveness in humanitarian health crises. In doing so, we can save lives and prevent localized disease outbreaks in a crisis context from becoming a health emergency of national or international proportions.

I am very glad to have a reliable partner in action medeor —prompt deliveries of urgently needed medical supplies and equipment and the implementation of humanitarian aid projects are instrumental in providing healthcare, prevention and treatment in an emergency, thus enforcing the human right to health.

A handwritten signature in black ink, reading "Bärbel Kofler".

Dr. Bärbel Kofler
Federal Government Commissioner for
Human Rights Policy and Humanitarian Aid

The global emergency dispensary in 2019

Receipt of **7.7 million euros** of restricted & unrestricted monetary donations
0.9 million euros of in kind donations
3.9 million euros of third-party funding

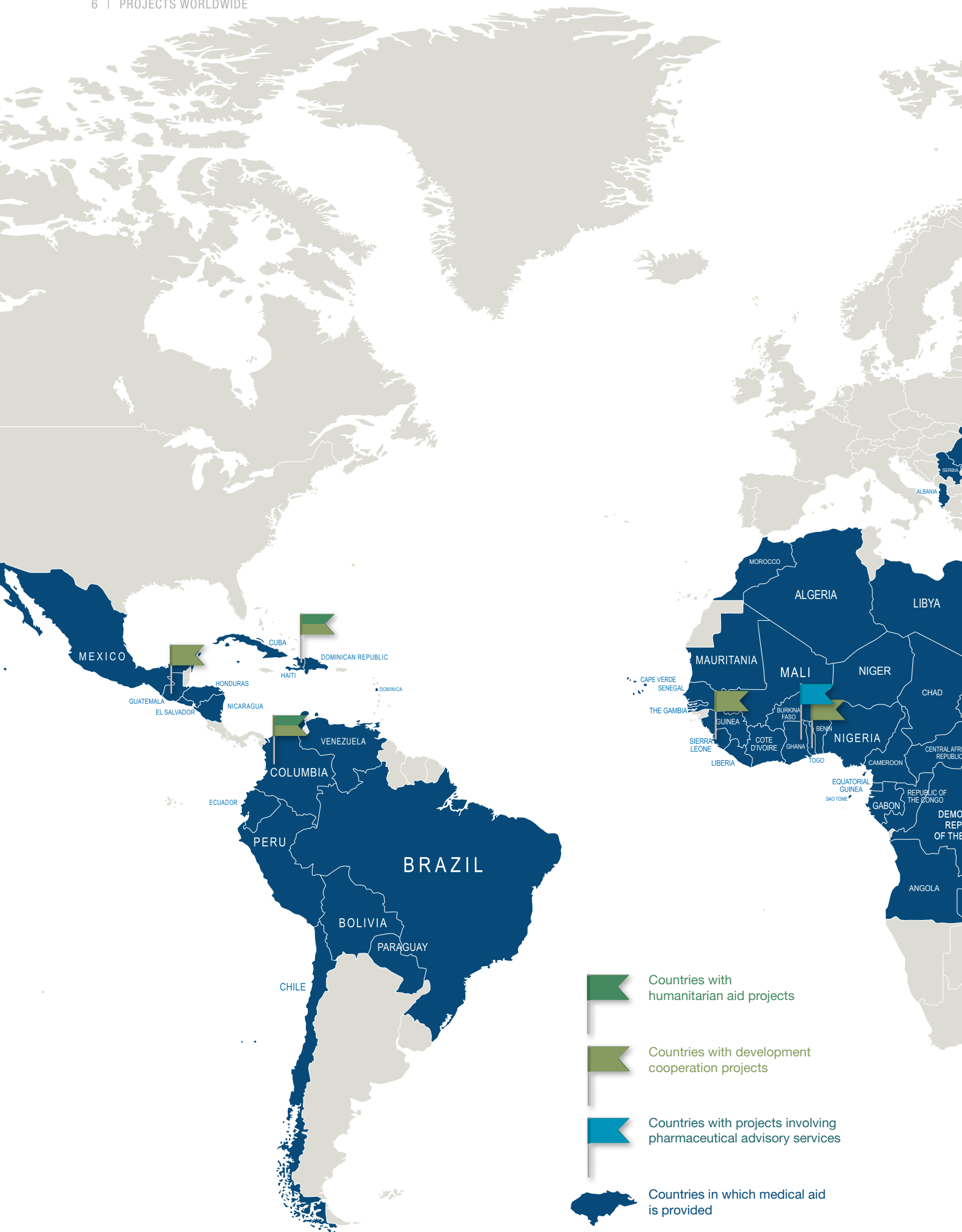
Know-how of **79** full-time employees and **47** volunteers

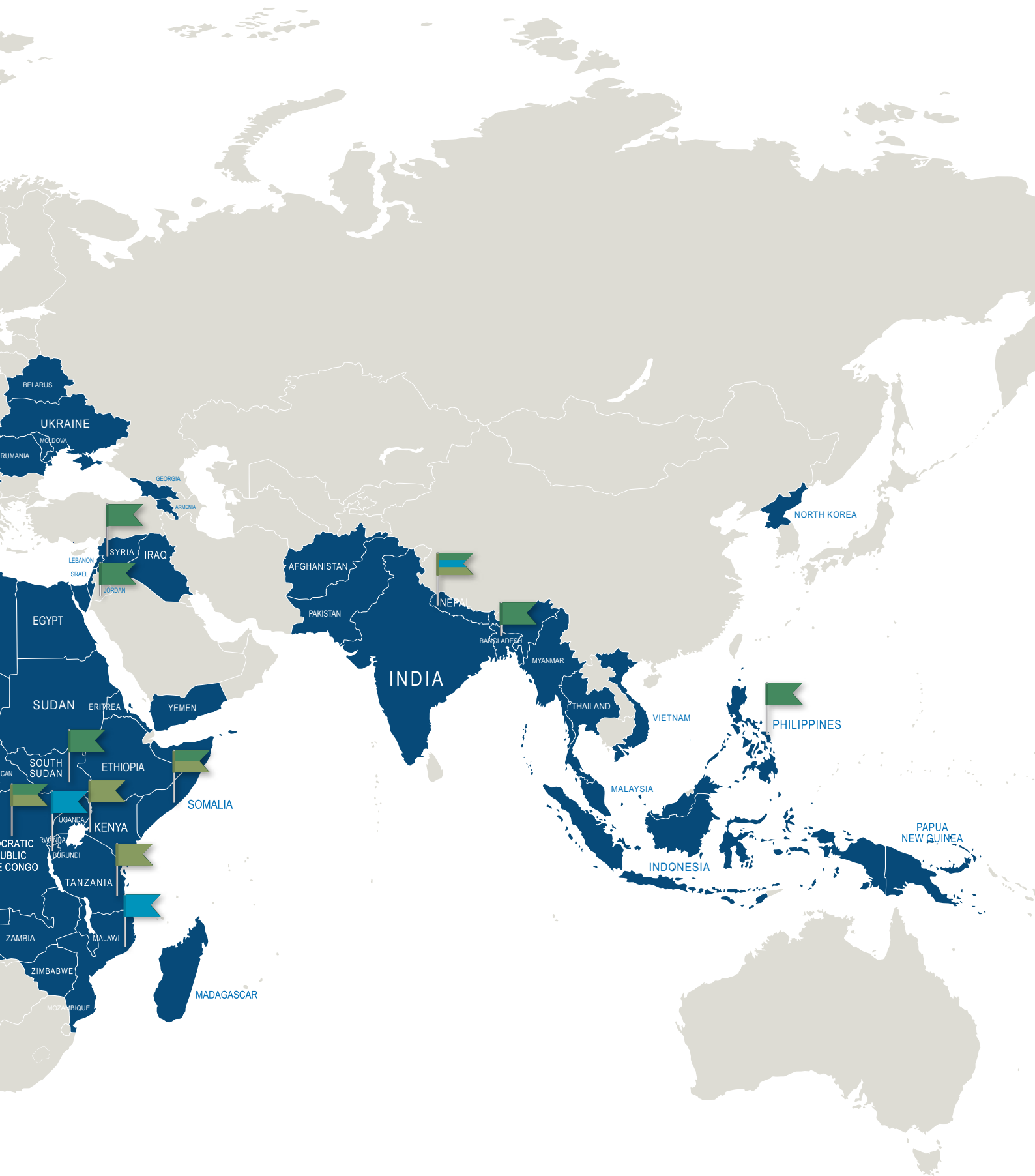
A warehouse of **4,000 m²** stores **170** different medicines
and **564** medical supply items and devices.

Some **14,700** packages weighing **521 t** in total were sent to
101 different countries.

More than **0.83 m** people benefited from emergency aid and reconstruction projects.

Our other projects reached around **3.5 m** people.





Aid worldwide



Further information is available at
www.medeor.de/en

Health for all people worldwide

Goal 3 at the heart of work at action medeor:

“Ensure healthy lives and promote wellbeing for all at all ages”

The goals were developed by the UN Member States in collaboration with global civil society. The goals are universal, applying to all countries and all people around the world.



Good health is one of the most important requirements enabling individuals to improve their own lives—it is, in fact, the basis and the result of sustainable development of society. Yet many people in the world’s poorest regions have very limited access to adequate healthcare. It is not enough for us to simply seek the further improvement of our own health system. We must, at the same time, work to ensure better access to health services for people in countries of the Global South. This is not just about preventing pandemics; it’s about taking responsibility for the lives and the development of others.

Supporting German development cooperation alone improved global health services for more than 300 million people between 2010 and 2015. It is this that is at the heart of the work action medeor does around the world. By supplying urgently needed medicines, training healthcare workers, raising public awareness, and providing better water supply systems and hygiene conditions, action medeor contributes to the sustainable improvement of people’s health in many countries of the world. To this end, our medical aid organization cooperates with partners in Africa, Asia and Latin America to implement these measures using local frontline staff.



Our guidelines

Mission. medeor – I help, I heal

As a non-governmental medical aid organization and part of civil society, our foundation is our donors, volunteers, full-time staff, and our global partners.

We provide ...

people in need with access to medicines and ensure continuous medical care.

... support and promote

local health care structures.

... enable

our partners and local people to improve medical care for themselves and those around them and so help to build stronger local communities and stable structures.

... fight

worldwide against diseases due to poverty, HIV/Aids, malaria and tuberculosis, as well as neglected tropical diseases.

... help

in emergency and disaster situations, both promptly and over the long term.

... educate

and raise awareness of health issues to prevent diseases.

... qualify

professional staff and help through transfer of knowledge to equip local partners with pharmaceutical and medical skills.

... campaign

for solidarity and support from the public highlighting the link between poverty and disease.

... change

opinions by educating people and by informing and sensitizing the public to health issues, but also with regard to common development objectives and sustainable living.

... pool

our resources with those of other organizations and networks in an effort to influence local, European and international policies on health and development issues.

Values. Our principles

Solidarity and charity are our driving force. We work to secure human rights and the right to health.

Independence and responsibility

We help others to help themselves and act responsibly both within our organization and outside.

Neutrality

We provide help and support, regardless of age, gender, ethnic origin, sexual orientation or political and religious views.

Respectful cooperation as equals

We respect the dignity and culture of our partners.

Transparency

We work on the basis of transparency and open communication in our organization and on the outside, and regularly give an account of our work.

Participation

We exemplify and promote participative cooperation both in our work with local partners and in our own organization. We believe that everyone stands to benefit.

Effectiveness and efficiency

Our actions and operational processes are focused on maximum effect at minimum cost.

Protecting resources

Our structures and processes are constantly adapted in a continual improvement process to ensure sustainable operations. Our aim is to leave as small a carbon footprint as possible.

Staff

We believe in staff development to ensure our team is able to deal with the human and professional demands. We expect from them that they continuously improve their knowledge and skills.



» Since there is still no end to the Syrian tragedy through a political solution, the people of Syria depend all the more on access to medicines, emergency shelter clean drinking water to assure their survival and their dignity. Thank you to action medeor for the necessary aid! «

Anas Said Essa | Partnership & Coordination Director, Orient for Human Relief

Medical aid

At the heart of our vision at action medeor is the belief that no one should die from a treatable disease! The medical aid that we provide contributes to this goal. action medeor supplies aid organizations and health centers worldwide with medicines defined by the World Health Organization (WHO) as essential to satisfying the priority healthcare needs of the population. Our warehouse in Tönisvorst stocks 170 different medicines and around 500 assorted medical supply items. This is in addition to diagnostic equipment, instruments and medical consumables—in a word, health technology—which rounds out the range of products made available to health centers across the world.

Medical aid is organized such that it allows action medeor to react promptly in emergencies and deliver medical aid to relief organizations and health facilities across the world within 24 hours. This was the case in 2019 when cyclone Idai hit Mozambique, Malawi and Zimbabwe. Additional help was made available through our action medeor subsidiaries in Tanzania and Malawi. Besides cyclone Idai, our aid efforts focused on emergency relief for Yemen, South Sudan, Syria and Benin. In October 2019 alone, action medeor sent a shipment of relief supplies weighing 1.4 tons from its medicines warehouse in Tönisvorst to Idlib in Syria. Since then, our support measures for Syria have been extended as a result of the dramatically escalating situation for the people in Idlib due to the armed conflict.

All medicines supplied by action medeor are of high quality, produced by pharmaceutical companies to WHO GMP (“Good Manufacturing Practices”) standards. Our suppliers are regularly vetted by official authorities to ensure compliance. As well as this, each product undergoes a stringent quality assurance inspection on arrival at the action medeor warehouse.

Some medicines, medical supplies and equipment are provided at cost, with prices kept low by using high-quality generics. These contain the same active ingredients as the original brand product, but are no longer covered under patent protection. Other medical shipments are financed by donations, while pharmaceutical companies enable aid deliveries through donations in kind.

In the last year, action medeor supplied 101 countries with medicines and medical supplies worth 7.6 million euros (2018: 5.96 million euros).



© Orient for
Human Relief

Donations in kind are valuable contributions

Around 50 percent of the medicines and medical supplies sent by action medeor to health posts across the world is donated to the recipients. A part of this is made up of valuable in-kind donations from the pharmaceutical industry.

With donations of pharmaceutical products, these companies play a valuable role in improving medical care, which could not otherwise be financed with monetary donations alone. Donations in kind are as vital in the provision of emergency aid after a disaster, as they are in the regular supply of health facilities. Their needs-based disbursement to the recipient countries is indispensable. Strict selection criteria are in place to ensure that donations in kind can be used immediately. action medeor screens all contributions for compliance with the Guidelines for Drug Donations issued by the WHO. Close dialog between the recipients, action medeor and the donor companies promotes a transparent and responsible use of all in-kind donations.

On July 20, 2019 the medicine supply donated by International Health Partners was gratefully received by hospital staff at Omar Aloush Hospital in Syria.

The same needs-based approach to disbursing medicines is paramount to our partner organization International Health Partners (IHP). IHP has built up a large network of companies in the pharmaceutical industry and coordinates the donation of medical items as needed to non-government organizations. action medeor has worked with IHP in a partnership of trust since 2007.

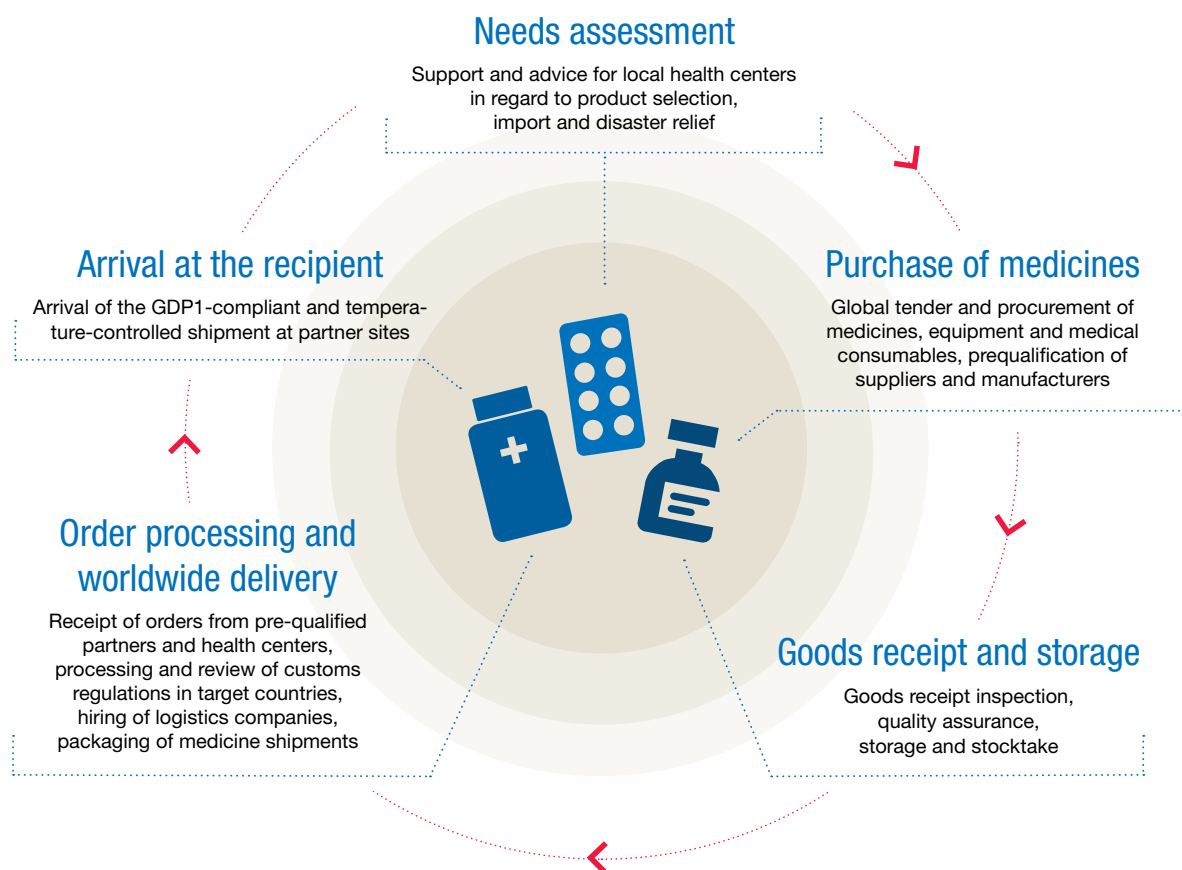
In the last year, action medeor received medical supplies such as eye drops, syringes and cannulas as well as other medical consumables through IHP. Ahead of any supply, IHP and its partners, including other relief organizations and health posts around the world, agree whether and in what amounts the donations in kind may be used. In July 2019, for example, the IHP donation to Multifaith Alliance for Syrian

Refugees was supplied by action medeor, enabling the organization to provide a total of six hospitals in north-east Syria with medicines and medical equipment.



How does medical aid work?

action medeor supplies aid organizations and health centers worldwide with medicines defined by the World Health Organization (WHO) as essential. This is complemented by a wide selection of medical supplies and devices. In emergencies, medical aid is delivered within 24 hours.



¹GDP = Good Distribution Practice of medicinal products for human use

Which medicines are selected?

Medicines supplied by action medeor are high-quality generics that contain the same active ingredients as the original brand product, but are no longer covered under patent protection. The selection is informed by the WHO Model List of Essential Medicines, and the whole range is subject to annual reviews:

- Was there a demand for the medicine?
- Have new products been added to the WHO list?

- Are there frequent requests for any third-party products?

action medeor sources its medicines from certified manufacturers that abide by strict quality standards. Every product label shows the name of the manufacturer. Where our organization holds a license to pharmaceutical products, action medeor appears on the label as well. In other words, each medicine is easy to trace.

Disaster relief after cyclone Idai

In March 2019 cyclone Idai tore across southeast Africa, leaving behind a trail of devastation. The United Nations called it one of the worst weather disasters ever to hit the southern hemisphere. Millions of people were affected by flooding, destruction and disease. Relief efforts at action medeor began immediately and continue to this day.

Strong winds, heavy rains and a tidal wave of up to four meters wreaked havoc in Mozambique, Malawi and Zimbabwe. Standing water and contaminated drinking water caused diseases such as malaria and diarrhea. The biggest challenges in the acute phase after the flooding were the provision of medical care for people living in camps in difficult-to-reach areas and the prevention of infectious diseases such as cholera.

Emergency aid was shipped from our medicines warehouse in Tönisvorst, with further relief supplies delivered by our action medeor subsidiaries in Malawi and Tanzania. On several occasions in the weeks following the cyclone, our medicines warehouse in Malawi supported the deployment of mobile clinics to serve the needs of the people in camps and affected villages. In addition, our Malawi subsidiary delivered medicines and medical supplies worth around 50,000 euros to health centers located in the south of the country.

Mozambique received relief shipments weighing a total of 15 tons. These primarily included malaria and cholera pre-

vention medicines. Most of the shipments were made from Tönisvorst. Our action medeor warehouse in Tanzania sent additional aid to the University in Beira. In Zimbabwe, action medeor supplied six health centers in the region affected by Idai. As well as this, support was provided for hospitals in neglected regions outside the original disaster area.

These aid efforts will last throughout 2020—as the region has yet to recover from the effects of the cyclone. A lack of medicines, particularly for the treatment of chronic diseases, means that action medeor will continue to send shipments of medicine from Tönisvorst.

action medeor
Malawi provides
partners in the
country with
medical supplies
including dressings,
painkillers and
antibiotics.



action medeor locations in Tanzania and Malawi

Today, action medeor operates four branches outside its base in Tönisvorst. With three in Tanzania and one in Malawi, health posts throughout the regions have access to prompt, affordable and high-quality medicines.

Access to healthcare in Tanzania is limited at best, and nowhere more so than in rural areas. Often, there is a critical shortage of essential medicines. Dar es Salaam is the largest city and the economic hub of Tanzania. In 2004 action medeor established a local medicine distribution center in Dar es Salaam with a view to improving primary healthcare services in the country. From there, action medeor supplies health posts throughout the country. In 2013 a second distribution base was added in Masasi, in the south of Tanzania, to speed up deliveries to many smaller and even remote health posts in the south of the country. A third warehouse in Makambako, a small town along the transport corridor to Dar es Salaam and the neighboring countries, followed in 2018. From there, local partners can be supplied with products within one working day.

The Malawi branch of action medeor has been in operation since 2015. Its aim is to provide the Malawian people with access to affordable, quality-assured and essential medicines and medical supplies. As well as this, the eight-strong team of action medeor Malawi offers pharmaceutical advisory services to help strengthen the local health structures in the long term. action medeor and its branches draw on

years of experience and expertise in various skill-oriented training programs, workshops and individual consultancy. At the same time, action medeor staff are making the most of upskilling opportunities—such as our colleague Lonely Jemala from Malawi, who is currently working toward a degree in business administration. Sitting the intermediate examination in 2019 she achieved the best result in the country.

In the weeks and months after cyclone Idai struck southeast Africa in March 2019, action medeor sent several relief supplies to the region. To this day, our action medeor subsidiaries in Malawi and Tanzania continue almost on a daily basis to ensure that health centers throughout the region have the required medicines and medical supplies to treat their patients.

action medeor Medical Aid Organization Malawi Ltd. – 2019

Location in Malawi :	Lilongwe
Number of health posts supplied:	66
Number of staff:	10

action medeor International Healthcare gGmbH – 2019

Location in Tanzania :	Dar es Salaam, Masasi, Makambako
Number of health posts supplied:	861
Number of staff:	23



Dispensing medicines at Montfort Hospital: action medeor Malawi supplied the hospital with medicines only days after cyclone Idai.



© action medeor/AFPDE

In the **DR CONGO**, action medeor was able, through prompt response and the efforts of partners and sponsors, to help prevent the spread of Ebola, especially in refugee camps.



© action medeor

In **GUATEMALA**, a new women's shelter was opened for victims of domestic abuse.



© action medeor/Orient for Human Relief

Medical screening continued amid the Syrian civil war: in 2019 more than 4,300 patients underwent an MRI examination in **SYRIA**'s embattled Idlib province.



© action medeor

In **SOMALIA**, 1,125 babies were safely delivered at the Hamar Jajab hospital in 2019.



© action medeor

In **TOGO**, 61 young women successfully completed a three-year state-approved training course, gaining a new perspective on life away from prostitution.

Humanitarian aid & development cooperation

The project work of action medeor in 2019 provided 4 million people in 13 countries with better living and health conditions. In 40 projects completed in collaboration with local partner organizations, total funds employed aggregated more than 5.1 million euros. While humanitarian aid projects are designed to provide immediate assistance, especially in the wake of a disaster, the development cooperation efforts of action medeor aim to improve the health of people through sustainable and long-term projects.

The war in Syria and the conflicts in countries such as Colombia, Myanmar and Somalia are protracted and highly complex crises, with large sections of the population forced to flee within their own countries or across borders. The situation in these countries is, in places, aggravated still further by extreme weather events and recurring outbreaks such as Ebola and cholera.

These situations present enormous challenges to action medeor and its partners, given that these humanitarian crises are fast becoming a permanent condition. Not only do the people living in conflict areas or having fled as refugees require urgent humanitarian aid, but the fact that these crises often last for years means that mid- and long-term solutions must be found to help improve their living conditions. Development cooperation measures—the setup of robust health structures and capacities—are the answer here. Working closely with local partners, action medeor made steady progress, even in the face of significant challenges in the project countries, achieving a number of major successes in 2019.

In 2020, 168 million people will require humanitarian aid. The locust infestation has far-reaching ramifications for the food security of the people in East Africa; the war in Syria continues to escalate, and the tension between Colombia and Venezuela is spiking. In Togo, Guatemala and Colombia, our project successes in empowering women and girls must be built upon and preserved in difficult political contexts. In addition, action medeor supports projects addressing food security, access to safe drinking water and better hygiene practices, in an effort to deliver real and lasting improvements to the health situation of the local communities.

The vital need for strong and efficient health systems around the world has been brought into sharp focus by the ongoing global COVID-19 pandemic. Its impact on Germany and the communities in our partner countries cannot currently be predicted and calls for global solidarity and cooperation across borders.

Humanitarian aid— for people in crisis situations

Below is an overview of the number of people that benefited from the various forms of humanitarian assistance provided by action medeor and of the strengthened and rebuilt structures in 2019.

EMERGENCY RELIEF/ASSISTANCE

responds promptly to meet the most urgent needs



Medical care for
176,300 people



Additional relief supplies for
more than **18,932** people



Treatment of **6,940**
malnourished children

TRANSITIONAL AID & RECONSTRUCTION

to strengthen basic infrastructures and improve the standard of living



Strengthening and reconstruction
of **20** health facilities



Water, sanitation and hygiene
for **104,000** people



Support of **6,315** of the
most vulnerable people



Training of **1,128** health
promoters and first responders

Ebola: the forgotten crisis in the Congo

The Democratic Republic of Congo has been engulfed in a humanitarian crisis for years. Recurring epidemics such as the Ebola virus or cholera and measles add to the challenges facing its already fragile health system and the people.

From August 2018 through March 2020, the DR Congo grappled with the second deadliest Ebola epidemic in history—which went largely unnoticed by the global community. This latest outbreak infected 3,310 people. At 66 percent, the fatality rate was higher than any previous outbreaks. In all, 2,130 patients were killed by the virus. Cases were also reported in South Kivu, a province where action medeor assists in health projects run by local organizations. Working with the local partner organizations AFPDE and AEO/CNA, action medeor labored effectively in 2019 to help curb another spread of this deadly virus.

Among those most at risk of infection are the health workers. It is essential to ensure their protection, even more so in an epidemic, to keep them safe while caring for patients. In addition to extensive staff training, 14 public health facilities, a mobile clinic and two AEO/CNA health centers were provided with personal protective equipment and materials such as disinfectant and non-contact thermometers as well as medicines. As a further precaution, frontline workers were vaccinated against Ebola, while hygiene measures were increased with extra hand washing facilities.

The end of the epidemic has been reached, but the risk of another flare-up remains—ongoing information about Ebola and prevention, therefore, is a primary concern for the project partners!

Key project data:

Project region:	Nundu, Fizi, Kaniola and Nyantende (South Kivu), DR Congo
Project period:	October 2019 – January 2020
Total funding:	130,301 euros

Next to the protection of staff in health facilities, a central focus was placed on educating the communities about infection routes, symptoms and means of protection. In close cooperation with the local authorities, a number of training workshops were organized for health workers and other disseminators of public health information. Special emphasis was also given to Burundian refugees accommodated in the camps of Mulongwe and Lusenda. Given their precarious housing and living situations, it was important here to increase hygiene measures and to ensure early identification of suspected Ebola cases. In response, additional hand washing facilities and disinfection methods were introduced and non-contact thermometers supplied both here and in the AFPDE and AEO/CNA project communities.



DR Congo

Colombia: Medical care of Venezuelan refugees

By the end of 2019, more than four million people had left Venezuela due to supply shortages and the political divide in the country. Neighboring Colombia now hosts more than 1.6 million of them. But almost 60 percent of these refugees have no access to healthcare, education and work. Many refugees are living in precarious conditions.

The situation is precarious, especially as the Colombian state is already struggling with overstretched resources as a result of decades of conflict and organized crime. At more than 7 million, Colombia has one of the highest numbers of internally displaced people in the world. The resulting unemployment, violence and structural poverty is compounded by the influx of Venezuelan refugees.

Working with our partner organization “Corporación Desarrollo y Paz del Canal del Dique y Zona Costera”, action medeor is involved in the delivery of medical care to the Venezuelan refugees. Our partner organization runs a drop-in center for refugee families on the outskirts of Cartagena. Project measures included a free medical clinic in the community center, with mobile versions for other outlying districts, legal advice, guidance on available support services,

Key project data:

Project region:	Cartagena, Colombia
Project period:	April 2019 – December 2019
Total funding:	51,287 euros

and the distribution of food to help strengthen people's resilience. In addition, the refugees were taught about healthy nutrition and hygiene, while psychosocial care was made available at the center, along with selected workshops on topics such as how to earn a living with handcraft. Preparations are currently underway to continue these support measures in the future.

action medeor staff visiting the community center in Cartagena, Colombia



Strengthening the health system in Bangladesh

The Rohingya people, a Muslim minority, have faced decades of discrimination in Myanmar. In 2017 the military launched a brutal crackdown on Rohingya villages. Since then, 855,000 people have fled across the border into Bangladesh, already a very poor country, in search of safety and help.

Pouring into Cox's Bazar in southern Bangladesh, the refugee camp has grown to become one of the largest in the world. What's more, the district is considered one of the poorest regions in the country. Natural resources are scarce, as extreme weather events such as cyclones and flooding exacerbate an already fragile situation. Access to healthcare is extremely limited, and the resources needed to provide the local population with food and water are stretched to capacity. The situation is made worse by the high number of displaced people from Myanmar seeking shelter here.

In cooperation with two local partner organizations—Gono-shasthaya Kendra (GK) and HELP—action medeor set about in 2019 to strengthen the healthcare services for the host district population in Cox's Bazar and in the refugee camp. At eleven locations within the camp and the surrounding community, two doctors at each post, one female and one male, provided medical consultations on one day, examining and treating people and dispensing medicine.

Workshops organized for health workers focused on topics such as hygiene measures, disease prevention and food security, with a view to educating people and effectively strengthening the local health structures through a transfer

Key project data:

Project region: Bangladesh, Cox's Bazar
Project period: July 2019 – December 2019
Total funding: 80,460 euros

of knowledge. The target group also included older people (60+) and children, who are particularly vulnerable to health risks.

Health checks carried out in the context of the project focused primarily on the older population. In all, 1,964 people were educated about their disease in order to help them better understand their diagnosis and treatment plan, and, where necessary, were referred to health facilities. Children with no access to education were taught about health-related issues, including First Aid and the prevention of diseases caused by contaminated water and lack of hygiene. Now, 3,977 youngsters can share their knowledge with others and help promote a healthier lifestyle in their families.



Medical clinics in the camps and the surrounding community provided 1,147 people with free examinations and treatment.

Bangladesh



Localization: the role of action medeor and local partners in projects

The number of people in need of assistance as a result of protracted crises and recurring disasters has been growing for years, with a commensurate increase in the cost of humanitarian aid. In response, the United Nations, governments and international aid organizations agreed to a reform of the humanitarian system in 2016.

Project work as local as possible

One solution proposed more efficient humanitarian action, where local and national actors are involved more actively in decision-making processes and the funding. In 2014, a measly 0.2 percent of the total humanitarian budget went directly to local and national actors in the affected countries. The target for 2020 is at least 25 percent, giving local community based organizations greater scope for action.

Localization has always been the policy of action medeor. action medeor is committed to enabling our partners and local people to improve medical care for themselves and those around them and so help to build stronger local communities and stable structures. Local organizations work in close proximity to the local community and have intimate knowledge of the cultural context, the challenges and the needs of the people. They are a part of their community and of civil society. When a crisis hits, they are the first to respond and are there to stay.

Project work as international as necessary

action medeor serves in the role of liaison between sponsors and local partners. With projects planned, implemented and managed locally, action medeor utilizes its expertise in an advisory capacity to ensure correct and efficient use of the resources. Aspects requiring assistance are identified and worked on in a long-term partnership of trust, engaging in mutual learning processes, regular visits, and constant exchange and communication. Project concepts and the cooperation as such are continually advanced, innovations are discovered, and the high quality of the support is maintained. This enables action medeor to provide prompt and efficient assistance as needed, in agreement with the localization concept. With and for the people in need of health-care assistance.

Localization aims to strengthen local and national actors to ensure better crisis management: action medeor's involvement with a partner organization in the DR Congo.



Improving healthcare in Guatemala

Nearly 60 percent of the population in Guatemala live below the poverty line. Poverty is particularly marked in rural areas. This is compounded by a critical lack of access to healthcare. Many treatable diseases can turn deadly here.

In the remote communities of Santa María Ixhuatán, south-east of Guatemala City, the country's capital, more than half of the people live below the poverty line. The food situation in this region is made worse by ongoing drought conditions resulting repeatedly in poor crop harvests. The situation is similar at our second project location in Chej'bal, close to the border with Mexico. Many of the people here also suffer from malnutrition. With poor access to healthcare, the maternal and child mortality rate in this remote border region is particularly high. Working with ASECSA, the National Association of Community Health Services that operates throughout Guatemala, its member organization ASOPROCI and another local organization, UCIIS, action medeor was committed in a three-year project to help provide better access to primary health services and food security at the two project locations. The project was successfully completed in 2019.

The project involved the establishment of a training center for health promoters and traditional midwives, and a drug and medicine dispensing unit. Further measures focused on health education and food security, alongside many other project activities. In March 2019, for example, a practical first aid workshop introduced health promoters to the basics

Working toward improving the healthcare of people in the project region, the training center is also equipped to dispense medicines.

Key project data:

Project region: Santa María Ixhuatan in Santa Rosa; Chej'bal in Huehuetenango, Guatemala

Project period: October 2016 – September 2019

Total funding: 545,277 euros

of emergency response in case of incidents such as loss of consciousness or bone fractures. Additionally, a number of information events held in June 2019 aimed at educating the people in three communities on the issues of poor diet and malnutrition, given that balanced nutrition contributes to the healthy development of children. In this context, families were provided with seeds and given guidance on how to plant ecological vegetable gardens, to improve their own nutrition. Further education programs conducted for midwives, meanwhile, fostered a more professional approach to caring for women in the communities throughout pregnancy and birth. By 2019, the project had brought not only improvement in mother and child health, but also better primary care for some 31,400 people in the two communities.



Improving the food situation and healthcare in Somalia

Somalia is facing one of the worst humanitarian crisis in the world, with half of the population in need of assistance. Extreme weather conditions—from drought to flooding—as well as inadequate access to public services and widespread poverty continually drive people, particularly in rural areas, to the edge of starvation.

Rural communities in the Beledweyn District in Hiraan primarily live from agriculture, livestock farming and fishing. The food situation here, however, has deteriorated at an alarming rate as a result of armed conflicts, droughts and flooding. At the same time, access to water in the Hiraan region is limited, with wells not properly maintained and irrigation systems in disrepair. The resulting shortage of safe water heightens the risk of diarrheal diseases such as cholera, which can be deadly if left untreated. According to the WHO, more than half of all deaths in children are due to poor nutrition. Lack of food, unhealthy dietary habits and infectious diseases further weaken the resilience of the people in Hiraan.

The joint project implemented by action medeor in cooperation with the local partner organization WARDI aims to reduce the hunger of families—and particularly malnutrition among women and children—and to provide access to clean drinking water. In addition to this, irrigation systems

Key project data:

Project region:	Somalia, Hiraan Province, Beledweyn District
Project period:	December 2018 – December 2023
Total funding:	1,577,757 euros

were installed in 12 communities, people were supplied with seeds, fertilizers and tools, and 150 vegetable gardens were planted, along with measures designed to prevent hunger and malnutrition in times of drought. The project was rounded off with agricultural training programs to equip people with the tools needed to sustain long-term and, especially, autonomous food security.

Because women in Somalia are traditionally responsible for raising children, their situation has a direct impact on the health and nutritional status of their children. Training in the area of hygiene and nutrition as well as for the screening of malnutrition was set up in the communities in mother groups and thus ensured a strengthening of the mothers and their children.

A successful crop is vital to the food security and health of the people in Somalia.



Midwifery school in Sierra Leone

The outbreak of the Ebola epidemic in 2014 hit Sierra Leone hard—by January 2015, a total of 296 health workers were known to have been infected, with 221 deaths. The high death rate weakened the already fragile health system and exacerbated the shortage of medical professionals.

There are only 250 doctors, including seven gynecologists, to take care of the 7.4 million people throughout Sierra Leone. Few births in Sierra Leone are attended by qualified staff. The country's maternal and child mortality rates are among the worst in the world.

In 2017 action medeor responded by partnering with the local Caritas organization and opened a midwifery school in the Bo region in the south of Sierra Leone. The project work of action medeor and Caritas Bo was divided into three stages: preparing for school operations, running the school, and networking with stakeholders in the health sector of Sierra Leone. Actions being taken included development of a curriculum, providing the school with teaching materials, delivering lessons in cooperation with hospitals as a practical component, and establishing networks with public and church-run health facilities in the southern province as potential employers of the midwives.

In 2019 the school admitted its third group of students, comprising 46 female and male trainees, to the midwifery

Key project data:

Project region: Bo, Sierra Leone

Project period: January 2017 – December 2020

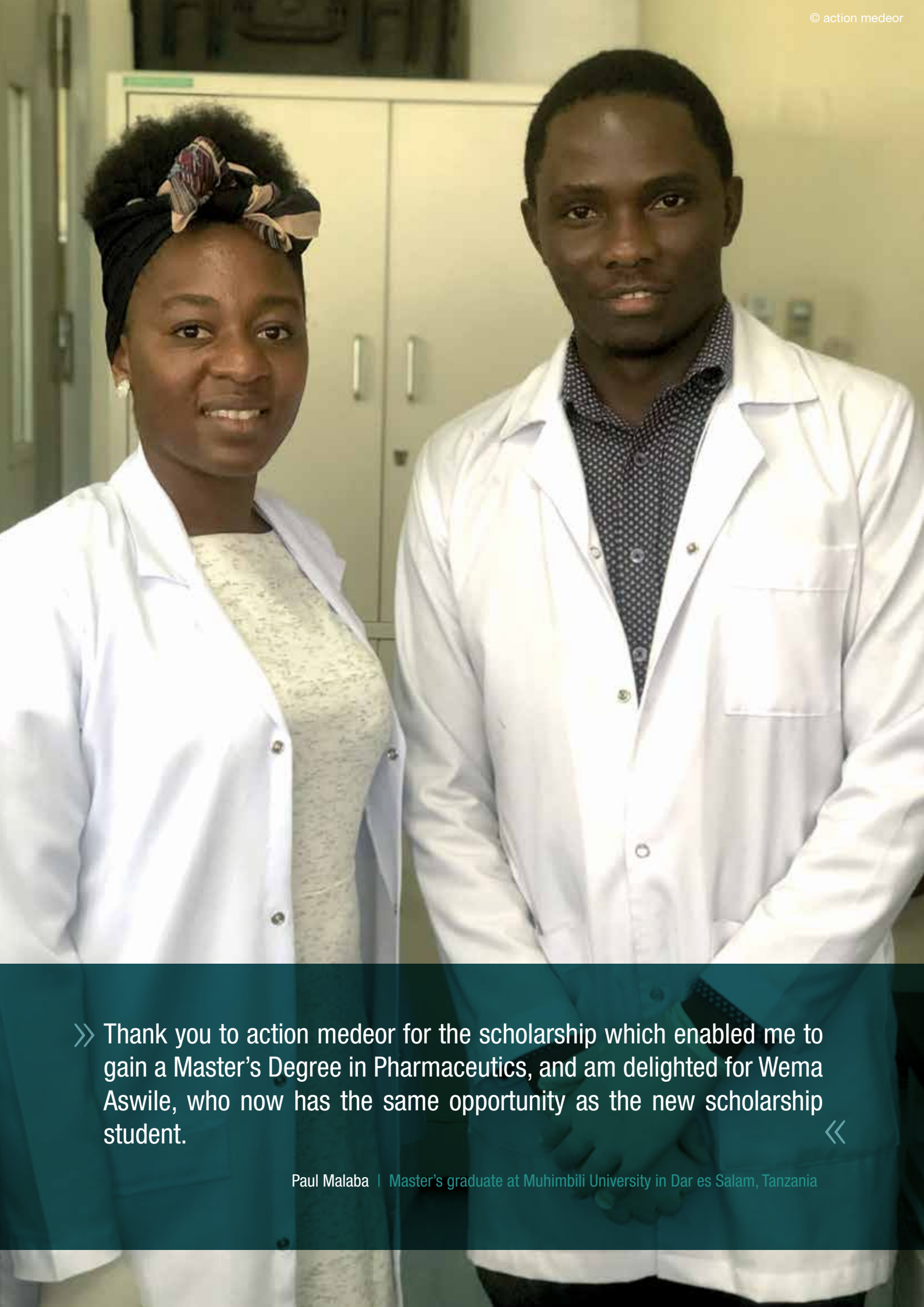
Total funding: 1,300,000 euros

school. A school bus was made available to help students get to the school. The first 49 graduates had already left the school as fully qualified midwives and obstetricians. The significance of the school not only for the region, but for the whole country was reflected in the list of guests that attended the graduation party of the first class of students in December 2019—the ceremony attracted such honorable guests as the Health Minister of Sierra Leone and the German ambassador.

Big smiles and happy faces: Two years after opening the midwifery school, the first 49 graduates left with a degree in their pockets.



Sierra Leone



» Thank you to action medeor for the scholarship which enabled me to gain a Master's Degree in Pharmaceutics, and am delighted for Wema Aswile, who now has the same opportunity as the new scholarship student. «

Paul Malaba | Master's graduate at Muhimbili University in Dar es Salam, Tanzania

Pharmaceutical advisory services

The availability of safe, effective quality medicines does not mean that all people in every region of the world have equitable access to it. A strong health system requires medical professionals to guarantee safe healthcare services for people. Four pharmacists at action medeor in Tönisvorst use their expertise to verify that action medeor delivers an assortment of quality-assured medicines. As well as maintaining the high quality standards of our medicines, their competent advice helps to strengthen the health structures of countries in the Global South.

Through training and development of pharmaceutical professionals, action medeor equips local staff with the skills and knowledge required to provide pharmaceutical and medical care independently. Working with senior experts who largely volunteer their time, our pharmaceutical advisory team covers a wide range of aspects related to procurement, production, medicine management, quality control and drug safety. This side of our work thus plays a crucial role in advancing the mission of action medeor that no one should die from a treatable disease.

To this end, the pharmaceutical advisory team ran a variety of projects in 2019. As well as training courses on “Good Manufacturing Practice” in Nepal and Ghana, action medeor facilitated pharmaceutical training initiatives in Tanzania, including the support of students pursuing a master’s degree at the Muhimbili University in Dar es Salam (MUHAS). The East African Community network was strengthened in a project implemented at the university in Rwanda’s capital, Kigali, where action medeor joined an international team of experts to support training course on “Health Supply Chain Management”. The principal goal in all our endeavors is to bring about lasting improvement of local access to safe essential medicines.



Workshop in Ghana: Improving local pharmaceutical production

Internationally recognized standards are in place to ensure “Good Manufacturing Practice” for pharmaceuticals. These standards provide guidance on quality assurance in pharmaceutical production processes and outline requirements for the state and technical equipment of the production facilities. In many cases, however, knowledge of the criteria to be met by manufacturers to comply with “Good Manufacturing Practice” is either lacking or outdated in Ghana and other parts of Africa. This could potentially lead to substandard products.

The number of old production facilities in need of an upgrade and the necessity of new ones is great in Ghana. Many of the currently 23 local pharmaceutical manufacturers produce their drugs in facilities built in the 1960s-1980s, which no longer reflect the current state of scientific and technical knowledge. The international standards of “Good Manufacturing Practice” have evolved since then, while the buildings have been worn down.

Working to improve the local production of pharmaceuticals, action medeor joined with the College of Pharmacists in Ghana and the Faculty of Drug Production and QA in March 2019 to run a four-day workshop on upgrading old plants and building new facilities in Accra, the capital of Ghana. Originally, the workshop was designed for 25 participants from manufacturing businesses and competent supervisory authorities. Due to great demand, however, the number of participants was ultimately raised to 51.

Topics on the workshop agenda included regulatory and technical requirements of the upgrading of old, and the construction of new, production facilities, specifications for heating and air-conditioning systems, and a visit to a production site. The visit to a production site of Phyto Riker Pharmaceuticals Ltd in Accra helped to visualize what had been learnt in a real-life context. Translating theory to practical application was, after all, the primary purpose of the workshop.

The workshop finished with a test and subsequent certification. Interest in further workshops and training events with national and international experts to help improve the local production of pharmaceuticals was great among the participants.

Key project data:

Project region: Ghana

Project period: March 2019

Workshop participants are working on an interior layout designed to improve a manufacturing plant.



University of Rwanda: Development of pharmaceutical professionals

In order to promote the training and development of pharmaceutical personnel in the East African Community (EAC)* and thus to counter the shortage of healthcare professionals, a Regional Competence Center (RCE)** was established to promote the supply of quality health products.

The principal goal of all regional competence centers is to help effectively improve and sustain local access to safe essential medicines, vaccines and other medical supplies. Such a competence center was established at the University of Rwanda to promote training and development in the areas of vaccines, immunization and Health Supply Chain Management. As part of an international team of educators, action medeor supported the master's course in Health Supply Chain Management as well as the planning and running of a one-week training course on humanitarian supply chain management.

The course introduced the participants from different countries of the EAC to optimal ways of strengthening the local health system, so as to help victims in a humanitarian crisis. Professional development opportunities of this kind are usually available primarily in America and Europe, and so the course enjoyed keen demand.

In the two-year master's course in Health Supply Chain Management, action medeor conducts two of the fifteen modules. One module provides the students with an introduction to the topic, while the second module focuses on the areas of storage and distribution of pharmaceuticals.

action medeor delivered its lectures at the University of Rwanda in May and June 2019. The other course units were taught entirely in online formats. At the end, action medeor also oversaw the examination of the 39 or so master's students.

What made this course special was the fact that the students came from different sectors of the health industry—the Ministry of Health, public health centers or national central procurement offices. This enabled a sharing of experiences that enriched the students' learning beyond the curriculum.

* The East African Community is a regional intergovernmental organization of partner states including Kenya, Uganda, Tanzania, Burundi, Rwanda and South Sudan.

** Other regional competence centers focus on the licensing of pharmaceuticals or the analysis of reference substances, etc.

Key project data:

Project region: Rwanda, partner state of the East African Community

Project period: May 2019 – February 2020



Participants of the Health Supply Chain Management master's course at the University of Rwanda.

Selection of projects in 2019

	Continent	Country	Project focus
Humanitarian Aid	Africa	DR Congo	Healthcare and drinking water supply for Burundian refugees and locals
		DR Congo	Healthcare, drinking water supply and sanitation for Burundian refugees and locals
		Somalia	Access to healthcare and WASH
	Asia	Jordan	Strengthening of rehabilitation therapy
		Philippines	Expansion of lifesaver training capacities Philippines
		Bangladesh	Improvement of healthcare for Rohingya refugees and host communities in Cox Bazaar
		Syria	MRI 24h operation in North Syria / Idlib
	South America	Colombia	Disaster preparedness on the steep slopes of Cali
		Colombia	Support for refugees from Venezuela (healthcare & food)
Development Cooperation	Africa	DR Congo	Medical and psychosocial care for HIV patients
		DR Congo	Malaria and malnutrition
		DR Congo	Malaria and malnutrition, healthcare, obstetrics
		DR Congo	Malaria and malnutrition prevention, food security
		Sierra Leone	Setup and operation of a midwifery school in Bo
		Somalia	Food security and strengthening the resilience of women and children in Somalia
		Somalia	Improvement of food security and strengthening the resilience of women and children
		Somalia	Food security and strengthening the resilience in the Hiraan region
		Tanzania	Strengthening of local health structures through construction of personnel quarters
		Togo	Empowering at-risk youths in Lomé
		Togo	Promotion of early childhood education
		Togo	Prevention of gender-based violence and strengthening of children and youths
	Asia	Nepal	Community and school development in rural Nepal
		Nepal	Strengthening of SRHR
	South America	Guatemala	Improvement of healthcare at community level in two rural areas
		Guatemala	Prevention of violence against girls and women
		Guatemala	Construction of a counselling center for women and girls affected by violence
		Haiti	Providing primary healthcare in Lamardelle
		Haiti	Health improvement for women and children through professional obstetrics and family planning
		Colombia	Strengthening the self-help skills and psychosocial heath of internally displaced persons in Cauca and Valle del C
Pharmaceutical Advisory Services	Africa	East Africa	Humanitarian Health Supply Chain training
		East Africa	Master study courses on Health Supply Chain Management
		Ghana/Malawi	Training for manufacturers and regulators
		Malawi	Support of Malawian drug manufacturers
		Malawi	Support of Malawian drug hospitals
		Kenya	Support of the establishment of a Kenyan drug manufacturer
		Tanzania	Support of several Master's students
		Tanzania	Pharmaceutical training courses
	Asia	Nepal	Training of manufacturers and regulators
	worldwide	worldwide	Cooperation of pharmaceutical networks

Period	Project partners	Co-funding/funding providers	Total funding* 2019 (EUR)
March 2017 - May 2019	AFPDE	AA, Fürsorge- und Bildungsstiftung	238,460.20
July 2019 - December 2021	AFPDE	AA	659,060.44
September 2018 - August 2020	WARDI	AA	693,541.08
October 2018 - March 2019	AHS	State Chancellery of NRW	256,940.81
April 2019 - August 2019	PLS	ADH/ RISA	8,483.00
July 2019 - December 2020	Help Cox Bazaar	ADH	51,502.51
March 2019 - August 2019	Orient		38,861.10
February 2019 - September 2019	CAVJP	ADH	59,527.05
February 2019 - June 2019	CDP	ADH	49,438.03
January 2018 - March 2020	Pharmakina	Own funds	24,000.00
August 2017 - June 2019	AEO/ CNA	RTL	69,949.11
July 2019 - June 2021	AEO/ CNA	EKFS	175,485.85
October 2019 - February 2022	AFPDE	BMZ	99,831.67
January 2017 - December 2020	Caritas Bo	BMZ, Quandt	227,039.53
July 2019 - June 2021	WARDI	SKala, own funds	328,643.13
January 2016 - June 2019	WARDI	SEWOH / BMZ	72,859.71
December 2018 - December 2023	WARDI	BMZ	304,508.68
March 2019 - February 2020	AAIDRO	v. Kameke / Endulen e.V.	87,279.03
March 2016 - December 2019	PSAS	BMZ	154,635.23
September 2017 - December 2019	PAFED	Own funds / RTL	18,862.97
October 2019 - September 2022	PSAS	BMZ	71,599.63
October 2018 - December 2021	ECCA	BMZ	261,250.82
March 2019 - February 2020	PHECT	Own funds	34,023.11
October 2016 - September 2019	ASECSA, UCIIS	BMZ	83,296.34
November 2017 - October 2020	ASOGEN, Pies de Occidente	BMZ	159,984.80
June 2019 - April 2022	PIES de Occidente	BMZ	96,907.32
December 2015 - June 2019	FEJ	BMZ	70,345.51
November 2019 - September 2022	FEJ	BMZ	24,216.13
June 2019 - December 2021	Taller Abierto	BMZ	236,989.66
July 2019 - November 2019	RCE-VIHSCM	RCE / own funds	17,343.12
May 2019 - March 2020	RCE-VIHSCM	RCE / own funds	4,588.95
June 2018 - September 2018	Ghana	Lappe Foundation	27,686.93
April 2019	Malaw. manufacturers	Own funds	1,464.00
February 2019 - November 2019	Hospitals	Own funds	22,760.00
May 2019 - March 2020	EAHC	Own funds	1,411.35
October 2017 - December 2020	MUHAS	Own funds	19,342.80
September 2015 - May 2019	KSP, RUHI, PC	Plan G	16,984.21
July 2019 - November 2019	APPON	PTB	6,600.00
continually	EPN, FIP, BUKO	Own funds	5,532.00



» For Fortuna, social engagement simply comes with the territory—and so does our long-standing partnership with action medeor. Participating in the team event for the benefit of action medeor gave us the opportunity again to be actively involved in global emergency relief. «

Paul Jäger | CSR Director of Fortuna Düsseldorf

Communications, fundraising and education

Donations are the driving force behind our global emergency dispensary. Next to public funds and endowments, action medeor is supported, to a large degree, by private and corporate donations. The business of attracting new and retaining existing donors and of effectively reporting about the work of our aid organization falls within the remit of our Marketing and Communications team. This includes communicating to our donors and sponsors the impact and difference their gifts make, but also securing long-term support. It enables action medeor to plan ahead in terms of project finance, allowing us to react promptly in an emergency.

Close interaction with our sponsors and donors while establishing trust, the option of visiting action medeor and our medicines warehouse, and annual events such as the Apple Blossom Run and the Christmas gala make action medeor an aid organization that is approachable and transparent. Valuing our local roots, action medeor endeavors to raise the profile and visibility of our aid organization more widely through media work. In 2019 aspects such as cyclone Idai in East Africa, the humanitarian crisis in Yemen and the relief efforts in Sudan were foremost in our focus and were given particular weight in the awareness-raising information campaigns of action medeor through radio, television, print and online media. Further efforts to promote our work as a medical aid organization in an educational context involve regular reporting about action medeor relief projects through action medeor organized exhibitions and school material, at events, trade fairs and network meetings.

As always, we assure all our sponsors and donors that any investment in advertising, fundraising and PR is made in consideration of thoughtful and responsible stewardship of our funds. Relative to the total budget, expenditures for communications, fundraising and educational activities made up a share of 13.47 percent (2018: 14.10 percent). The share of spending on administration came to 13.13 percent (2018: 10.95 percent).



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Fundraising: Getting creative for action medeor

The initiatives launched in 2019 to raise funds for action medeor are, once more, proof positive that there are virtually no limits to creativity. Better yet, not only do they provide vital funds, they also publicize our work as the global emergency dispensary to many people within a short time.

This was also the case with the Holiday on Ice - Show for Charity in November 2019. One day after the world premiere at the Grefrather EisSport & EventPark, the Holiday on Ice show carried special significance, as 5 euros of each ticket sold were going directly to action medeor. The total raised for medical aid was 9,000 euros! A great start to the partnership with Eis-Sport & EventPark Grefrath, which was made official in May 2019.

Another special highlight was the D-mark (old German currency) fundraiser, which invited people to check their drawers, cupboards and the backs of sofas for D-marks. In cooperation with branches of the Sparkasse Krefeld savings bank, action medeor thus received 5,000 D-marks in donations—which is equivalent to 2,500 euros for people in need! D-marks donations to action medeor can still be made.

In July 2019 two young men set off traveling through 20 countries in Europe. Clocking up 8,000 km for a good cause, their online fundraiser not only attracted much attention, but also brought in total donations of more than 1,800 euros.

The Pharmacy Technician School in Duisburg also got involved in fundraising for action medeor. At its open door day, the school held a raffle for action medeor. An info booth also gave us the opportunity to talk about the work of action medeor.

One thing is for sure: the fundraisers in 2019 showed in impressive style that there are many different ways to set up a fundraiser—whether it be online or shaking the good old donation box. So, once again, action medeor was the beneficiary of many birthday parties, anniversaries and charity events in 2019.



action medeor, EisSport & EventPark Grefrath and Holiday on Ice shared the joy of raising a fantastic 9,000 euros at the Show for Charity.

Development education for young and old

The development education work of action medeor as the global emergency dispensary is based on the 17 Sustainable Development Goals of the United Nations, with particular focus on Goal 3: “Ensure healthy lives and promote wellbeing for all at all ages”. This links to other goals, such as eradicating hunger and poverty, or Goal 6—access to clean water.

Hosting an exhibition on “Water: The Origin of Everything” in 2019, action medeor aimed to draw attention to the fact that safe drinking water is not a given for everyone and that contaminated water breeds disease. An estimated 2.1 billion people worldwide still lack access to drinking water at home, including almost 900 million people who have to spend over 30 minutes per trip collecting water from sources outside the home. In most of these cases, the water is dirty and brackish. These conditions often lead to water-borne diseases like cholera or typhoid. All this and much more besides was communicated to the many elementary schools and daycare centers that came to visit the exhibition at action medeor. Another feature of the exhibition was PAUL, the portable water filter from action medeor, which not only fascinated the pupils, but also sparked the interest of Germany’s Catholic Women’s Association (kfd) from Kempen. In fact, PAUL made such a compelling case that the members of the kfd raised a total of 10,366 euros for the deployment of further PAULS.

A special highlight of the education work of action medeor besides the exhibition was the cooperation with the Grenzland Soccer Academy. The children here learned in a light-hearted way that not everyone in the world has the same opportunities to access adequate healthcare, and thus were delighted to see their parents and the academy make a donation to action medeor to help improve global healthcare. The development education program of action medeor was rounded out by numerous visits from school classes and groups of adults, involvement in teaching material, a total of 53 talks about the work of action medeor, and teacher training on the topic of water.

Not every health system in the world is as good as in Germany. That is the lesson the children at the Grenzland Soccer Academy learned in relation to the countries of their soccer heroes.



Companies take social responsibility

The partnerships fostered between action medeor and companies grow stronger by the year. New ideas are developed for tailored support concepts, existing partnerships are consolidated and new cooperation alliances are initiated. These partnerships are dynamic and, on different levels, are greatly beneficial to both sides.

Numerous big and small companies, both regional and national, engage in many different ways with action medeor to promote better healthcare for the world's poorest regions. These corporate partnerships, their diversity and their continuity are a huge vote of confidence. Because of this ongoing commitment, we were able again to accomplish much good in 2019!

The Lower Rhine Business Owners Initiative—an alliance of regional business owners, with almost 30 members—is one of the firm fixtures in our portfolio, having supported action medeor since 2014. Creative fundraising campaigns, from the art auction at Villa V and the successful corporate “Team-Experience” event, through to regular annual cash donations, along with the expertise of the companies, the disseminator effect of its members, and the close ties between them, continue to enrich the work of action medeor.

At national level, action medeor has built partnerships of trust with companies such as Sanofi Aventis Deutschland GmbH. In 2019, Sanofi Dental developed the online game “Dentocopter” and in this context raised money for action medeor. The resulting donation of 10,000 euros was used to provide dental care for the people in Tanzania. Fortuna Düsseldorf once again supported action medeor with its cup deposit scheme and, as a first, also took part in the TeamExperience event—entering not one, but three teams. Hitachi High-Tech Europe GmbH got involved in providing relief after cyclone Idai, while Constantia Flexibles supported a variety of projects run by our pharmaceutical advisory team. Sartorius AG repeated its Christmas initiative of making a gift to an action medeor project instead of presents. This time championing the cause of better healthcare in the Democratic Republic of Congo, the company donated 85,000 euros.

The donation received from Sanofi Dental was used for projects including a mobile dental unit for dental care in Tanzania.



Jungheinrich AG as loyal partner at the side of action medeor

The partnership between Jungheinrich and action medeor began in 2011 at the initiative of Jungheinrich itself. Since then, it has developed into a strong alliance marked by diversity, stability and trust. Every single person in the company—from the founding family to the employees—shows keen interest in the impact of their involvement with action medeor.

Jungheinrich actively sponsors action medeor in many different ways. As a globally leading intralogistics provider, with a portfolio including industrial trucks, fully automatic intralogistics systems and services, Jungheinrich supported action medeor in the fitout of our medicines warehouses in Tanzania and Malawi and in the expansion of our Tönisvorst warehouse. In addition to donations in kind, the company provides funds that contribute not only to different projects each year, but also to emergency relief shipments. In all its efforts, Jungheinrich welcomes the input of action medeor and makes its decisions on which needs to prioritize in close dialog with our aid organization.

A unique aspect of our partnership with Jungheinrich is the initiative launched by its employees, who regularly donate all cent amounts of their monthly salaries. The total thus raised is then doubled by Jungheinrich and donated in addition to the resulting tax benefit. This has formed a part of the support received from Jungheinrich and its employees since 2012. In 2019 alone, the company donated 20,000 euros toward a project aimed at improving the health of mothers and children in the Congo and 15,000 euros for emergency relief in Yemen.

© action medeor/J. Scheffler



The striking blue and yellow shelves and the industrial trucks from Jungheinrich have almost become a signature feature in our warehouse.

Leaving a gift with lasting impact

Nearly one in three Germans over the age of 50 would consider leaving a gift to charity in their will. The readiness to create a charitable legacy has thus soared in recent years. This is the result of a study conducted by the initiative “My legacy does good. The Apple Tree Principle”, which action medeor joined five years ago, through the German market research institute Gesellschaft für Konsumforschung (GfK) in 2019.

At 28 percent, the proportion of respondents ready to consider leaving all or a part of their assets to charity was significantly higher in 2019 than in 2013 (only 11 percent). The increase among those without children was even more pronounced—in this group, more than half of the respondents (51 percent) can now imagine leaving a gift to charity (compared to around 34 percent in 2013).

This trend was also noted at action medeor. Our daily contact with sponsors and donors has shown that leaving a charitable legacy which reflects their own values in life is a deep desire in people. The size of the legacy is irrelevant here, as even small amounts can bring about big changes! Special thanks are therefore reserved for all those who continue their support of action medeor beyond their lifetime through legacy giving

In 2019 action medeor received 1,754,651 euros from several legacies and bequests. The demand for our free will-making guide was twice as high as in the previous year, with 106 copies ordered, while the information events with an independent inheritance lawyer, which action medeor has organized for a number of years now, were well-attended. In addition to this, action medeor attended its first Berlin Stiftungswoche for a legacy talk.



For any queries on the Foundation or legacies, please contact:

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Susanne Schuran, Dr. Thomas Menn (Vice President of action medeor) and Andrea Keppler (volunteer at action medeor) during the legacy talk at the Berlin Stiftungswoche in April 2019

Donating to global health: Strengthening training and development

For almost 20 years now, the action medeor Foundation has supported the activities of our organization as an instrument of lasting help. Its focus centers on the training and development of medical and pharmaceutical specialists.

Since the inception of the action medeor Foundation in 2001, the commitment of many donors and benefactors has helped lay strong foundations of effective help under its umbrella—with endowment contributions, endowment funds earmarked for a specific purpose, or benefactor loans. Foundation assets currently total 1.65 million euros—including endowments of 57,610 euros contributed in 2019. Total benefactor loans rose to 530,000 euros.

All interest received goes toward medical aid and action medeor projects, enabling us all, together, to provide ongoing long-term help, despite persistently low interest rates.

Among its projects, the action medeor Foundation is committed to reducing the shortage of trained and qualified pharmaceutical personnel in Tanzania by supporting students who pursue a master's degree in Pharmaceutics at

the Muhimbili University in Dar es Salam. In December 2019 Paul Malaba was the first scholarship student to graduate with a paper on the antibiotic properties of specific plant parts. In early 2020, the scholarship was awarded to Wema Aswile, who already won the Felix Wiemes Memorial Award in 2017.

A new component of the action medeor Foundation is a limited term trust established in 2019. The “Walter and Hannelore Lappe Limited Term Trust—Support and Strengthening” has total assets of 500,000 euros which will be used over the next ten years to help fund the project work of action medeor in countries on the African continent through annual disbursements of 50,000 euros. As longstanding supporters of action medeor, Walter and Hannelore Lappe feel particularly passionate about supporting and strengthening local professionals.

For further information on the Foundation go to:
www.medeor.de/de/spenden-und-helfen/stiftung



“It is our hope and desire that many people in African countries will benefit from the advances made in the pharmaceutical, medical and health technology fields—and that these advances can be achieved through support and involvement of local staff. This includes helping medical workers grow in confidence and autonomy—also toward governments.”

Walter and Hannelore Lappe

2019: Snapshots of the year



The number of pharmacies in the North Rhine Chamber of Pharmacists (AKNR) region supporting the work of action medeor in cooperation with their customers, by collecting donations under the banner of “Partnering together as an emergency dispensary”, now stands at 180. Lutz Engelen, who served as President of the AKNR for the past 14 years, stepped down from his post in 2019. We would like to thank Lutz Engelen for his efforts and commitment!

The third Team Experience on Süchtelner Höhen (Süchteln Heights), organized by XPAD Erlebnispädagogik in cooperation with the Lower Rhine Climbing Forest, can be summarized in three points: social activism, team spirit and 22 newly planted trees. Staff from 22 companies in the region participated in team building activities while supporting a worthy cause. The concept involves the various teams completing professional team building exercises that result in a donation to action medeor's relief efforts for each successfully finished task.



In a gesture symbolizing their strong ties, action medeor was joined by the ‘apple town’ of Tönisvorst and the organizers of the Apple Blossom Run (including TV Vorst and the St. Tönis gymnastics club) in planting an apple tree at both the start and the finish line on action medeor grounds. The event held in April 2019 attracted 1,750 runners, raising almost 15,000 euros in donations, including the 5 euro entry fees of the participants.

SKala is an initiative brought to life by entrepreneur Susanne Klatten in partnership with Phineo, a non-profit analysis and consulting firm. Its support is aimed exclusively at organizations demonstrating significant social impact. The SKala network meeting in 2019 included action medeor as a beneficiary of the initiative's backing for our project focused on improving the food security and strengthening the health of women and children in Somalia.



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Anke Engelke and action medeor—a successful team since 2003. Now is as good a time as any just to say “Thank You”. Thank you for the confidence in our cause; thank you for the donation of phenomenal amounts of prize money won on “Who wants to be a millionaire?”; and thank you for joint benefit concerts. Her commitment has already helped advance many of our projects around the world, as Anke Engelke was able to witness in person on project visits to places such as Togo. We look forward to many more years with her as our ambassador!

This year, action medeor took the opportunity again to introduce the work of our “global emergency dispensary” at the MEDICA—the biggest international trade fair for the medical sector, with more than 5,500 exhibitors from 71 nations in 17 exhibition halls. At the opening of the trade fair, action medeor Department Head Dr. Angela Zeithammer spoke to Christian Grosser, Deputy Director of the MEDICA, describing current relief projects.



© action medeor

© action medeor



Under the banner of “Art meets Social Causes”, Gerda-Marie Voss extended an invitation on behalf of the Lower Rhine Business Owners Initiative (UI) to an art auction at Villa V in Viersen. The proceeds totaling 1,000 euros financed an action medeor organized supply shipment of medicines to Yemen. All involved were delighted with the premiere of this auction format.

The 21st Christmas Benefit Gala held in December 2019 in aid of emergency and disaster relief operations run by action medeor raised more than 50,000 euros in donations. Its guests were treated to instrumental music by Kioomars Musayyebi & Band, the bassoon section of the Düsseldorf Symphonic Orchestra, the gospel choir Grateful, and the magician Schmitz-Backes and his children. The afternoon was sponsored by Sparkasse Krefeld, Volksbank Krefeld and OBI Kempen. Thank you also to WDR 2 presenter Steffi Neu, who once again did an outstanding job leading through the program.



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Report of the Board of Trustees

action medeor embraces progress, agility and advance—without ever losing the roots of its role as a medical aid organization. Changes are made on a substantive, spatial and staffing level. A continuing progressive development is the expansion of medical aid activities to enable deliveries not only of vital medicines, but also of health technology to troubled regions around the world. The establishment and ongoing advancement of our health technology unit is, in no small part, a response to the requests and needs of our partners. Efforts in humanitarian aid and development cooperation further necessitate the upgrading of action medeor's project unit. With additional staff and more space being the answer here, the gutting and redevelopment of our old building continued throughout 2019. Previously accommodating offices for 24 staff, the project unit will have space for 41 workplaces in 2020. The renovations signal a clear commitment to our roots in Tönisvorst.

The most significant change that preoccupied us through 2019 and found us intensely busy with preparations involved the Executive Committee of action medeor. Pharmaceuticals expert Christoph Bonsmann will continue on serving as a Committee member. But Bernd Pastors, who served as CEO of action medeor for 34 years, officially retired on April 1, 2020. He was shadowed through 2019 by his successor Sid Peruvemba, previously Deputy Secretary-General of Mal-

teser International, who used the time to settle into his new role as CEO of action medeor. As the new CEO, he first introduced himself to the members and the staff of action medeor at the General Assembly in June 2019. From January 1, 2020 through to the official exit of Bernd Pastors in April, the Executive Committee, including Christoph Bonsmann, therefore counted three members.

We say “thank you” to Bernd Pastors

Today, action medeor has been operating for almost 56 years—34 years of which saw Bernd Pastors as a firm fixture of our medical aid organization. Bernd Pastors joined action medeor in 1985, initially in the position of Head of Public Relations and deputy CEO. After taking over as CEO in 2004, he served on the Executive Committee, before becoming its spokesman in 2012. In Bernd Pastors we lose a valued and highly respected person, who filled the role of executive spokesman with great passion and dedication, and in his years with action medeor made a huge difference. Not only was he responsible for establishing and developing the fundraising program, he also helped facilitate the transformation of our business operations from medicine wholesaler to aid organization, along with a steady increase in staffing levels, as well as the buildout of our medicines

Bernd Pastors is now official retired. Christoph Bonsmann (left) forms now together with Sid Peruvemba (center) the new one Board of action medeor.



warehouse from 2,000 m² to now 4,000 m². He traveled to crisis regions, brought people together, expanded networks into politics and the humanitarian sector, and raised the profile of action medeor over the years. We are deeply indebted to Bernd Pastors for his outstanding work, amplified by his calm demeanor, which was highly appreciated by the Board of Trustees, the staff and the partners of action medeor. But we are also grateful for the courage he showed in driving action medeor forward by forging new roadmaps, invariably taking solution-oriented approach, and always keeping the vision and the mission of better healthcare for people around the world at the forefront of every decision made. After 34 years, we said goodbye to Bernd Pastors and wish him well in his much deserved retirement. But as the saying goes: You never leave completely. We are delighted that he will stay on as an honorary member of the Executive Committee of the action medeor Foundation!

Welcome to Sid Peruvemba

We are delighted to have gained in Sid Peruvemba a new executive spokesman for action medeor. A seasoned humanitarian aid expert, he brings with him a vast network of contacts. Joining Christoph Bonsmann on the Executive Committee, we have the best resources in place to see action medeor progressing further into the future. Sid Peruvemba

held various international positions at the Malteser Hilfsdienst relief agency and later at Malteser International. As Deputy Secretary-General of Malteser International, he most recently oversaw aspects including the strategic development of the program sector and its national and international integration. While Bernd Pastors left big shoes to fill, we are confident that Sid Peruvemba is optimally qualified to follow in his footsteps—both professionally and on a personal level. We look forward to working with him and warmly welcome Sid Peruvemba at action medeor!



Siegfried Thomaßen

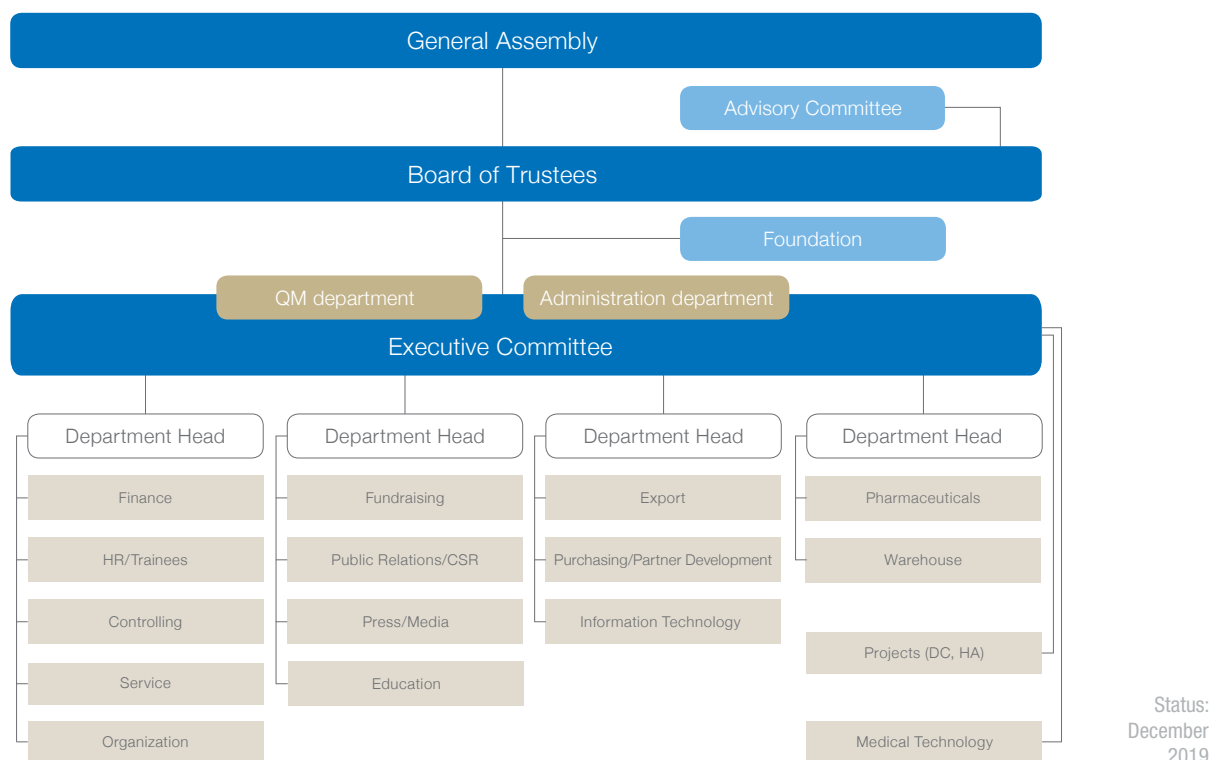
President

Tönisvorst, June 2020



At the general meeting 2019 (from left to right) President Siegfried Thomassen, Stefan Glimm (former Chairman of the Advisory Board), Sid Peruvemba (Board Spokesman), former Board spokesman Bernd Pastors, Vice President Dr. Thomas Menn, board member Christoph Bonsmann as well the presidium members Dr. Ulrich Viefers and Dr. Stefan Derix.

Organization and personnel



The General Assembly

The General Assembly is the supreme organ of the organization and is responsible for aspects such as adoption of the annual accounts, discharge of the Board of Trustees and the Executive Committee, and election of the Board of Trustees. As of December 31, 2019 the General Assembly comprised 110 persons.

The Board of Trustees

Duties of the voluntary Board of Trustees include approval of the budget and the annual accounts. The Board of Trustees meets every two months. There are three committees appointed by the Board of Trustees, focused on human resources, finance and controlling, and medicines and pharmaceuticals. These committees act in an advisory capacity to the Board of Trustees. Members of the Board of Trustees include Siegfried Thomassen (President), Dr. Thomas Menn (Vice President), Dr. Stefan Derix, Prof. Dr. Marlis Hochbruck and Dr. Ulrich Viefers.

The Advisory Committee

The Advisory Committee is elected by the Board of Trustees. It is made up of at least five and at most twelve members. Members are elected for a period of three years and

appoint the chairman/woman from among their number. The Advisory Committee advises the Board of Trustees in the execution of its duties and responsibilities. Members of the Advisory Committee include: Dietmar Brockes, Marlis Fertmann, Dr. Ullrich Kindling, Dr. Bärbel Kofler (Deputy Chairman), Dr. Marcus Optendrenk, Regina Risken, Udo Schiefner, Uwe Schummer, Dr. Ute Teichert (Chairman) and Dr. Werner Weinhold.

The Executive Committee

Acting in a full-time capacity, the Executive Committee manages the organization on its own authority. It is appointed and dismissed by the Board of Trustees and reports to the Board of Trustees on all important matters. The CEO of the Executive Committee is Sid Peruvemba (Human Resources, Organization, Finance, Controlling, Marketing and Communications, Purchasing and Export), who is joined on the board by Christoph Bonsmann (Pharmaceuticals, Development Cooperation, Humanitarian Aid and Warehouse).

The staff

In 2019, action medeor employed 79 full-time staff, with 47 volunteers supporting the work of the aid organization in speaking engagements and as pharmaceutical experts.

Report of the Advisory Committee

The Advisory Committee of action medeor has eminent personalities from politics, business, the church, media, the military, and the charitable sector serving as its members. They support the work of action medeor by promoting the mission of our aid organization in their various networks and by acting as disseminators of information on the work of action medeor. As Head of the Düsseldorf Academy of Public Health and as the new chair of the Advisory Committee, it is a personal concern of mine to create greater awareness of the issue of global health among the people in my networks. Even more so in times, where we have all witnessed that illness and disease know no borders and where, now more than ever, the efforts of action medeor to improve global healthcare is vital. For the past three years, Stefan Glimm successfully championed the cause of action medeor as chairman of the Advisory Committee and paved the way for partnerships. For this, we are most grateful to him. At the close of 2019 he passed on the baton, and now it is for me to carry forward the work. I am pleased that we as the Advisory Committee can pool our resources to advocate the vision of action medeor to achieve health for all people, regardless of their economic resources, geographic location, and cultural or social situation and background.

In its advisory capacity, the Committee meets with the Board of Trustees and the Executive Committee of action medeor on a biannual basis to consider aspects such as the strategic orientation and the current project work of our aid organization. These meetings are also attended by invited guest speakers from relevant sectors to bring new ideas and insight to the dialog. At the last Advisory Committee meeting in November 2019, which was held at the Parlamentarische Gesellschaft [German Parliamentary Association] in Berlin, the new executive spokesman Sid Peruvemba took the opportunity to introduce himself to the members of our Committee. We look forward to a successful cooperation in 2020!



Dr. Ute Teichert

Chair of the Advisory Committee

Tönisvorst, June 2020



Honorary Advisory Board

Overview of relief provided, donations and third-party funding

Expenditures for medicines

100% / Total:

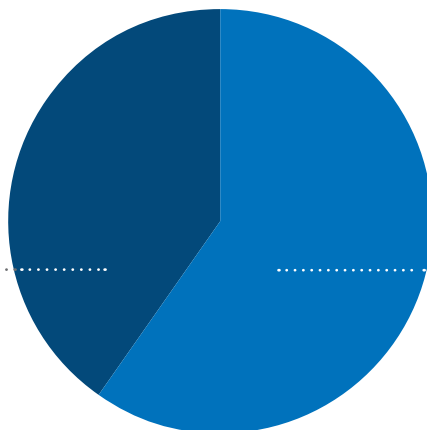
7,595,682.57 €

40.21 % Donation-funded supply

3,053,993.40 €

59.79 % Supply at cost price

4,541,689.17 €



Relief efforts

Projects by department

100% / Total:

5,666,879.14 €

41.25 % Humanitarian aid projects

2,337,494.25 €

0.29 % Development education projects

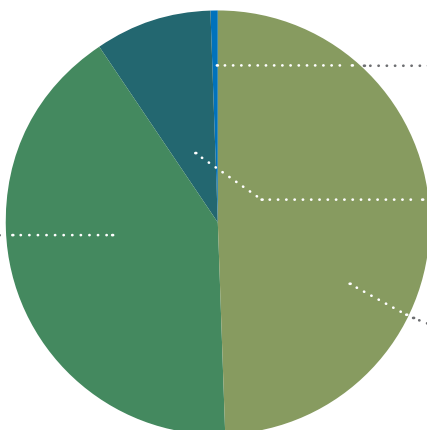
16,351.72 €

8.93 % Pharmaceutical advisory services

506,368.61 €

49.53 % Development cooperation projects

2,806,664.56 €



Total relief efforts

All expenditures include staff costs

100% / Total:

17,644,861.96 €

13.47 % Expenditures for fundraising, PR and education

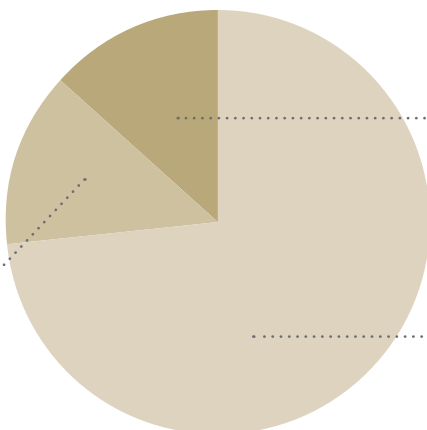
2,376,313.25 €

13.13 % Administrative costs

2,316,592.25 €

73.40 % Project expenditures and medical aid

12,951,956.46 €



Use of donations

100% / Total:

8,176,836.57 €

28.80 % Staff costs,
charitable purposes

2,355,477.00 €

23.41 % Operating expenses

1,914,020.85 €

23.78 % Medical supplies

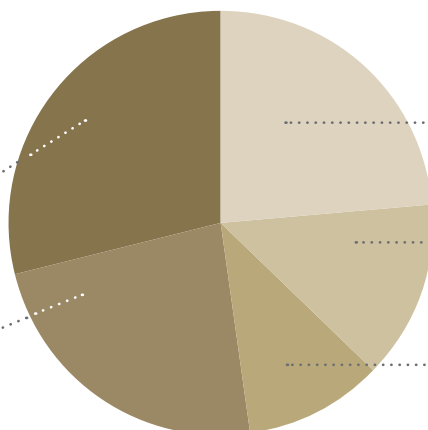
1,944,275.12 €

13.57 % In-kind supplies

1,109,718.28 €

10.44 % Project expenses

853,345.32 €



Use of donations and funding for projects

100% / Total:

4,813,533.82 €

49.18 % Development cooperation

2,367,068.60 €

0.45 % Development education projects

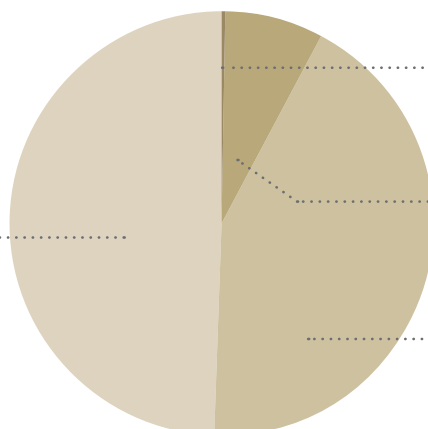
21,628.44 €

7.59 % Pharmaceutical advisory services

365,381.59 €

42.78 % Humanitarian aid

2,059,455.19 €



Use of third-party donations and funding for projects

100% / Total: **5,158,489.27 €**

4.56 % Other: 235,390.52 €

7.10 % Phineo gAG: 366,165.37 €

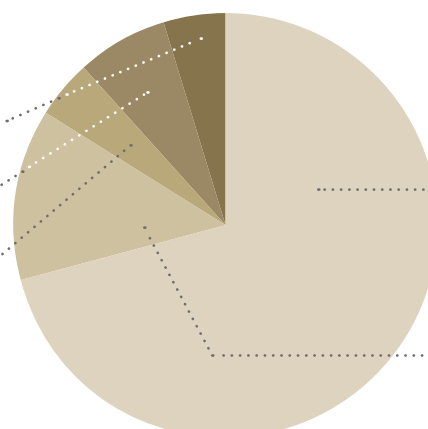
4.42 % Foundations: 228,185.00 €

71.04 % Public funds*:

3.664.409,37 €

12.88 % Aktion Deutschland Hilft (ADH):

664,339.01 €



* Funding providers: BMZ, AA, State Chancellery of North Rhine-Westphalia

Balance sheet as of December 31, 2019

Deutsches Medikamenten-Hilfswerk action medeor e.V.

ASSETS (in EUR)	2019	2019	2018
A Fixed assets			
I. Intangible assets	175,404.46		121,015.90
II. Tangible assets	2,584,033.54		2,378,818.58
III. Financial assets	170,385.49	2,929,823.49	170,262.63
B Current assets			
I. Stocks			
1. Raw materials and supplies	2,979,371.67		2,725,008.58
2. Finished goods and merchandise	22,948.00		0.00
3. Advance payments	71,612.91	3,073,932.58	59,701.74
II. Accounts receivable and other assets			
1. Accounts receivable	1,010,370.27		506,471.37
2. Due from affiliated companies	728,408.39		878,831.78
3. Other assets	186,396.73	1,925,175.39	690,045.50
Investments held as current assets		280,000.00	0.00
III. Cash in hand and at bank			
1. Cash in hand	1,763.12		3,382.70
2. Cash at banks	4,260,218.94	4,261,982.06	3,519,769.31
C Prepayments and accrued income		7,713.48	32,239.48
		12,478,627.00	11,085,547.57
LIABILITIES (in EUR)	2019	2019	2018
A Net assets as of 1/1/2019	9,022,767.32		9,173,061.40
Change in reserves:			
Legacy funds			-2.00
Reversal of reserves for charitable purposes	-700,000.00		-414,742.55
Receivable from legacy fund	100,000.00		400,000.00
Profit from objective-related operations	-31,394.46		-151,974.69
Profit from asset management	15,817.44		16,425.16
as of 12/31/2019		8,407,190.30	9,022,767.32
B Special item—Donations for fixed assets		25,364.13	25,361.00
C Accrued liabilities			
Other provisions	357,876.00		204,326.32
Provisions for taxation	0.00	357,876.00	0.00
D Unused donations / project funds		2,030,289.23	1,044,499.03
E Liabilities			
1. Advances received	1,203,622.49		154,578.03
2. Accounts payable	176,766.25		215,654.62
3. Other liabilities	275,185.60	1,655,574.34	416,028.25
F Deferred income		2,333.00	2,333.00
		12,478,627.00	11,085,547.57

Accounting and valuation methods

Headquartered in Tönisvorst, the German Medical Aid Organization action medeor e.V. is registered as a non-profit organization at the County Court in Krefeld, Germany, under register number VR 3516. The annual financial statements comprising the balance sheet and the profit and loss statement of our registered organization were drawn up in compliance with the generally accepted accounting principles with due regard to the legal provisions applicable to all commercial traders as laid down in Sections 242 ff and Sections 264 ff of the German Commercial Code (HGB).

The balance sheet is presented in account form and structured as prescribed in Section 266 HGB. It takes account of the particularities of the organization as a charitable donation entity in accordance with Section 265 HGB. The profit and loss statement is structured using the total cost method under Section 275 (1) HGB.

The annual financial statements have been audited by an independent auditor in accordance with the requirements of Sections 316 ff HGB. The audit was conducted as a voluntary audit under Section 12 (3)a of the action medeor Articles of Association applying the accounting standards for the "Audit of Societies" (IDW PS 750) and the IDW accounting practice statements for societies (IDW RS HFA 14) and for charitable donation organizations (IDW RS HFA 21).

Intangible assets are capitalized at acquisition cost and amortized on a straight-line basis over their expected useful life, typically three years, in accordance with Section 253 (3) HGB and Section 7 (1) sentence 1 of the German Income Tax Act (EStG).

Based on Section 255 (1) HGB, tangible assets are stated at acquisition cost less planned depreciation on a straight-line basis in consideration of their average expected useful life. The depreciation rate for the building is 2 percent and 4 percent, respectively, and for the paved courtyard and grounds, between 5.26 percent and 10 percent per year. Low-value assets worth more than 250.00 euros but less than 1,000.00 euros were combined in a collective item in the reporting year in line with Section 6 (2)a EStG and depreciated at an annual rate of 20 percent.

Financial assets of the organization primarily include a 100 percent share in the non-profit action medeor International Healthcare gGmbH at 150,000.00 euros and a 100 percent share in the non-profit action medeor Medical Aid Organization Ltd. at 1,000 euros as well as shares in the Ökume-

nische Entwicklungsgenossenschaft e.V. to the amount of 12,469.49 euros. Stocks of current assets are all stated at acquisition cost applying the lower of cost or market principle under Section 253 (3) HGB and divide into medicines, equipment, packaging material and handcraft.

Accounts receivable and other assets are reported at their nominal value and itemized.

Investments held as fixed assets are carried at acquisition cost applying the lower of cost or market principle under Section 253 (3) HGB. Cash in hand and at banks is stated at its nominal value.

In accordance with Section 250 (1) HGB, prepayments and accrued income include amounts paid before the balance sheet date to cover costs that will be charged against income after the balance sheet date.

Under Section 253 (1) sentence 2 HGB, accrued liabilities are stated at their expected settlement amount based on the principles of sound business judgment and take account of all recognizable risks and contingent liabilities.

Unused donations and project funds concern liabilities arising from monetary or in kind donations not yet disbursed. In accordance with Section 253 (1) sentence 2 HGB, the monetary liabilities (unrestricted and restricted donations) are carried as liabilities at their repayment amounts at the balance sheet date. In kind donations not yet disbursed are stated at their fair value. Unrestricted monetary and in kind donations are donations not restricted to a specified purpose. Unrestricted donations include incoming resources from legacies. Restricted donations are gifts for a specified purpose and donations received through "sponsorship drives".

In bookkeeping terms, restricted donations are treated as used once the amounts are credited to the relevant receivables account of the recipient. These are shown at the balance sheet date as customer credit balance under other liabilities where not yet used in full for medicines and equipment supplies as of December 31, 2019.

Based on Section 250 (2) HGB, deferred income includes payments received for work performed only after the balance sheet date. Wages and salaries include the salaries of the governing bodies (two Executive Committee members and four department heads) to the amount of 626,008 euros.

Other disclosures: The average number of employees during the fiscal year was 82 (2018: 74).

Profit and loss statement

for the year ended December 31, 2019

Deutsches Medikamenten-Hilfswerk action medeor e.V.

(in EUR)	2019	2019	2018
1. Sales revenues	4,541,689.17		2,685,311.16
2. Income from the use of donations	8,176,836.57		7,920,389.83
3. Income from third-party grants for projects	4,813,533.82		4,891,021.21
4. Other income	95,654.04	17,627,713.60	71,678.21
5. Cost of raw materials and supplies		-5,259,474.20	-4,282,451.67
6. Gross profit/loss		12,368,239.40	11,285,948.74
7. Staff costs			
a. Wages and salaries	-3,131,135.73		-2,730,927.61
b. Social security and other pension costs	-668,611.86		-558,128.19
c. Voluntary social security costs	-39,042.60	-3,838,790.19	-37,022.71
8. Depreciation of intangible assets and tangible assets		-300,784.80	-315,562.80
9. Other operating expenses		-8,245,812.59	-7,782,818.76
10. Operating income		-17,148.18	-138,511.33
11. Other interest and similar income		16,784.35	16,962.63
12. Interest and similar expenses		-15,213.19	-14,000.83
13. Financial result		1,571.16	2,961.80
14. Taxes on income		0.00	0.00
15. Earnings after taxes		-15,577.02	-135,549.53

Explanatory notes to the profit and loss statement

The profit and loss statement was prepared with due regard to the legal provisions applicable to all commercial traders as laid down in Sections 238 ff and Sections 264 ff of the German Commercial Code (HGB).

It is structured using the total cost method under Section 275 (1) HGB.

Sales revenues comprise the supply of medicines and equipment and the provision of pharmaceutical advisory services at cost price.

Income from the use of donations is generated when costs financed by donations are treated as a reduction of “unused donations”. These costs include the dispensing of medi-

cines and equipment, the cost of public relations, project execution, pharmaceutical advisory services, and the management of donations. Other operating expenses include administrative costs and expenses related to the execution of development cooperation and humanitarian aid projects, pharmaceutical advisory services, and public relations and educational activities. The costs for the transportation of medicines and equipment to the destination countries amounted to 711,118.92 euros. The expenses for supplements and information material for fundraising campaigns totalled 587,713.89 euros. Based on preliminary calculations for the 2019 calendar year, the share of expenditures for administration and marketing will range at 26.60 percent (2018: 25.02 percent).

Interest and similar income primarily result from asset management operations.



Further information on our 2019 financial reporting:
www.medeor.de/Service/Jahresberichte

Due to the COVID-19 pandemic, the General Assembly (GA) of action medeor e.V. had been postponed at the time of printing. The annual report and financial statements, therefore, are subject to the approval of the GA.

Balance sheet as of December 31, 2019

action medeor Foundation

ASSETS (in EUR)	2019	2019	2018
A Long-term restricted assets			
1. Financial assets	800,00		800,00
2. Securities	1.807.856,50	1.808.656,50	1.065.970,55
B Short-term restricted assets			
1. Cash at banks	1.010.298,56		1.115.848,77
2. Other receivables	3.882,30	1.014.180,86	8.617,98
		2.822.837,36	2.191.237,30
LIABILITIES (in EUR)	2019	2019	2018
A Net assets			
1. Endowment			
Basic assets	457,583.16		457,583.16
Endowment contributions	1,199,259.74	1,656,842.90	1,140,599.74
2. Funds carried forward			
from basic assets	103,567.38		98,958.40
from endowment contributions	26,796.00	130,363.38	26,183.48
3. Lappe Spend-down Foundation		500,000.00	
B Accrued liabilities		5,355.00	2,618.00
C Other liabilities		530,276.08	465,294.52
		2,822,837.36	2,191,237.30

Profit and loss statement

for the year ended December 31, 2019

action medeor Foundation

(in Euro)	2019	2019	2018
1. Profit from disposal of securities	18,522.18		0.00
2. Interest and similar income	20,676.10	39,198.28	24,754.17
3. Bank charges	356.37		272.95
4. Losses from disposals	15,892.25		7,038.65
5. Audit costs	2,737.00		2,677.50
6. Other expenses	711.11		590.92
7. Statutory expenditures	13,300.00		9,300.00
8. Other taxes	980.05	-33,976.78	80.90
9. Profit / loss for the year		5,221.50	4,793.25
10. Transfer to revenue reserves		-5,221.50	-4,793.25
		0.00	0.00

The Foundation's Executive Committee: Bernd Pastors (CEO), Dr. Ulrich Viefers and Dr. Thomas Menn, Elisabeth Bienbeck-Ketelhohn, Siegfried Thomaßen (Chairman) and Gregor Kathstede.



Further information on our 2019 financial reporting:
www.medeor.de/Service/Jahresberichte

Balance sheet as of December 31, 2019

action medeor International Healthcare gGmbH

ASSETS (in EUR)	2019	2019	2018
A Fixed assets			
I. Intangible assets	968.97		1,397.30
II. Tangible assets	185,864.57	186,833.54	193,563.68
B Current assets			
I. Stocks		230,894.74	307,362.23
II. Accounts receivable and other assets			
1. Accounts receivable	270,874.83		221,683.38
2. Other assets	37,347.35	308,222.18	61,487.25
III. Cash in hand and at banks		129,190.41	151,345.96
C Prepayments and accrued income		11,639.88	10,569.09
		866,780.75	947,408.89
LIABILITIES (in EUR)	2019	2019	2018
A Capital stock			
I. Subscribed capital	150,000.00		150,000.00
II. Capital reserve	0.00		0.00
III. Profit / loss carried forward	-38,208.42		22,259.52
VI. Net income for the year	5,100.10	116,891.68	-60,467.94
B Special item – Donations for fixed assets		3,533.52	4,593.50
C Accrued liabilities			
I. Provisions for taxation	4,462.32		50,821.21
II. Other provisions	40,355.22	44,817.54	22,299.77
D Unused donations / project funds		22,765.25	6,393.90
E Liabilities			
I. Advances received	70,700.30		79,079.93
II. Accounts payable	324,177.36		314,187.27
III. Due to affiliated companies	4,252.52		
IV. Due to shareholders	247,411.81		342,055.64
V. Other liabilities	32,230.77	678,772.76	16,186.09
		866,780.75	947,408.89

Profit and loss statement

for the year ended December 31, 2019

action medeor international Healthcare gGmbH

(in EUR)	2019	2019	2018
1. Sales revenues	1,286,132.85		1,243,866.44
2. Income from the use of donations	354,624.74		239,244.62
3. Other operating income	54,827.60	1,695,585.19	124,941.76
4. Cost of materials			
a. Cost of purchased materials	-951,968.42		-915,667.27
b. Cost of purchased services	-25,446.82	-977,415.24	-25,846.28
5. Staff costs			
a. Wages and salaries	-281,309.42		-244,190.24
b. Social security and other pension costs	-85,588.47	-366,897.89	-72,530.67
6. Depreciation		-13,718.52	-14,813.99
7. Other operating expenses		-288,791.08	-319,928.52
8. Other interest and similar income		1,455.63	1,119.00
9. Interest and similar expenses		-5,708.20	-6,863.74
10. Taxes on income		-39,409.79	-69,799.05
11. Net income/loss for the year		5,100.10	-60,467.94



Further information on our 2019 financial reporting:
www.medeor.de/Service/Jahresberichte

Status report: Business and the general environment

The environment in which action medeor operates is shaped by the landscape of development policy and humanitarian response. Development policy is influenced by megatrends, and the global humanitarian needs have soared in the wake of ever more and increasingly long-lasting humanitarian crises. The work of civil society organizations in these areas are growing in importance. Meanwhile, the role and benefit of western organizations is constantly challenged. In Germany, state and civil society continue in partnership, enabled in part by public sector funds. Together with the donations received from the supporters of action medeor, this has been a reliable source of income to help finance many of our activities. The supply of essential medicines for people in developing and emerging countries has vastly improved in recent years, thanks to various global initiatives. At the same time, the prices for vital medicines have dropped with the availability of generics. Complex pharmaceutical regulations at national level improve the quality of locally available medicines, yet also make it harder to export medicines from Germany. On the other side, the need for medicines, especially on the African continent, will rise significantly as a result of a growing population and greater prosperity. This, in a nutshell, presents a situation that is characterized by three key parameters: (1) growing global needs, with (2) disproportionately higher demands and (3) currently reliable core funding.

In 2019 action medeor was able to help in many situations, achieving real added value. This, in particular, includes the measures introduced in Syria and Yemen, two countries rocked by many years of civil war, and the relief efforts in Mozambique following cyclone Idai. The activities in these countries exemplify the wide-ranging assistance provided by action medeor. Our subsidiaries in Malawi and Tanzania are integrated in this functional chain, but their highly developed networks to local project partners provide an additional course of action for the future of international aid.

The aforesaid developments are illustrated in the following sample figures:

- Medical relief and equipment supplies increased by 1.6 million euros to around 7.6 million euros.
- Institutional support for action medeor projects stabilized at a high level. Funds from the German Federal Ministry for Economic Cooperation and Development (BMZ; development policy) totaled around 2.01 million euros, while

the Ministry of Foreign Affairs (AA; humanitarian aid) disbursed funds of around 1.54 million euros.

- At around 9.7 million euros, restricted and unrestricted donations increased by 20 percent in 2019. Along with many unrestricted individual donations, action medeor continues to receive project-specific donations through the German relief coalition Aktion Deutschland Hilft and the German Welfare and Education Foundation "Fürsorge- und Bildungsstiftung". Donations in kind totaled almost 1 million euros.

Economic situation

At around 17.6 million euros, total revenue was up by around 2.1 million euros on the previous year. Objective-related operations, business operations and asset management, allowing for departmental costing, improved to near break-even in 2019. Net assets decreased by over 600,000 euros in total through a reversal of reserves and transfer to reserves from legacies.

Opportunities, risks and forecast

The COVID-19 pandemic affects action medeor as a whole and across all organizational units. Our medical aid projects depend in large measure on global supply chains and transportation routes. Cost increases for freight and logistics, export problems, procurement difficulties, higher risk costs and system failure at the final recipients are risks closely connected with the current situation that were entirely unpredictable. That said, the figures for medical aid in the first quarter of 2020 showed a robust trend and largely met the target. Similarly, donations in the first quarter reached the projected level. As the pandemic continues, however, a drop in these figures cannot be ruled out. This risk is mitigated by a solid donor base and through diversification of fundraising tools. The operational activities and the implementation of measures in the project sector are hampered by various restrictions. However, public funding for our projects remains solid for the time being, so that the financial risks for 2020 are minimal, if not non-existent. The dramatic improvement in the public perception of the healthcare sector may have positive effects for action medeor. The authorities, for example, will attach a much higher funding priority to health as a central issue, even in the context of development cooperation. This could lead to a rise in demand for medicines, medical equipment and advisory services. This is a highly competi-

tive environment, but one in which action medeor could effectively find a niche to position itself with its products and services and, more particularly, with such development policy differentiators as pharmaceutical expertise and medical aid as well as its two subsidiaries in Tanzania and Malawi.

Outlook for 2020

Medical aid

In light of the aforesaid parameters, the medical aid environment is currently undergoing significant changes. This demands a continuous adjustment of our role to ensure that we are able to fulfill the mandate laid out in our Statutes, delivering economically and socially sustainable solutions. Despite the improvements described, there are still many gaps to be filled in the global health system. Our focus, therefore, will remain firmly on regular supplies to healthcare partners and maintaining a good stock of relief supplies at our Tönisvorst warehouse to guarantee availability in emergency and disaster situations. Additionally, we will intensify our measures to optimize our procurement and sourcing process, along with global supply chains and humanitarian logistics. Our subsidiaries in Tanzania and Malawi will be integrated more closely with the value and functional chains.

Next to medicines, health technology will feature more prominently in our activities going forward, having registered in this area a growing need of our partners for advice on selecting, procuring, installing and maintaining medical equipment, and relevant training.

Project work

Over the last years, the project work of action medeor e.V. has grown steadily. In parallel with this growth, we have developed financial, quality and risk management tools, and now equivalents in our distribution, to safeguard the quality of our project work. In the face of the COVID-19 pandemic, it is impossible at this point in time to predict the challenges facing our partners and to find ways that enable us to support and help grow their work. The socioeconomic impact will drive an even greater number of people in our partner countries into poverty, with food and nutritional deficiencies affecting their health. A broad network of funding providers, from the Ministry of Foreign Affairs (AA) and the German Federal Ministry for Economic Cooperation and Development (BMZ) to various foundations, is vitally important, to ensure that action medeor can maintain its role as a reliable partner to our local partner organizations.

Pharmaceutical advisory services

In 2020, the pharmaceutical advisory services sector will continue to focus particularly on the training and development of pharmaceutical staff. Primary efforts in Tanzania will be targeted at improving the training for pharmacy technicians and assistants, but also the support of Master's students and training on "Good Manufacturing Practice". The Master's course in "Healthcare supply chain management" introduced at the University of Rwanda in Kigali in 2019 will be refined. In Germany, the development and information available to pharmacists, doctors-to-be and students in relevant degree programs will be intensified.

Communications and fundraising

New advertising motifs for action medeor as the "global emergency dispensary" are designed to further raise our profile. These are due to be launched both on- and offline in 2020. Activities centered on attracting new donors through traditional mailing campaigns will remain in place, with further measures introduced to include the online environment. As always, our focus will be on attracting and maintaining a personal connection with major supporters and loyal businesses. In the area of development education, we plan to intensify our activities with schools in the region, while seeking to raise our national media and press coverage, without losing sight of our regional focus.

ECONOMIC PLAN for 2020

in EUR

Monetary and in kind donations	16,600,000.00
Total	16,600,000.00
Cost of aid shipments	5,600,000.00
Projects	6,500,000.00
Pharmaceutical advisory services	470,000.00
Development education	65,000.00
Marketing, communications, and education	1,950,000.00
Administration	2,015,000.00
Total	16,600,000.00

Thank you!

The work of action medeor would not be possible without our many different sponsors and donors. On behalf of our team and all our local project partners, we at action medeor extend our deepest gratitude to you for your invaluable support in the last year!

A heartfelt thank you also to the following foundations, charitable organizations, associations, societies and public investors:



... and to the network partners of action medeor:



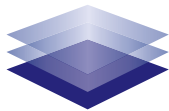
The most important asset of an aid organization is trust

As advocates of excellence, transparency and quality are core principles on which action medeor will not compromise. This includes responsible use of all donations. Therefore, action medeor commits to various transparency and quality control mechanisms to demonstrate efficient and diligent stewardship of donated funds.

action medeor is a member of the German Donations Council (Deutscher Spendenrat), which verifies compliance of its member organizations with the financial reporting requirements through an independent audit board. Over and above this, action medeor undergoes annual audits conducted by a certified auditor. For many years now, our aid organiza-

tion has also been a member of the Transparent Civil Society (Transparente Zivilgesellschaft) initiative in Germany. Its subscribers commit to disclosing relevant information about their organization in a format that is easily accessible to the general public—which includes the application of funds.

Furthermore, action medeor is a member of VENRO, the umbrella organization of development and humanitarian aid non-governmental organizations (NGOs) in Germany, action medeor maintains strict compliance with the organization's Code of Conduct, which sets out standards of transparency, organizational management and control.



Initiative
Transparente
Zivilgesellschaft



action medeor publishes sustainability report

Climate change is a global issue that today impacts particularly hard on communities in poorer regions. Therefore, action medeor must bear its share of the responsibility for resolving this problem.

496 tons of CO₂e—this is how much carbon dioxide was emitted at the action medeor base in Tönisvorst in 2018. Hence, the aim of action medeor is to create awareness among all staff about the importance of and need for sustainability, while at the same time taking action to minimize CO₂ emissions at our base for the long term. Switching to recyclable paper, buying an electric car and avoiding plastic are only some of the measures that have already been implemented at action medeor. The full set of measures and further targets to be met are itemized in the sustainability

report of action medeor drawn up in 2019. The report is in accordance with the German Sustainability Code (DNK). It can be found at www.medeor.de/nachhaltigkeit.



Contact us— we are here to help.

If you are interested in our work or have questions about your donation, please contact us.

We can also help you plan a private or corporate fundraising campaign and provide relevant information material.

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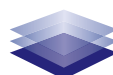
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